

**FLORIDA OCEANOGRAPHIC SOCIETY  
FINANCIAL STATEMENTS**

08/31/20

**BALANCE SHEET**

<b>ASSETS</b>	<b>CURRENT YR</b>	<b>PRIOR YR</b>
Cash & Cash Equivalents	\$ 2,462,009.71	\$ 4,110,825.84
Unsold Auction Items	\$ 8,550.00	\$ 16,160.00
Unconditional Promises to Give	\$ 326,165.33	\$ 427,680.89
Prepaid Insurance	\$ 5,762.29	\$ 29,056.50
Inventories	\$ 16,877.90	\$ 14,495.56
Property & Equipment	\$ 2,142,015.23	\$ 1,894,312.75
Grants Receivable	\$ -	\$ -
Accounts Receivable	\$ -	\$ -
 Total Assets	 \$ 4,961,380.46	 \$ 6,492,531.54
 <b>LIABILITIES AND NET ASSETS</b>		
Liabilities		
Accounts Payable	\$ 537,343.07	\$ 65,470.02
Credit Cards Payable	\$ 2,696.11	\$ 6,613.56
Customer Deposits	\$ -	\$ 18.00
401K Payable	\$ -	\$ 2,585.68
Sales Tax Payable	\$ 491.40	\$ 828.30
Gift Cards Outstanding	\$ (65.30)	\$ (228.01)
Group Insurance Payable	\$ (225.17)	\$ -
N/P Seacoast PPP Loan	\$ 235,600.00	\$ -
Total Liabilities	\$ 775,840.11	\$ 75,287.55
 Net Assets		
Unrestricted	\$ 523,646.03	\$ 4,101,934.53
Endowment	\$ 147,478.77	\$ 145,287.38
Capital	\$ -	\$ -
Temporarily Restricted	\$ 3,514,415.55	\$ 2,170,022.08
 Total Net Assets	 \$ 4,185,540.35	 \$ 6,417,243.99
 Total Liabilities & Net Assets	 \$ 4,961,380.46	 \$ 6,492,531.54

# FLORIDA OCEANOGRAPHIC SOCIETY

## ACCOUNT BALANCES

As of 08/31/20

### OPERATING FUNDS

	CURRENT YR	PRIOR YR
Seacoast Checking #8061	\$ 58,206.47	\$ 263,656.91
Northern Trust Securities #0582	\$ 293,473.08	\$ 93,773.59
Cash in Drawer	\$ 133.50	\$ 133.50
Total	\$ 351,813.05	\$ 357,564.00

### CAPITAL FUNDS

NT Building Acct #6484	\$ 269,771.40	\$ 277,335.77
NF MM Building Cap #5482	\$ 1,621,224.41	\$ 5,016.38
Treasury Bills	\$ -	\$ 3,219,791.12
NT Smith Sculpture #7529	\$ 20,000.41	\$ -
NT Capital Reserve #6693	\$ 30,559.51	\$ 94,070.11
NF MM Capital Reserve #5494	\$ 10,117.36	\$ 10,032.75
Total	\$ 1,951,673.09	\$ 3,606,246.13

### ENDOWMENT FUNDS

NF MM Endowment #5506	\$ 158,523.57	\$ 147,015.71
Total	\$ 158,523.57	\$ 147,015.71

**FLORIDA OCEANOGRAPHIC SOCIETY  
STATEMENT OF REVENUE AND EXPENSES**

AUGUST 2020

<b>REVENUE</b>	Current Month	Previous Year Actual	YTD Actual	FY 20 Budget YTD
Admissions	\$ 12,260.71	\$ 26,548.27	\$ 228,062.64	\$ 393,500.00
Animal Care & Life Support	\$ -	\$ -	\$ -	\$ -
Educational Programs	\$ 10.00	\$ 812.00	\$ 99,890.50	\$ 131,800.00
Gift Shop	\$ 7,563.68	\$ 12,744.32	\$ 111,896.87	\$ 197,898.20
General Contributions	\$ 20,897.67	\$ 39,726.54	\$ 455,829.25	\$ 405,000.00
Membership Contributions	\$ 11,612.70	\$ 19,866.20	\$ 155,768.14	\$ 198,450.00
Research & Grants	\$ 10,672.00	\$ -	\$ 20,279.50	\$ 38,266.24
Special Events	\$ -	\$ 991.00	\$ 298,025.80	\$ 371,000.00
Conservation	\$ 5,000.00	\$ -	\$ 27,200.00	\$ 24,000.00
Other Income	\$ 1,177.58	\$ (50.00)	\$ 5,546.40	\$ 5,667.00
Interest Income	\$ 12.48	\$ 167.07	\$ 818.46	\$ 50.00
<b>Total Revenue</b>	<b>\$ 69,206.82</b>	<b>\$ 100,805.40</b>	<b>\$ 1,403,317.56</b>	<b>\$ 1,765,631.44</b>
<b>PROGRAM EXPENSES</b>				
Animal Care & Life Support	\$ 20,611.13	\$ 21,316.42	\$ 216,387.79	\$ 207,406.84
Conservation	\$ 3,109.19	\$ 5,328.06	\$ 39,097.58	\$ 39,912.43
Education	\$ 17,115.50	\$ 25,765.94	\$ 208,986.84	\$ 213,593.11
Research	\$ 20,072.81	\$ 15,488.66	\$ 189,412.44	\$ 206,369.05
Volunteers	\$ 3,022.09	\$ 5,129.41	\$ 33,853.86	\$ 36,839.15
Facilities	\$ 21,467.85	\$ 17,762.42	\$ 239,870.12	\$ 186,866.46
Visitor Center	\$ 11,736.09	\$ 18,508.82	\$ 159,441.48	\$ 210,282.38
<b>Total Program Expenses</b>	<b>\$ 97,134.66</b>	<b>\$ 109,299.73</b>	<b>\$ 1,087,050.11</b>	<b>\$ 1,101,269.42</b>
<b>FUNDRAISING</b>				
Fundraising	\$ 23,549.47	\$ 24,959.38	\$ 267,326.50	\$ 351,490.31
<b>GENERAL &amp; ADMINISTRATION</b>				
Administration	\$ 27,049.17	\$ 21,457.50	\$ 233,769.98	\$ 202,799.25
<b>Total Expenses</b>	<b>\$ 147,733.30</b>	<b>\$ 155,716.61</b>	<b>\$ 1,588,146.59</b>	<b>\$ 1,655,558.98</b>
<b>SURPLUS (SHORTFALL)</b>	<b>\$ (78,526.48)</b>	<b>\$ (54,911.21)</b>	<b>\$ (184,829.03)</b>	<b>\$ 110,072.46</b>

**Florida Oceanographic Society, Inc.**  
**Profit & Loss Budget Performance**  
 August 2020

Ordinary Income/Expense	Aug 20	Oct '19 - Aug 20	YTD Budget	Annual Budget
<b>Income</b>				
<b>4000 · ADMISSIONS</b>				
4010 · ADM-Adults	9,864.57	197,430.21	330,000.00	339,000.00
4020 · ADM-Children	2,396.14	30,632.43	63,500.00	65,000.00
<b>Total 4000 · ADMISSIONS</b>	<b>12,260.71</b>	<b>228,062.64</b>	<b>393,500.00</b>	<b>404,000.00</b>
<b>4050 · ANIMAL CARE &amp; LIFE SUPPORT</b>				
4051 · GNT - Animal Care	0.00	0.00	0.00	0.00
<b>Total 4050 · ANIMAL CARE &amp; LIFE SUPPORT</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>4100 · EDUCATIONAL PROGRAMS</b>				
<b>4110 · EDU-Adults</b>				
4111 · Adult Field Trips	0.00	431.00	2,000.00	2,000.00
4112 · Adult SGG	0.00	324.00	1,800.00	1,800.00
4110 · EDU-Adults - Other	0.00	1,062.00	1,000.00	1,000.00
<b>Total 4110 · EDU-Adults</b>	<b>0.00</b>	<b>1,817.00</b>	<b>4,800.00</b>	<b>4,800.00</b>
<b>4120 · EDU-Children</b>				
4121 · Children Field Trips	0.00	4,974.00	10,000.00	10,000.00
4122 · Children SGG	0.00	744.00	12,000.00	12,000.00
4120 · EDU-Children - Other	0.00	0.00	0.00	0.00
<b>Total 4120 · EDU-Children</b>	<b>0.00</b>	<b>5,718.00</b>	<b>22,000.00</b>	<b>22,000.00</b>
4130 · EDU-Families	50.00	8,139.50	8,000.00	8,000.00
4140 · EDU-Outreach	0.00	1,000.00	1,000.00	1,000.00
4160 · EDU-Summer camp	-40.00	21,616.00	26,000.00	26,000.00
4180 · EDU -Grants Expected	0.00	61,600.00	70,000.00	70,000.00
<b>Total 4100 · EDUCATIONAL PROGRAMS</b>	<b>10.00</b>	<b>99,890.50</b>	<b>131,800.00</b>	<b>131,800.00</b>
<b>4200 · GIFT SHOP</b>				
4205 · Books	341.71	9,171.00	20,325.71	22,000.00
4220 · Jewelry	1,058.44	17,738.01	30,572.49	31,000.00
4225 · Miscellaneous	2,898.75	37,544.73	58,500.00	60,000.00
4230 · Over & Shortage	-0.40	-1.30	0.00	0.00
4240 · TShirts	697.13	12,912.65	23,300.00	24,000.00
4245 · Toys	2,568.05	34,506.78	65,200.00	68,000.00
9099 · Purchase Discounts	0.00	0.00	0.00	0.00
4200 · GIFT SHOP - Other	0.00	25.00	0.00	0.00
<b>Total 4200 · GIFT SHOP</b>	<b>7,563.68</b>	<b>111,896.87</b>	<b>197,898.20</b>	<b>205,000.00</b>
<b>4300 · GENERAL CONTRIBUTIONS</b>				
4310 · FND-General contributions	20,897.67	445,829.25	405,000.00	445,000.00
4330 · In-kind Contributions - General	0.00	0.00	0.00	0.00
4340 · Business Partners	0.00	0.00	0.00	0.00
4390 · Equity Adjustment Donation	0.00	10,000.00		
<b>Total 4300 · GENERAL CONTRIBUTIONS</b>	<b>20,897.67</b>	<b>455,829.25</b>	<b>405,000.00</b>	<b>445,000.00</b>
<b>4350 · INTEREST INCOME</b>				
4360 · Interest earned - Operating	12.48	818.46	50.00	50.00
<b>Total 4350 · INTEREST INCOME</b>	<b>12.48</b>	<b>818.46</b>	<b>50.00</b>	<b>50.00</b>
<b>4400 · MEMBERSHIP CONTRIBUTIONS</b>				

**Florida Oceanographic Society, Inc.**  
**Profit & Loss Budget Performance**  
 August 2020

	Aug 20	Oct '19 - Aug 20	YTD Budget	Annual Budget
4410 - MEM-New	526.00	15,833.80	30,700.00	35,000.00
4420 - MEM-Renewal	11,086.70	139,814.74	167,000.00	175,000.00
4430 - MEM - Business Partners	0.00	0.00	750.00	1,000.00
4400 - MEMBERSHIP CONTRIBUTIONS - Other	0.00	119.60		
<b>Total 4400 - MEMBERSHIP CONTRIBUTIONS</b>	<b>11,612.70</b>	<b>155,768.14</b>	<b>198,450.00</b>	<b>211,000.00</b>
<b>4500 - MISCELLANEOUS INCOME</b>				
4510 - MISC-Miscellaneous	0.00	0.00	0.00	0.00
4530 - Vending Machines	0.00	0.00	1,000.00	1,000.00
4540 - Volunteers	0.00	140.00	100.00	100.00
4550 - Animal Adoption Program	260.00	4,330.00	4,475.00	4,500.00
<b>Total 4500 - MISCELLANEOUS INCOME</b>	<b>260.00</b>	<b>4,470.00</b>	<b>5,575.00</b>	<b>5,600.00</b>
<b>4600 - RESEARCH</b>				
4611 - GNT - SET Grant	0.00	4,811.50	4,410.08	4,811.00
4613 - GNT - Samson Island	0.00	0.00	10,367.50	11,310.00
4614 - GNT - Bag Sale	0.00	0.00	4,170.83	4,550.00
4615 - GNT - SP Shoreline	0.00	0.00	4,583.33	5,000.00
4616 - GNT - Microplastic	0.00	0.00	12,497.83	13,634.00
4650 - GNT-FLOOR / FOSTER	0.00	0.00	0.00	0.00
4680 - GNT - Grants Expected	10,672.00	15,468.00	0.00	0.00
4691 - GNT - Core Module	0.00	0.00	2,236.67	2,440.00
<b>Total 4600 - RESEARCH</b>	<b>10,672.00</b>	<b>20,279.50</b>	<b>38,266.24</b>	<b>41,745.00</b>
<b>4700 - SPECIAL EVENTS</b>				
4701 - Special Fundraisers				
4711 - Golf Tournament	0.00	0.00	0.00	0.00
4712 - Clay Shoot	0.00	0.00	0.00	0.00
4713 - Rally for the River	0.00	700.00		
4720 - Other Special-Sunset Lagoon etc	0.00	16,697.08	6,000.00	6,000.00
<b>Total 4701 - Special Fundraisers</b>	<b>0.00</b>	<b>17,397.08</b>	<b>6,000.00</b>	<b>6,000.00</b>
4760 - Ocean's Alive				
4765 - Oceans Alive 2020	0.00	280,628.72	365,000.00	365,000.00
4766 - Ocean's Alive 2019	0.00	0.00	0.00	0.00
4760 - Ocean's Alive - Other	0.00	0.00	0.00	0.00
<b>Total 4760 - Ocean's Alive</b>	<b>0.00</b>	<b>280,628.72</b>	<b>365,000.00</b>	<b>365,000.00</b>
<b>Total 4700 - SPECIAL EVENTS</b>	<b>0.00</b>	<b>298,025.80</b>	<b>371,000.00</b>	<b>371,000.00</b>
<b>4790 - CONSERVATION</b>				
4791 - GNT - Conservation	5,000.00	27,200.00	24,000.00	24,000.00
<b>Total 4790 - CONSERVATION</b>	<b>5,000.00</b>	<b>27,200.00</b>	<b>24,000.00</b>	<b>24,000.00</b>
4999 - Unclassified Income	917.58	1,076.40	92.00	100.00
<b>Total Income</b>	<b>69,206.82</b>	<b>1,403,317.56</b>	<b>1,765,631.44</b>	<b>1,839,295.00</b>
<b>Gross Profit</b>	<b>69,206.82</b>	<b>1,403,317.56</b>	<b>1,765,631.44</b>	<b>1,839,295.00</b>
<b>Expense</b>				
<b>I. - PROGRAMS</b>				
<b>5000 - ANIMAL CARE &amp; LIFE SUPPORT</b>				
5010 - Animals & Collection	0.00	334.00	2,285.00	2,500.00

**Florida Oceanographic Society, Inc.**  
**Profit & Loss Budget Performance**  
 August 2020

	Aug 20	Oct '19 - Aug 20	YTD Budget	Annual Budget
<b>5020 · Benefits</b>				
5030 · Major Medical	393.89	2,584.91	7,836.48	8,816.04
5040 · Retirement Fund	67.14	3,695.08	1,838.99	2,062.82
<b>Total 5020 · Benefits</b>	<b>461.03</b>	<b>6,279.99</b>	<b>9,675.47</b>	<b>10,878.86</b>
<b>5025 · Exhibit Maintenance</b>	193.04	578.74	2,261.14	2,500.00
<b>5035 · Trailer Lease</b>	491.65	5,408.15	5,459.52	5,955.83
<b>5050 · Equipment - small</b>	0.00	432.93	1,000.00	1,000.00
<b>5060 · Food, Turtle Nutrition &amp; Meds</b>	2,148.37	19,210.05	19,708.34	21,500.00
<b>5065 · Insurance - Workers Comp</b>	809.90	3,426.54	2,755.00	3,000.00
<b>5070 · Maintenance &amp; Repairs</b>	108.11	1,437.63	4,517.49	5,000.00
<b>5080 · Meetings &amp; Conferences</b>	0.00	0.00	1,375.00	1,500.00
<b>5110 · Payroll - Salaries and Wages</b>	13,330.43	146,371.10	123,846.14	140,000.00
<b>5120 · Payroll Taxes</b>	1,019.78	11,195.44	10,615.40	12,000.00
<b>5130 · Permits &amp; Licenses</b>	0.00	25.00	25.00	25.00
<b>5140 · Subscriptions &amp; Memberships</b>	0.00	0.00	100.00	100.00
<b>5150 · Supplies &amp; dry goods</b>	22.08	2,266.50	2,750.00	3,000.00
<b>5160 · Utilities-Electric - GFL, pump</b>	2,026.74	19,421.72	21,033.34	23,000.00
<b>Total 5000 · ANIMAL CARE &amp; LIFE SUPPORT</b>	<b>20,611.13</b>	<b>216,387.79</b>	<b>207,406.84</b>	<b>231,959.69</b>
<b>5200 · CONSERVATION</b>				
<b>5210 · Benefits</b>				
5230 · Retirement Fund	14.20	753.29	655.50	741.00
<b>Total 5210 · Benefits</b>	<b>14.20</b>	<b>753.29</b>	<b>655.50</b>	<b>741.00</b>
<b>5215 · Trailer Lease</b>	491.65	5,408.15	5,459.52	5,955.83
<b>5225 · Insurance - Workers Comp</b>	15.58	65.92	73.34	80.00
<b>5240 · Meetings &amp; Conferences</b>	0.00	2,939.62	6,416.67	7,000.00
<b>5250 · Mileage</b>	0.00	549.12	1,466.67	1,600.00
<b>5260 · Payroll - Salaries &amp; Wages</b>	2,403.84	27,041.64	23,871.36	26,985.00
<b>5270 · Payroll Taxes</b>	183.92	2,071.63	1,727.70	1,953.00
<b>5280 · Subscriptions &amp; Memberships</b>	0.00	230.00	150.00	150.00
<b>5290 · Supplies</b>	0.00	38.21	91.67	100.00
<b>Total 5200 · CONSERVATION</b>	<b>3,109.19</b>	<b>39,097.58</b>	<b>39,912.43</b>	<b>44,564.83</b>
<b>5300 · EDUCATION</b>				
<b>5310 · Benefits</b>				
5320 · Major Medical	393.89	3,077.27	10,448.64	11,754.72
5330 · Retirement Fund	30.07	4,462.72	3,458.00	3,909.00
<b>Total 5310 · Benefits</b>	<b>423.96</b>	<b>7,539.99</b>	<b>13,906.64</b>	<b>15,663.72</b>
<b>5315 · Trailer Lease</b>	491.65	5,408.15	5,459.52	5,955.83
<b>5325 · Copier Use</b>	374.57	2,533.78	4,583.34	5,000.00
<b>5340 · Exhibits</b>				
5360 · Boardwalk & Nature Trail	0.00	0.00	183.34	200.00
5370 · Weather Station	0.00	416.04	183.33	200.00
5380 · Childrens Pavillion Exhibits	0.00	2.79	458.34	500.00
5390 · Rays On Reef Exhibit	0.00	249.00	183.34	200.00
5400 · Visitor Center	0.00	0.00	183.34	200.00
5405 · Game Fish Lagoon	0.00	0.00	183.34	200.00

**Florida Oceanographic Society, Inc.**  
**Profit & Loss Budget Performance**  
 August 2020

	Aug 20	Oct '19 - Aug 20	YTD Budget	Annual Budget
5407 · Sea Star	0.00	0.00	183.33	200.00
5410 · Other Exhibits	0.00	117.00	275.00	300.00
5340 · Exhibits - Other	0.00	0.00	0.00	0.00
<b>Total 5340 · Exhibits</b>	<b>0.00</b>	<b>784.83</b>	<b>1,833.36</b>	<b>2,000.00</b>
5425 · Insurance - Workers Comp	809.90	3,426.54	3,817.92	4,165.00
5430 · Meetings & Conferences	0.00	30.00	916.67	1,000.00
5450 · Payroll - Salaries & Wages	13,731.66	164,870.01	145,076.93	164,000.00
5460 · Payroll Taxes	1,050.48	12,609.60	10,615.38	12,000.00
5470 · Programs				
5480 · Adults	0.00	1,034.99	916.67	1,000.00
5490 · Children	0.00	1,150.34	9,441.67	10,300.00
5500 · Families, Groups	112.64	2,511.96	6,141.67	6,700.00
5510 · Outreach	30.08	364.22	916.67	1,000.00
5530 · Summer Camp				
5535 · Insurance - Summer Camp E	0.00	0.00	600.00	600.00
5530 · Summer Camp - Other	90.56	5,465.92	9,000.00	9,000.00
<b>Total 5530 · Summer Camp</b>	<b>90.56</b>	<b>5,465.92</b>	<b>9,600.00</b>	<b>9,600.00</b>
<b>Total 5470 · Programs</b>	<b>233.28</b>	<b>10,527.43</b>	<b>27,016.68</b>	<b>28,600.00</b>
5550 · Supplies	0.00	1,256.51	91.67	100.00
5560 · Subscriptions & memberships	0.00	0.00	275.00	300.00
<b>Total 5300 · EDUCATION</b>	<b>17,115.50</b>	<b>208,986.84</b>	<b>213,593.11</b>	<b>238,784.55</b>
5600 · RESEARCH				
5610 · Benefits				
5620 · Major Medical	1,056.91	6,287.69	7,836.48	8,816.04
5630 · Retirement Fund	0.00	2,422.01	1,482.60	1,676.00
<b>Total 5610 · Benefits</b>	<b>1,056.91</b>	<b>8,709.70</b>	<b>9,319.08</b>	<b>10,492.04</b>
5640 · Citizens Water Monitoring	3.91	1,508.38	3,666.67	4,000.00
5645 · Trailer Lease	491.65	5,408.15	5,459.52	5,955.83
5650 · NEP Grant 2016	0.00	0.00	0.00	0.00
5655 · Grant Expenses				
5655a · Core Module	0.00	314.23	1,160.51	1,266.01
5655b · Lululemon	0.00	1,264.58	2,067.53	2,067.53
5655c · SET Grant	0.00	4,811.50	4,410.10	4,811.00
5655d · Impact 100	96.19	1,265.97	2,598.75	2,835.00
5655dd · Impact 100-P/R	0.00	0.00	6,763.33	7,378.18
5655e · Samson Island	0.00	0.00	10,367.50	11,310.00
5655f · Bag Sale	0.00	0.00	4,170.83	4,550.00
5655g · SP Shoreline	0.00	0.00	4,583.33	5,000.00
5655h · JB Impoundment	0.00	65.02	5,500.00	6,000.00
5655i · Microplastic P/R	0.00	0.00	5,462.69	5,959.30
<b>Total 5655 · Grant Expenses</b>	<b>96.19</b>	<b>7,721.30</b>	<b>47,084.57</b>	<b>51,177.02</b>
5660 · Boat Insurance	596.17	5,789.61	5,027.91	5,485.00
5665 · Insurance - Workers Comp	404.94	1,713.26	1,375.00	1,500.00
5680 · Coastal Center Research-Conserv	0.00	0.00	458.34	500.00
5690 · FLOOR / FOSTER	0.00	0.00	0.00	0.00

**Florida Oceanographic Society, Inc.**  
**Profit & Loss Budget Performance**  
 August 2020

	Aug 20	Oct '19 - Aug 20	YTD Budget	Annual Budget
5695 · FLOOR	100.00	712.93	2,295.00	2,500.00
5696 · FOSTER	6.06	130.23	915.00	1,000.00
5697 · Living Shorelines	183.81	222.72	458.34	500.00
5700 · Payroll - Salaries & Wages	15,914.59	144,939.65	119,423.07	135,000.00
5710 · Payroll Taxes	1,218.58	11,063.55	9,111.55	10,300.00
5715 · IRL NEP Grant	0.00	0.00	0.00	0.00
5740 · Subscriptions & Memberships	0.00	326.40	200.00	200.00
5750 · Vessels - Registration	0.00	49.13	200.00	200.00
5760 · Meetings and Conferences	0.00	1,117.43	1,375.00	1,500.00
<b>Total 5600 · RESEARCH</b>	<b>20,072.81</b>	<b>189,412.44</b>	<b>206,369.05</b>	<b>230,309.89</b>
<b>5800 · VOLUNTEERS</b>				
5816 · Contract - ECommerce	70.00	770.00	660.00	720.00
5840 · Board & Committees	0.00	18.18	687.50	750.00
5842 · Trailer Lease	491.59	5,407.49	5,459.52	5,955.83
5846 · Insurance - Volunteer	0.00	0.00	900.00	900.00
5848 · Insurance - Workers Comp	31.15	131.75	147.59	161.00
5870 · Volunteer Operations & Training	249.95	717.33	1,375.00	1,500.00
5880 · Payroll - Salaries & Wages	2,024.52	23,907.74	22,678.00	25,636.00
5890 · Payroll Taxes	154.88	1,839.45	1,723.20	1,948.00
5900 · Volunteer Recognition	0.00	1,136.92	2,750.00	3,000.00
5910 · TEAM Ocean	0.00	-75.00	458.34	500.00
<b>Total 5800 · VOLUNTEERS</b>	<b>3,022.09</b>	<b>33,853.86</b>	<b>36,839.15</b>	<b>41,070.83</b>
<b>7400 · FACILITIES</b>				
7410 · Benefits				
7420 · Major Medical	0.00	0.00	5,224.32	5,877.36
7430 · Retirement Fund	0.00	701.65	1,008.50	1,140.00
<b>Total 7410 · Benefits</b>	<b>0.00</b>	<b>701.65</b>	<b>6,232.82</b>	<b>7,017.36</b>
7440 · Contracts & Services				
7450 · Cleaning	0.00	2,828.75	5,041.67	5,500.00
7455 · Landscape Maintenance	575.00	8,915.00	5,500.00	6,000.00
7460 · Lift Station	90.00	2,070.00	1,283.34	1,400.00
7480 · Security	1,944.00	24,742.10	1,100.00	1,200.00
<b>Total 7440 · Contracts &amp; Services</b>	<b>2,609.00</b>	<b>38,555.85</b>	<b>12,925.01</b>	<b>14,100.00</b>
7457 · Trailer Lease	491.65	5,408.15	5,459.52	5,955.83
7490 · Fuel	74.16	1,272.29	733.34	800.00
7495 · Furniture, Fixtures & Equipment				
7496 · Computer Equipment	0.00	1,431.96	1,375.00	1,500.00
7497 · Computer Software	237.00	2,607.00	3,208.34	3,500.00
7498 · Equipment & Tools	0.00	1,441.44	1,833.33	2,000.00
7499 · Furniture & Fixtures	0.00	126.64	1,833.33	2,000.00
<b>Total 7495 · Furniture, Fixtures &amp; Equipmen</b>	<b>237.00</b>	<b>5,607.04</b>	<b>8,250.00</b>	<b>9,000.00</b>
7505 · Insurance - Facilities	4,102.14	31,934.80	23,833.34	26,000.00
7507 · Insurance - Workers Comp	560.70	2,372.22	2,291.67	2,500.00
7510 · Maintenance & Repairs				
7520 · Buildings & Office	2,037.62	6,027.49	4,583.34	5,000.00



**Florida Oceanographic Society, Inc.**  
**Profit & Loss Budget Performance**  
 August 2020

	Aug 20	Oct '19 - Aug 20	YTD Budget	Annual Budget
7530 · Grounds, Nursery & Trail	5.98	11,014.89	1,833.34	2,000.00
7540 · Other Equipment Repairs	0.00	219.86	916.67	1,000.00
7550 · Telephone & Security Systems	0.00	0.00	916.67	1,000.00
7560 · Vehicles & Vessels	0.00	9,638.42	1,833.34	2,000.00
7510 · Maintenance & Repairs - Other	0.00	509.20	0.00	0.00
<b>Total 7510 · Maintenance &amp; Repairs</b>	<b>2,043.60</b>	<b>27,409.86</b>	<b>10,083.36</b>	<b>11,000.00</b>
7580 · Payroll - Salaries & Wages	6,535.38	73,703.35	71,078.86	80,350.00
7590 · Payroll Taxes	504.04	5,669.53	5,436.86	6,146.00
7610 · Supplies - Facility	302.44	3,400.35	4,583.34	5,000.00
7620 · Tools and Equipment - Small	57.37	213.25	0.00	0.00
7630 · Utilities				
7640 · Electric - Ofc, OL, Visitor Ctr	1,661.31	15,773.53	13,500.00	15,000.00
7650 · Sanitation	827.64	10,944.56	6,875.00	7,500.00
7660 · Telephone/Internet	920.36	10,880.46	9,166.67	10,000.00
7670 · Water & Wastewater	541.06	6,023.23	6,416.67	7,000.00
7630 · Utilities - Other	0.00	0.00	0.00	0.00
<b>Total 7630 · Utilities</b>	<b>3,950.37</b>	<b>43,621.78</b>	<b>35,958.34</b>	<b>39,500.00</b>
<b>Total 7400 · FACILITIES</b>	<b>21,467.85</b>	<b>239,870.12</b>	<b>186,866.46</b>	<b>207,369.19</b>
<b>7700 · VISITOR CENTER</b>				
7710 · Benefits				
7720 · Major Medical	331.51	2,589.93	5,224.32	5,877.36
7730 · Retirement Fund	45.18	1,101.03	1,088.57	1,230.54
<b>Total 7710 · Benefits</b>	<b>376.69</b>	<b>3,690.96</b>	<b>6,312.89</b>	<b>7,107.90</b>
7715 · Contract - Trailer Lease	491.66	5,408.26	5,459.52	5,955.83
7740 · Gift Shop				
7750 · Books	184.28	5,133.47	8,250.00	9,000.00
7760 · Jewelry	402.12	7,249.51	9,166.67	10,000.00
7770 · Miscellaneous	1,192.64	16,616.49	19,708.34	21,500.00
7780 · TShirts	240.74	5,055.44	6,875.00	7,500.00
7790 · Toys	842.51	11,973.43	27,958.34	30,500.00
7795 · POS Inventory Adjustments	70.17	1,200.27	1,375.00	1,500.00
7911 · Freight and Shipping Costs	166.92	4,574.59	6,416.67	7,000.00
<b>Total 7740 · Gift Shop</b>	<b>3,099.38</b>	<b>51,803.20</b>	<b>79,750.02</b>	<b>87,000.00</b>
7785 · Insurance - Workers Comp	280.35	1,186.11	1,320.00	1,440.00
7820 · Payroll - Salaries & Wages	6,803.75	88,538.97	106,501.50	120,393.00
7830 · Payroll Taxes	522.85	6,788.98	8,138.45	9,200.00
7840 · State Sales Tax	0.00	16.94		
7860 · Subscriptions & Memberships	0.00	0.00	50.00	50.00
7870 · Supplies	161.41	2,008.06	2,750.00	3,000.00
<b>Total 7700 · VISITOR CENTER</b>	<b>11,736.09</b>	<b>159,441.48</b>	<b>210,282.38</b>	<b>234,146.73</b>
<b>Total I. · PROGRAMS</b>	<b>97,134.66</b>	<b>1,087,050.11</b>	<b>1,101,269.42</b>	<b>1,228,205.71</b>
<b>II. · FUNDRAISING</b>				
<b>6000 · DEVELOPMENT &amp; MARKETING</b>				
6010 · Benefits				
6020 · Major Medical	725.40	5,667.20	7,836.48	8,816.04

**Florida Oceanographic Society, Inc.**  
**Profit & Loss Budget Performance**  
 August 2020

	Aug 20	Oct '19 - Aug 20	YTD Budget	Annual Budget
6030 · Retirement Fund	133.56	4,406.14	4,346.10	4,913.00
<b>Total 6010 · Benefits</b>	<b>858.96</b>	<b>10,073.34</b>	<b>12,182.58</b>	<b>13,729.04</b>
6015 · Trailer Lease	491.65	5,408.15	5,459.52	5,955.83
6016 · Contract - ECommerce	0.00	0.00	916.67	1,000.00
6025 · Copier Use	374.57	5,232.47	3,666.67	4,000.00
6040 · Cultivation	0.00	124.85	733.34	800.00
6045 · Business Partners	0.00	0.00	458.34	500.00
6050 · Donor Recognition	181.70	2,637.64	3,666.67	4,000.00
6055 · Insurance - Workers Comp	109.03	461.29	513.34	560.00
6060 · Marketing & Outreach	72.24	2,288.20	4,583.34	5,000.00
6065 · Community Outreach	0.00	369.77	1,833.34	2,000.00
6070 · Media Advertising	250.00	3,229.59	9,166.67	10,000.00
6080 · Mileage	0.00	0.00	229.17	250.00
6090 · Subscriptions & Memberships	0.00	1,235.88	1,833.34	2,000.00
6100 · Meetings & Conferences	0.00	234.00	366.67	400.00
6105 · Membership Appeals / Campaign	1,842.05	4,518.87	8,500.00	8,500.00
6110 · Membership Materials	342.14	2,023.14	2,750.00	3,000.00
6130 · Payroll - Salaries & Wages	17,220.41	187,875.53	202,001.93	228,350.00
6140 · Payroll Taxes	1,318.89	14,353.03	15,445.38	17,460.00
6145 · Postage	487.83	5,224.30	4,583.34	5,000.00
6150 · Publications				
6160 · Annual Report	0.00	4,676.53	6,100.00	6,100.00
<b>Total 6150 · Publications</b>	<b>0.00</b>	<b>4,676.53</b>	<b>6,100.00</b>	<b>6,100.00</b>
6190 · Special Events				
6191 · Golf Tournament	0.00	0.00	0.00	0.00
6192 · Clay Shoot	0.00	0.00	0.00	0.00
6193 · Rally for the River	0.00	370.98	0.00	750.00
6220 · Oceans Alive 2020	0.00	10,509.23	65,000.00	65,000.00
6221 · Oceans Alive 2019	0.00	320.00	0.00	0.00
6230 · Other Special Events	0.00	6,159.71	1,500.00	1,500.00
<b>Total 6190 · Special Events</b>	<b>0.00</b>	<b>17,359.92</b>	<b>66,500.00</b>	<b>67,250.00</b>
<b>Total 6000 · DEVELOPMENT &amp; MARKETING</b>	<b>23,549.47</b>	<b>267,326.50</b>	<b>351,490.31</b>	<b>385,854.87</b>
<b>Total II. · FUNDRAISING</b>	<b>23,549.47</b>	<b>267,326.50</b>	<b>351,490.31</b>	<b>385,854.87</b>
<b>III. · GENERAL &amp; ADMINISTRATION</b>				
<b>7000 · ADMINISTRATION</b>				
7010 · Employee Benefits				
7020 · Major Medical	486.02	3,169.38	5,224.32	5,877.36
7030 · Retirement Fund	14.20	2,133.74	3,092.60	3,496.00
<b>Total 7010 · Employee Benefits</b>	<b>500.22</b>	<b>5,303.12</b>	<b>8,316.92</b>	<b>9,373.36</b>
7040 · Computers				
7050 · Computer Repairs	0.00	0.00	458.34	500.00
7060 · Web Development	249.00	3,257.36	3,208.33	3,500.00
7070 · Technical Support	2,610.00	8,980.33	5,041.67	5,500.00
<b>Total 7040 · Computers</b>	<b>2,859.00</b>	<b>12,237.69</b>	<b>8,708.34</b>	<b>9,500.00</b>
7080 · Contracts & Services				

**Florida Oceanographic Society, Inc.**  
**Profit & Loss Budget Performance**  
 August 2020

	Aug 20	Oct '19 - Aug 20	YTD Budget	Annual Budget
7090 · Copier Lease	374.57	4,946.46	3,208.33	3,500.00
7100 · Trailer Lease	491.66	5,408.26	5,459.52	5,955.83
7080 · Contracts & Services - Other	0.00	10,000.00	0.00	0.00
<b>Total 7080 · Contracts &amp; Services</b>	<b>866.23</b>	<b>20,354.72</b>	<b>8,667.85</b>	<b>9,455.83</b>
7105 · Depreciation Expense	0.00	0.00	0.00	0.00
7110 · Insurance	324.41	6,595.52	7,181.17	7,834.00
7115 · Insurance - Workers Comp	93.45	395.37	440.00	480.00
7120 · Meetings & Conferences	0.00	88.20	229.17	250.00
7140 · Payroll - Salaries & Wages	11,249.89	113,756.73	92,884.62	105,000.00
7150 · Payroll Taxes	860.63	8,681.71	7,105.24	8,032.00
7170 · Postage - general	150.75	2,224.01	2,080.50	2,080.50
7180 · Professional Fees				
7190 · Accounting	1,425.00	16,350.00	13,750.00	15,000.00
7200 · Audit	4,500.00	4,500.00	3,500.00	3,500.00
7210 · Benefits Consultant	2,100.00	2,100.00	1,352.08	1,475.00
7225 · Payroll Service	308.11	4,203.33	3,850.00	4,200.00
<b>Total 7180 · Professional Fees</b>	<b>8,333.11</b>	<b>27,153.33</b>	<b>22,452.08</b>	<b>24,175.00</b>
7240 · Subscriptions & Memberships	33.92	659.84	504.17	550.00
7250 · Staff Development				
7260 · Meetings	0.00	0.00	275.00	300.00
7270 · Uniforms, badges	41.29	1,386.63	1,833.34	2,000.00
7280 · Recognition	0.00	5,780.96	1,833.34	2,000.00
7290 · Recruitment	25.00	250.00	183.34	200.00
7300 · Training	0.00	50.00	687.50	750.00
7250 · Staff Development - Other	0.00	0.00	5,000.00	5,000.00
<b>Total 7250 · Staff Development</b>	<b>66.29</b>	<b>7,467.59</b>	<b>9,812.52</b>	<b>10,250.00</b>
7310 · Supplies - office	550.49	6,537.81	6,875.00	7,500.00
7320 · Taxes, Licenses, Fees				
7330 · Bank & Charge Card fees	1,160.78	21,600.99	26,583.34	29,000.00
7350 · Licenses & Miscellaneous	0.00	713.35	500.00	500.00
7320 · Taxes, Licenses, Fees - Other	0.00	0.00	458.33	500.00
<b>Total 7320 · Taxes, Licenses, Fees</b>	<b>1,160.78</b>	<b>22,314.34</b>	<b>27,541.67</b>	<b>30,000.00</b>
<b>Total 7000 · ADMINISTRATION</b>	<b>27,049.17</b>	<b>233,769.98</b>	<b>202,799.25</b>	<b>224,480.69</b>
<b>III. · GENERAL &amp; ADMINISTRATION - Other</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total III. · GENERAL &amp; ADMINISTRATION</b>	<b>27,049.17</b>	<b>233,769.98</b>	<b>202,799.25</b>	<b>224,480.69</b>
<b>Total Expense</b>	<b>147,733.30</b>	<b>1,588,146.59</b>	<b>1,655,558.98</b>	<b>1,838,541.27</b>
<b>Net Ordinary Income</b>	<b>-78,526.48</b>	<b>-184,829.03</b>	<b>110,072.46</b>	<b>753.73</b>

**Florida Oceanographic Society, Inc.**  
**Endowment Profit & Loss**  
**August 2020**

	<u>Aug 20</u>	<u>Oct '19 - Aug 20</u>
Ordinary Income/Expense		
Income		
4350 · INTEREST INCOME		
4365 · Interest Earned - Endowment	0.00	1,044.80
<b>Total 4350 · INTEREST INCOME</b>	<u>0.00</u>	<u>1,044.80</u>
4950 · Endowment		
4920 · Endowment Unrestricted	0.00	50,000.00
<b>Total 4950 · Endowment</b>	<u>0.00</u>	<u>50,000.00</u>
<b>Total Income</b>	<u>0.00</u>	<u>51,044.80</u>
<b>Gross Profit</b>	<u>0.00</u>	<u>51,044.80</u>
<b>Net Ordinary Income</b>	<u>0.00</u>	<u>51,044.80</u>
<b>Net Income</b>	<u><b>0.00</b></u>	<u><b>51,044.80</b></u>

**Florida Oceanographic Society, Inc.**  
**Capital Profit & Loss**  
**August 2020**

	<u>Aug 20</u>	<u>Oct '19 - Aug 20</u>
Ordinary Income/Expense		
Income		
4350 · INTEREST INCOME		
4370 · Interest Earned - Capital	2.99	22,496.26
4371 · Interest Earned - Res Capital	0.17	72.04
<b>Total 4350 · INTEREST INCOME</b>	<u>3.16</u>	<u>22,568.30</u>
4800 · CAPITAL FUND		
4815 · Capital Campaign	39,959.46	1,675,639.17
4816 · Gain/Loss on Stock Sales - CAP	-14.41	1,721.16
4820 · Smith Statue (Former Phase I)	0.00	20,000.00
4825 · Improvements Donations	0.00	25,707.63
<b>Total 4800 · CAPITAL FUND</b>	<u>39,945.05</u>	<u>1,723,067.96</u>
<b>Total Income</b>	<u>39,948.21</u>	<u>1,745,636.26</u>
Gross Profit	39,948.21	1,745,636.26
Expense		
IV. · CAPITAL		
6300 · Capital Fund		
6225 · Development & Marketing	0.00	1,539.47
6310 · Construction	376,255.55	3,406,465.61
6311 · Exhibits	0.00	90,122.18
6315 · Master Planning	30,468.82	222,448.89
6318 · Professional Fees	4,166.00	45,826.00
6319 · Bank Service Charges	55.11	499.46
6322 · Eco Center Furniture & Fixtures	0.00	78,751.32
6325 · Improvement Projects Exp	7,049.10	92,086.85
6335 · Sea Grass Expansion Exp	-72.37	0.00
<b>Total 6300 · Capital Fund</b>	<u>417,922.21</u>	<u>3,937,739.78</u>
<b>Total IV. · CAPITAL</b>	<u>417,922.21</u>	<u>3,937,739.78</u>
<b>Total Expense</b>	<u>417,922.21</u>	<u>3,937,739.78</u>
Net Ordinary Income	-377,974.00	-2,192,103.52
Net Income	<u><b>-377,974.00</b></u>	<u><b>-2,192,103.52</b></u>

## Florida Oceanographic Society, Inc.

## A/P Aging Summary

As of August 31, 2020

	<u>Current</u>	<u>1 - 30</u>	<u>31 - 60</u>	<u>61 - 90</u>	<u>&gt; 90</u>	<u>TOTAL</u>
Brick Markers USA	0.00	71.00	0.00	0.00	0.00	71.00
Fidelity Investments	0.00	1,699.04	0.00	0.00	0.00	1,699.04
Florida Oceanographic Society, Inc	0.00	0.00	0.00	0.00	75.00	75.00
Fort Pierce Engineering, Inc.	0.00	0.00	1,250.00	0.00	0.00	1,250.00
FPL	20.04	0.00	0.00	0.00	0.00	20.04
Georgia Merten Interior Design, Inc	0.00	0.00	0.00	0.00	2,282.50	2,282.50
Giftcraft Inc.	0.00	0.00	0.00	0.00	0.00	0.00
Gulfstream Tropical Aquarium	64.00	0.00	0.00	0.00	0.00	64.00
Hooks Construction	362,101.95	0.00	0.00	0.00	0.00	362,101.95
<b>Improvements Projects</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>9,793.05</b>	<b>9,793.05</b>
Jensen Beach Storage	118.00	0.00	0.00	0.00	0.00	118.00
K & M Electric Supply, Inc.	0.00	12,774.69	0.00	0.00	0.00	12,774.69
LaConte Engineering	0.00	5,968.82	0.00	0.00	0.00	5,968.82
Morales Landscaping & Lawn Serv	575.00	0.00	0.00	0.00	0.00	575.00
National Union	0.00	3,115.00	0.00	0.00	0.00	3,115.00
nexAir, LLC	43.84	0.00	0.00	0.00	0.00	43.84
Office Furniture Warehouse, Inc.	0.00	0.00	0.00	37,093.16	0.00	37,093.16
Pitney Bowes-Lease	0.00	0.00	-363.00	0.00	0.00	-363.00
Pure Health Solutions, Inc.	0.00	148.99	0.00	0.00	0.00	148.99
<b>Sea Grass Expansion</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>11,665.08</b>	<b>11,665.08</b>
Steve's Electric of South Florida, Ir	0.00	1,829.50	0.00	0.00	0.00	1,829.50
STRICTLY CABLING INC. DBA RYI	0.00	0.00	0.00	0.00	64,038.93	64,038.93
TOSHIBA BUSINESS SOLUTIONS (	1,123.71	0.00	0.00	0.00	0.00	1,123.71
Verizon Wireless	0.00	30.08	0.00	0.00	0.00	30.08
Waste Management	0.00	827.64	0.00	0.00	0.00	827.64
WILDLIFE ARTISTS, INC	0.00	0.00	0.00	0.00	-2.95	-2.95
Zabik and Associates, Inc.	10,500.00	10,500.00	0.00	0.00	0.00	21,000.00
<b>TOTAL</b>	<b><u>374,546.54</u></b>	<b><u>36,964.76</u></b>	<b><u>887.00</u></b>	<b><u>37,093.16</u></b>	<b><u>87,851.61</u></b>	<b><u>537,343.07</u></b>

Total Capital Reserve Payables

\$ 21,458.13