

**FLORIDA OCEANOGRAPHIC SOCIETY  
FINANCIAL STATEMENTS**

10/31/20

**BALANCE SHEET**

<b>ASSETS</b>	<b>CURRENT YR</b>	<b>PRIOR YR</b>
Cash & Cash Equivalents	\$ 2,209,521.10	\$ 3,884,448.49
Unsold Auction Items	\$ 8,550.00	\$ 8,550.00
Unconditional Promises to Give	\$ 337,165.33	\$ 417,588.29
Prepaid Insurance	\$ 4,321.71	\$ 21,792.38
Inventories	\$ 15,444.30	\$ 17,769.58
Property & Equipment	\$ 2,142,015.23	\$ 2,142,015.23
Grants Receivable	\$ -	\$ 16,707.00
Accounts Receivable	\$ 14,995.57	\$ -
 Total Assets	 \$ 4,732,013.24	 \$ 6,508,870.97
 <b>LIABILITIES AND NET ASSETS</b>		
Liabilities		
Accounts Payable	\$ 391,546.18	\$ 139,970.09
Credit Cards Payable	\$ 7,002.82	\$ 8,174.30
Customer Deposits	\$ -	\$ -
401K Payable	\$ -	\$ 2.09
Sales Tax Payable	\$ 467.52	\$ 510.13
Group Insurance Payable	\$ (1,175.78)	\$ -
N/P Seacoast PPP Loan	\$ 235,600.00	\$ -
Total Liabilities	\$ 633,440.74	\$ 148,656.61
 Net Assets		
Unrestricted	\$ 436,678.18	\$ 2,698,320.04
Endowment	\$ 147,478.77	\$ 147,478.77
Capital	\$ -	\$ -
Temporarily Restricted	\$ 3,514,415.55	\$ 3,514,415.55
 Total Net Assets	 \$ 4,098,572.50	 \$ 6,360,214.36
 Total Liabilities & Net Assets	 \$ 4,732,013.24	 \$ 6,508,870.97

# FLORIDA OCEANOGRAPHIC SOCIETY

## ACCOUNT BALANCES

As of 10/31/20

<b>OPERATING FUNDS</b>	<b>CURRENT YR</b>	<b>PRIOR YR</b>
Seacoast Checking #8061	\$ 106,580.29	\$ 130,144.74
Northern Trust Securities #0582	\$ 193,490.98	\$ 93,949.19
Cash in Drawer	\$ 133.50	\$ 133.50
Total	\$ 300,204.77	\$ 224,227.43
 <b>CAPITAL FUNDS</b>		
NT Building Acct #6484	\$ 69,087.81	\$ 181,475.40
NF MM Building Cap #5482	\$ 1,621,224.41	\$ 2,507,521.63
Treasury Bills	\$ -	\$ 719,791.12
NT Smith Sculpture #7529	\$ 20,000.75	\$ -
NT Capital Reserve #6693	\$ 30,362.43	\$ 93,683.99
NF MM Capital Reserve #5494	\$ 10,117.36	\$ 10,062.37
Total	\$ 1,750,792.76	\$ 3,512,534.51
 <b>ENDOWMENT FUNDS</b>		
NF MM Endowment #5506	\$ 158,523.57	\$ 147,686.55
Total	\$ 158,523.57	\$ 147,686.55

**FLORIDA OCEANOGRAPHIC SOCIETY**  
**STATEMENT OF REVENUE AND EXPENSES**  
OCTOBER 2020

<b>REVENUE</b>	Current Month	Previous Year Actual	YTD Actual	FY 20 Budget YTD
Admissions	\$ 12,496.09	\$ 17,140.22	\$ 12,496.09	\$ 5,548.00
Animal Care & Life Support	\$ -	\$ -	\$ -	\$ -
Educational Programs	\$ 10,350.00	\$ 449.00	\$ 10,350.00	\$ 284.00
Gift Shop	\$ 7,307.15	\$ 7,852.70	\$ 7,307.15	\$ 4,518.00
General Contributions	\$ 75,237.63	\$ (7,129.00)	\$ 75,237.63	\$ 34,000.00
Membership Contributions	\$ 16,870.90	\$ 11,799.50	\$ 16,870.90	\$ 9,517.00
Research & Grants	\$ 10,000.00	\$ -	\$ 10,000.00	\$ 2,800.00
Special Events	\$ -	\$ 3,332.00	\$ -	\$ -
Conservation	\$ -	\$ 5,000.00	\$ -	\$ 5,000.00
Other Income	\$ 182.46	\$ 341.71	\$ 182.46	\$ 45.00
Interest Income	\$ 8.19	\$ 144.75	\$ 8.19	\$ -
<b>Total Revenue</b>	<b>\$ 132,452.42</b>	<b>\$ 38,930.88</b>	<b>\$ 132,452.42</b>	<b>\$ 61,712.00</b>
<b>PROGRAM EXPENSES</b>				
Animal Care & Life Support	\$ 20,440.83	\$ 16,939.67	\$ 20,440.83	\$ 22,683.68
Conservation	\$ 3,085.59	\$ 3,052.39	\$ 3,085.59	\$ 3,122.04
Education	\$ 14,220.01	\$ 15,197.10	\$ 14,220.01	\$ 14,633.36
Research	\$ 20,131.68	\$ 10,583.33	\$ 20,131.68	\$ 21,634.24
Volunteers	\$ 2,679.20	\$ 2,769.91	\$ 2,679.20	\$ 3,327.04
Facilities	\$ 16,390.63	\$ 16,933.06	\$ 16,390.63	\$ 18,754.78
Visitor Center	\$ 11,125.85	\$ 13,137.67	\$ 11,125.85	\$ 11,540.96
<b>Total Program Expenses</b>	<b>\$ 88,073.79</b>	<b>\$ 78,613.13</b>	<b>\$ 88,073.79</b>	<b>\$ 95,696.10</b>
<b>FUNDRAISING</b>				
Fundraising	\$ 19,861.60	\$ 17,665.25	\$ 19,861.60	\$ 19,030.59
<b>GENERAL &amp; ADMINISTRATION</b>				
Administration	\$ 18,472.04	\$ 16,072.19	\$ 18,472.04	\$ 17,654.64
<b>Total Expenses</b>	<b>\$ 126,407.43</b>	<b>\$ 112,350.57</b>	<b>\$ 126,407.43</b>	<b>\$ 132,381.33</b>
<b>SURPLUS (SHORTFALL)</b>	<b>\$ 6,044.99</b>	<b>\$ (73,419.69)</b>	<b>\$ 6,044.99</b>	<b>\$ (70,669.33)</b>

**Florida Oceanographic Society, Inc.**  
**Profit & Loss Budget Performance**

October 2020

	Oct 20	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>4000 · ADMISSIONS</b>			
4010 · ADM-Adults	10,331.67	4,771.00	206,735.00
4020 · ADM-Children	2,164.42	777.00	33,656.00
<b>Total 4000 · ADMISSIONS</b>	<b>12,496.09</b>	<b>5,548.00</b>	<b>240,391.00</b>
<b>4050 · ANIMAL CARE &amp; LIFE SUPPORT</b>			
4051 · GNT - Animal Care	0.00	0.00	0.00
<b>Total 4050 · ANIMAL CARE &amp; LIFE SUPPORT</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>4100 · EDUCATIONAL PROGRAMS</b>			
<b>4110 · EDU-Adults</b>			
4111 · Adult Field Trips	0.00	0.00	200.00
4112 · Adult SGG	0.00	12.00	180.00
4110 · EDU-Adults - Other	0.00	0.00	100.00
<b>Total 4110 · EDU-Adults</b>	<b>0.00</b>	<b>12.00</b>	<b>480.00</b>
<b>4120 · EDU-Children</b>			
4121 · Children Field Trips	0.00	60.00	1,000.00
4122 · Children SGG	0.00	36.00	1,200.00
4120 · EDU-Children - Other	0.00	0.00	0.00
<b>Total 4120 · EDU-Children</b>	<b>0.00</b>	<b>96.00</b>	<b>2,200.00</b>
4130 · EDU-Families	225.00	176.00	8,800.00
4140 · EDU-Outreach	125.00	0.00	1,000.00
4160 · EDU-Summer camp	0.00	0.00	26,000.00
4180 · EDU -Grants Expected	10,000.00	0.00	50,000.00
<b>Total 4100 · EDUCATIONAL PROGRAMS</b>	<b>10,350.00</b>	<b>284.00</b>	<b>88,480.00</b>
<b>4200 · GIFT SHOP</b>			
4205 · Books	654.09	361.00	11,840.00
4220 · Jewelry	822.14	723.00	23,680.00
4225 · Miscellaneous	2,756.50	1,536.00	50,320.00
4230 · Over & Shortage	0.00	0.00	0.00
4240 · TShirts	393.42	497.00	16,280.00
4245 · Toys	2,681.00	1,401.00	45,883.00
4200 · GIFT SHOP - Other	0.00	0.00	0.00
<b>Total 4200 · GIFT SHOP</b>	<b>7,307.15</b>	<b>4,518.00</b>	<b>148,003.00</b>
<b>4300 · GENERAL CONTRIBUTIONS</b>			
4310 · FND-General contributions	75,237.63	34,000.00	425,000.00
4330 · In-kind Contributions - General	0.00	0.00	0.00
<b>Total 4300 · GENERAL CONTRIBUTIONS</b>	<b>75,237.63</b>	<b>34,000.00</b>	<b>425,000.00</b>
<b>4350 · INTEREST INCOME</b>			
4360 · Interest earned - Operating	8.19	0.00	0.00
<b>Total 4350 · INTEREST INCOME</b>	<b>8.19</b>	<b>0.00</b>	<b>0.00</b>
<b>4400 · MEMBERSHIP CONTRIBUTIONS</b>			
4410 · MEM-New	1,780.60	952.00	15,759.00
4420 · MEM-Renewal	15,090.30	8,565.00	142,831.00

**Florida Oceanographic Society, Inc.**  
**Profit & Loss Budget Performance**

October 2020

	Oct 20	YTD Budget	Annual Budget
<b>Total 4400 · MEMBERSHIP CONTRIBUTIONS</b>	16,870.90	9,517.00	158,590.00
<b>4500 · MISCELLANEOUS INCOME</b>			
4510 · MISC-Miscellaneous	0.00		
4530 · Vending Machines	0.00	0.00	0.00
4540 · Volunteers	20.00	0.00	0.00
4550 · Animal Adoption Program	150.00	45.00	4,500.00
<b>Total 4500 · MISCELLANEOUS INCOME</b>	170.00	45.00	4,500.00
<b>4600 · RESEARCH</b>	10,000.00	2,800.00	34,119.00
<b>4700 · SPECIAL EVENTS</b>			
4701 · Special Fundraisers			
4720 · Other Special-Sunset Lagoon etc	0.00	0.00	0.00
<b>Total 4701 · Special Fundraisers</b>	0.00	0.00	0.00
4760 · Ocean's Alive			
4766 · Ocean's Alive 2021	0.00	0.00	250,000.00
4760 · Ocean's Alive - Other	0.00	0.00	0.00
<b>Total 4760 · Ocean's Alive</b>	0.00	0.00	250,000.00
<b>Total 4700 · SPECIAL EVENTS</b>	0.00	0.00	250,000.00
<b>4790 · CONSERVATION</b>			
4791 · GNT - Conservation	0.00	5,000.00	20,000.00
<b>Total 4790 · CONSERVATION</b>	0.00	5,000.00	20,000.00
<b>4999 · Unclassified Income</b>	12.46	0.00	0.00
<b>Total Income</b>	132,452.42	61,712.00	1,369,083.00
<b>Gross Profit</b>	132,452.42	61,712.00	1,369,083.00
<b>Expense</b>			
<b>I. · PROGRAMS</b>			
<b>5000 · ANIMAL CARE &amp; LIFE SUPPORT</b>			
5010 · Animals & Collection	0.00	125.00	2,500.00
5020 · Benefits			
5030 · Major Medical	393.89	734.67	8,816.04
<b>Total 5020 · Benefits</b>	393.89	734.67	8,816.04
5025 · Exhibit Maintenance	10.36	210.00	1,000.00
5035 · Trailer Lease	491.65	491.65	1,474.94
5050 · Equipment - small	0.00	0.00	500.00
5060 · Food, Turtle Nutrition & Meds	2,197.68	3,440.00	21,500.00
5065 · Insurance - Workers Comp	322.66	250.00	3,000.00
5070 · Maintenance & Repairs	6.57	735.00	3,500.00
5080 · Meetings & Conferences	0.00	0.00	0.00
5110 · Payroll - Salaries and Wages	13,168.94	13,307.36	173,195.62
5120 · Payroll Taxes	1,007.43	1,020.00	13,249.60
5130 · Permits & Licenses	888.00		25.00
5140 · Subscriptions & Memberships	0.00	0.00	100.00
5150 · Supplies & dry goods	58.91	300.00	3,000.00
5160 · Utilities-Electric - GFL, pump	1,894.74	2,070.00	23,000.00
<b>Total 5000 · ANIMAL CARE &amp; LIFE SUPPORT</b>	20,440.83	22,683.68	254,861.20

**Florida Oceanographic Society, Inc.**  
**Profit & Loss Budget Performance**

October 2020

	Oct 20	YTD Budget	Annual Budget
<b>5200 · CONSERVATION</b>			
5215 · Trailer Lease	491.65	491.64	1,474.94
5225 · Insurance - Workers Comp	6.21	6.67	80.00
5240 · Meetings & Conferences	0.00	0.00	3,500.00
5250 · Mileage	0.00	36.00	600.00
5260 · Payroll - Salaries & Wages	2,403.84	2,403.84	31,249.99
5270 · Payroll Taxes	183.89	183.89	2,390.70
5280 · Subscriptions & Memberships	0.00	0.00	150.00
5290 · Supplies	0.00	0.00	100.00
<b>Total 5200 · CONSERVATION</b>	<b>3,085.59</b>	<b>3,122.04</b>	<b>39,545.63</b>
<b>5300 · EDUCATION</b>			
5310 · Benefits			
5320 · Major Medical	393.89	393.89	4,514.00
<b>Total 5310 · Benefits</b>	<b>393.89</b>	<b>393.89</b>	<b>4,514.00</b>
5315 · Trailer Lease	491.65	491.65	1,474.94
5325 · Copier Use	0.00	0.00	2,000.00
5340 · Exhibits			
5360 · Boardwalk & Nature Trail	0.00	0.00	200.00
5370 · Weather Station	0.00	0.00	200.00
5380 · Childrens Pavillion Exhibits	0.00	125.00	500.00
5390 · Rays On Reef Exhibit	0.00	0.00	200.00
5400 · Visitor Center	0.00	0.00	200.00
5405 · Game Fish Lagoon	0.00	50.00	200.00
5407 · Sea Star	0.00	0.00	200.00
5410 · Other Exhibits	0.00	75.00	300.00
<b>Total 5340 · Exhibits</b>	<b>0.00</b>	<b>250.00</b>	<b>2,000.00</b>
5425 · Insurance - Workers Comp	322.66	347.09	4,165.00
5430 · Meetings & Conferences	0.00	0.00	0.00
5450 · Payroll - Salaries & Wages	12,048.98	12,048.98	156,636.74
5460 · Payroll Taxes	921.76	921.75	11,982.88
5470 · Programs			
5480 · Adults	0.00	80.00	1,000.00
5490 · Children	0.00	0.00	2,500.00
5500 · Families, Groups	0.00	0.00	4,000.00
5510 · Outreach	41.07	100.00	1,000.00
5530 · Summer Camp			
5535 · Insurance - Summer Camp E	0.00	0.00	0.00
5530 · Summer Camp - Other	0.00	0.00	9,600.00
<b>Total 5530 · Summer Camp</b>	<b>0.00</b>	<b>0.00</b>	<b>9,600.00</b>
<b>Total 5470 · Programs</b>	<b>41.07</b>	<b>180.00</b>	<b>18,100.00</b>
5550 · Supplies	0.00	0.00	100.00
5560 · Subscriptions & memberships	0.00	0.00	0.00
<b>Total 5300 · EDUCATION</b>	<b>14,220.01</b>	<b>14,633.36</b>	<b>200,973.56</b>
<b>5600 · RESEARCH</b>			

**Florida Oceanographic Society, Inc.**  
**Profit & Loss Budget Performance**

October 2020

	Oct 20	YTD Budget	Annual Budget
<b>5610 - Benefits</b>			
5620 - Major Medical	1,056.91	734.67	8,816.04
<b>Total 5610 - Benefits</b>	1,056.91	734.67	8,816.04
<b>5640 - Citizens Water Monitoring</b>	258.71	20.00	2,000.00
<b>5645 - Trailer Lease</b>	491.65	491.65	1,474.94
<b>5655 - Grant Expenses</b>	193.56	2,359.00	27,929.00
<b>5660 - Boat Insurance</b>	596.17	458.00	5,485.00
<b>5665 - Insurance - Workers Comp</b>	161.33	125.00	1,500.00
<b>5680 - Coastal Center Research-Conserv</b>	0.00	0.00	0.00
<b>5695 - FLOOR</b>	102.20	83.00	1,500.00
<b>5696 - FOSTER</b>	95.94	55.00	1,000.00
<b>5697 - Living Shorelines</b>	27.48	125.00	500.00
<b>5700 - Payroll - Salaries &amp; Wages</b>	15,928.09	15,961.84	165,690.00
<b>5710 - Payroll Taxes</b>	1,219.64	1,221.08	15,821.00
<b>5740 - Subscriptions &amp; Memberships</b>	0.00	0.00	200.00
<b>5750 - Vessels - Registration</b>	0.00	0.00	200.00
<b>5760 - Meetings and Conferences</b>	0.00	0.00	200.00
<b>Total 5600 - RESEARCH</b>	20,131.68	21,634.24	232,315.98
<b>5800 - VOLUNTEERS</b>			
5816 - Contract - ECommerce	70.00	70.00	840.00
5840 - Board & Committees	0.00	62.50	750.00
5842 - Trailer Lease	491.59	491.64	1,474.94
5846 - Insurance - Volunteer	0.00	75.00	900.00
5848 - Insurance - Workers Comp	12.40	13.42	161.00
5870 - Volunteer Operations & Training	0.00	80.00	1,000.00
5880 - Payroll - Salaries & Wages	1,955.61	1,964.22	26,318.76
5890 - Payroll Taxes	149.60	150.26	2,013.44
5900 - Volunteer Recognition	0.00	420.00	3,000.00
5910 - TEAM Ocean	0.00	0.00	250.00
<b>Total 5800 - VOLUNTEERS</b>	2,679.20	3,327.04	36,708.14
<b>7400 - FACILITIES</b>			
<b>7410 - Benefits</b>			
7420 - Major Medical	0.00	489.78	5,877.36
<b>Total 7410 - Benefits</b>	0.00	489.78	5,877.36
<b>7440 - Contracts &amp; Services</b>			
7450 - Cleaning	0.00	441.66	5,300.00
7455 - Landscape Maintenance	0.00	500.00	3,000.00
7460 - Lift Station	90.00	170.00	1,400.00
7480 - Security	135.45	100.00	1,200.00
<b>Total 7440 - Contracts &amp; Services</b>	225.45	1,211.66	10,900.00
<b>7457 - Trailer Lease</b>	491.65	491.65	1,474.94
<b>7490 - Fuel</b>	51.55	153.00	900.00
<b>7495 - Furniture, Fixtures &amp; Equipment</b>			
7496 - Computer Equipment	0.00	150.00	1,800.00

**Florida Oceanographic Society, Inc.**  
**Profit & Loss Budget Performance**

October 2020

	Oct 20	YTD Budget	Annual Budget
7497 · Computer Software	0.00	290.00	3,500.00
7498 · Equipment & Tools	0.00	125.00	2,000.00
7499 · Furniture & Fixtures	329.07	125.00	500.00
<b>Total 7495 · Furniture, Fixtures &amp; Equipmen</b>	<b>329.07</b>	<b>690.00</b>	<b>7,800.00</b>
7505 · Insurance - Facilities	3,787.01	2,800.00	33,600.00
7507 · Insurance - Workers Comp	223.38	208.34	2,500.00
<b>7510 · Maintenance &amp; Repairs</b>			
7520 · Buildings & Office	193.00	600.00	5,000.00
7530 · Grounds, Nursery & Trail	35.92	855.00	9,500.00
7540 · Other Equipment Repairs	0.00	0.00	1,000.00
7550 · Telephone & Security Systems	0.00	0.00	0.00
7560 · Vehicles & Vessels	0.00	0.00	2,000.00
<b>Total 7510 · Maintenance &amp; Repairs</b>	<b>228.92</b>	<b>1,455.00</b>	<b>17,500.00</b>
7580 · Payroll - Salaries & Wages	6,535.38	6,535.38	84,959.94
7590 · Payroll Taxes	502.53	499.96	6,552.52
7610 · Supplies - Facility	304.39	280.00	4,000.00
7620 · Tools and Equipment - Small	0.00	0.00	0.00
<b>7630 · Utilities</b>			
7640 · Electric - Ofc, OL, Visitor Ctr	1,534.64	1,440.00	18,000.00
7650 · Sanitation	830.12	1,000.00	12,000.00
7660 · Telephone/Internet	485.65	916.67	11,000.00
7670 · Water & Wastewater	860.89	583.34	7,000.00
7630 · Utilities - Other	0.00	0.00	0.00
<b>Total 7630 · Utilities</b>	<b>3,711.30</b>	<b>3,940.01</b>	<b>48,000.00</b>
<b>Total 7400 · FACILITIES</b>	<b>16,390.63</b>	<b>18,754.78</b>	<b>224,064.76</b>
<b>7700 · VISITOR CENTER</b>			
<b>7710 · Benefits</b>			
7720 · Major Medical	331.51	489.78	5,877.36
<b>Total 7710 · Benefits</b>	<b>331.51</b>	<b>489.78</b>	<b>5,877.36</b>
7715 · Contract - Trailer Lease	491.66	491.65	1,474.94
<b>7740 · Gift Shop</b>			
7750 · Books	359.89	260.00	6,512.13
7760 · Jewelry	296.06	332.00	8,288.17
7770 · Miscellaneous	1,005.61	710.00	17,760.36
7780 · TShirts	101.51	178.00	5,920.12
7790 · Toys	806.82	770.00	15,392.31
7795 · POS Inventory Adjustments	12.90	49.34	592.01
7911 · Freight and Shipping Costs	315.34	474.00	4,736.10
<b>Total 7740 · Gift Shop</b>	<b>2,898.13</b>	<b>2,773.34</b>	<b>59,201.20</b>
7785 · Insurance - Workers Comp	111.69	120.00	1,440.00
7820 · Payroll - Salaries & Wages	6,757.89	6,703.38	91,489.32
7830 · Payroll Taxes	518.69	512.81	7,032.22
7870 · Supplies	16.28	450.00	2,500.00
<b>Total 7700 · VISITOR CENTER</b>	<b>11,125.85</b>	<b>11,540.96</b>	<b>169,015.04</b>



**Florida Oceanographic Society, Inc.**  
**Profit & Loss Budget Performance**

October 2020

	Oct 20	YTD Budget	Annual Budget
<b>Total I. - PROGRAMS</b>	88,073.79	95,696.10	1,157,484.31
<b>II. - FUNDRAISING</b>			
<b>6000 - DEVELOPMENT &amp; MARKETING</b>			
<b>6010 - Benefits</b>			
<b>6020 - Major Medical</b>	725.40	734.67	8,816.04
<b>Total 6010 - Benefits</b>	725.40	734.67	8,816.04
<b>6015 - Trailer Lease</b>	491.65	491.65	1,474.94
<b>6016 - Contract - ECommerce</b>	0.00	0.00	0.00
<b>6025 - Copier Use</b>	0.00	0.00	6,000.00
<b>6040 - Cultivation</b>	0.00	65.00	800.00
<b>6045 - Business Partners</b>	0.00	0.00	500.00
<b>6050 - Donor Recognition</b>	23.60	0.00	4,000.00
<b>6055 - Insurance - Workers Comp</b>	43.44	46.66	560.00
<b>6060 - Marketing &amp; Outreach</b>	72.24	0.00	5,000.00
<b>6065 - Community Outreach</b>	0.00	0.00	500.00
<b>6070 - Media Advertising</b>	350.00	0.00	6,000.00
<b>6080 - Mileage</b>	0.00	0.00	0.00
<b>6090 - Subscriptions &amp; Memberships</b>	0.00	60.00	1,500.00
<b>6100 - Meetings &amp; Conferences</b>	0.00	0.00	0.00
<b>6105 - Membership Appeals / Campaign</b>	0.00	0.00	8,500.00
<b>6110 - Membership Materials</b>	0.00	0.00	2,500.00
<b>6130 - Payroll - Salaries &amp; Wages</b>	16,865.07	16,177.06	221,646.36
<b>6140 - Payroll Taxes</b>	1,290.20	1,237.55	16,973.58
<b>6145 - Postage</b>	0.00	188.00	6,250.00
<b>6150 - Publications</b>			
<b>6160 - Annual Report</b>	0.00	0.00	5,000.00
<b>Total 6150 - Publications</b>	0.00	0.00	5,000.00
<b>6190 - Special Events</b>			
<b>6193 - Rally for the River</b>	0.00	0.00	0.00
<b>6221 - Oceans Alive 2021</b>	0.00	0.00	40,000.00
<b>6230 - Other Special Events</b>	0.00	30.00	1,500.00
<b>Total 6190 - Special Events</b>	0.00	30.00	41,500.00
<b>Total 6000 - DEVELOPMENT &amp; MARKETING</b>	19,861.60	19,030.59	337,520.92
<b>Total II. - FUNDRAISING</b>	19,861.60	19,030.59	337,520.92
<b>III. - GENERAL &amp; ADMINISTRATION</b>			
<b>7000 - ADMINISTRATION</b>			
<b>7010 - Employee Benefits</b>			
<b>7020 - Major Medical</b>	393.89	489.78	5,877.36
<b>Total 7010 - Employee Benefits</b>	393.89	489.78	5,877.36
<b>7040 - Computers</b>			
<b>7050 - Computer Repairs</b>	0.00	125.00	500.00
<b>7060 - Web Development</b>	708.18	0.00	3,500.00
<b>7070 - Technical Support</b>	873.50	0.00	5,000.00
<b>Total 7040 - Computers</b>	1,581.68	125.00	9,000.00

**Florida Oceanographic Society, Inc.**  
**Profit & Loss Budget Performance**

October 2020

	Oct 20	YTD Budget	Annual Budget
<b>7080 - Contracts &amp; Services</b>			
7090 - Copier Lease	0.00	333.33	4,000.00
7100 - Trailer Lease	491.66	491.64	1,474.94
7080 - Contracts & Services - Other	0.00	0.00	0.00
<b>Total 7080 - Contracts &amp; Services</b>	491.66	824.97	5,474.94
<b>7105 - Depreciation Expense</b>	0.00	0.00	0.00
<b>7110 - Insurance</b>	324.41	652.83	7,834.00
<b>7115 - Insurance - Workers Comp</b>	37.23	40.00	480.00
<b>7120 - Meetings &amp; Conferences</b>	0.00	0.00	100.00
<b>7140 - Payroll - Salaries &amp; Wages</b>	11,249.90	11,249.90	146,248.87
<b>7150 - Payroll Taxes</b>	860.63	860.62	11,188.32
<b>7170 - Postage - general</b>	0.00	0.00	2,200.00
<b>7180 - Professional Fees</b>			
7190 - Accounting	1,700.00	1,500.00	18,000.00
7200 - Audit	0.00	0.00	4,000.00
7210 - Benefits Consultant	0.00	0.00	2,100.00
7225 - Payroll Service	287.84	361.54	4,700.00
<b>Total 7180 - Professional Fees</b>	1,987.84	1,861.54	28,800.00
<b>7240 - Subscriptions &amp; Memberships</b>	30.74	0.00	750.00
<b>7250 - Staff Development</b>			
7260 - Meetings	0.00	0.00	0.00
7270 - Uniforms, badges	25.25	80.00	2,000.00
7280 - Recognition	0.00	20.00	2,000.00
7290 - Recruitment	0.00	0.00	200.00
7300 - Training	0.00	0.00	750.00
7250 - Staff Development - Other	0.00	0.00	0.00
<b>Total 7250 - Staff Development</b>	25.25	100.00	4,950.00
<b>7310 - Supplies - office</b>	311.23	450.00	7,500.00
<b>7320 - Taxes, Licenses, Fees</b>			
7330 - Bank & Charge Card fees	1,177.58	1,000.00	25,000.00
7350 - Licenses & Miscellaneous	0.00	0.00	1,000.00
7320 - Taxes, Licenses, Fees - Other	0.00	0.00	0.00
<b>Total 7320 - Taxes, Licenses, Fees</b>	1,177.58	1,000.00	26,000.00
<b>Total 7000 - ADMINISTRATION</b>	18,472.04	17,654.64	256,403.49
<b>Total III. - GENERAL &amp; ADMINISTRATION</b>	18,472.04	17,654.64	256,403.49
<b>Total Expense</b>	126,407.43	132,381.33	1,751,408.72
<b>Net Ordinary Income</b>	6,044.99	-70,669.33	-382,325.72
<b>Net Income</b>	<b>6,044.99</b>	<b>-70,669.33</b>	<b>-382,325.72</b>

**Florida Oceanographic Society, Inc.**  
**Endowment Profit & Loss**  
October 2020

	<u>Oct 20</u>	<u>Oct 20</u>
<b>Net Income</b>	<u><b>0.00</b></u>	<u><b>0.00</b></u>

## Florida Oceanographic Society, Inc.

## Capital Profit &amp; Loss

October 2020

	<u>Oct 20</u>	<u>Oct 20</u>
Ordinary Income/Expense		
Income		
4350 · INTEREST INCOME		
4370 · Interest Earned - Capital	1.41	1.41
4371 · Interest Earned - Res Capital	0.14	0.14
Total 4350 · INTEREST INCOME	<u>1.55</u>	<u>1.55</u>
4800 · CAPITAL FUND		
4815 · Capital Campaign	336,000.00	336,000.00
4825 · Improvements Donations	5,000.00	5,000.00
Total 4800 · CAPITAL FUND	<u>341,000.00</u>	<u>341,000.00</u>
Total Income	<u>341,001.55</u>	<u>341,001.55</u>
Gross Profit	341,001.55	341,001.55
Expense		
IV. · CAPITAL		
6300 · Capital Fund		
6310 · Construction	276,843.84	276,843.84
6315 · Master Planning	23,455.67	23,455.67
6318 · Professional Fees	4,166.00	4,166.00
6322 · Eco Center Furniture & Fixtures	3,437.92	3,437.92
6325 · Improvement Projects Exp	2,898.14	2,898.14
6335 · Sea Grass Expansion Exp	0.00	0.00
Total 6300 · Capital Fund	<u>310,801.57</u>	<u>310,801.57</u>
Total IV. · CAPITAL	<u>310,801.57</u>	<u>310,801.57</u>
Total Expense	<u>310,801.57</u>	<u>310,801.57</u>
Net Ordinary Income	<u>30,199.98</u>	<u>30,199.98</u>
Net Income	<u><u>30,199.98</u></u>	<u><u>30,199.98</u></u>

**Florida Oceanographic Society, Inc.**  
**A/P Aging Summary**

As of October 31, 2020

	<u>Current</u>	<u>1 - 30</u>	<u>31 - 60</u>	<u>&gt; 90</u>	<u>TOTAL</u>
Florida Oceanographic Society, Inc.	0.00	0.00	0.00	75.00	75.00
Fort Pierce Engineering, Inc.	0.00	0.00	0.00	1,250.00	1,250.00
FPL	0.00	20.04	0.00	0.00	20.04
Ganz USA LLC	0.00	133.60	0.00	0.00	133.60
Georgia Merten Interior Design, Inc.	0.00	0.00	0.00	2,282.50	2,282.50
Giftcraft Inc.	0.00	0.00	0.00	0.00	0.00
Gulfstream Tropical Aquarium	64.00	0.00	0.00	0.00	64.00
Highland Home/Counter Art	0.00	105.30	0.00	0.00	105.30
Hooks Construction	273,164.70	0.00	0.00	0.00	273,164.70
Jensen Beach Storage	118.00	0.00	0.00	0.00	118.00
Network Integration & Consulting	873.50	0.00	0.00	0.00	873.50
Office Furniture Warehouse, Inc.	0.00	0.00	0.00	37,093.16	37,093.16
<b>Sea Grass Expansion</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>10,948.41</b>	<b>10,948.41</b>
Sea Lark Enterprises Inc.	0.00	-117.50	0.00	0.00	-117.50
STRICTLY CABLING INC. DBA RYDAN ELECT	0.00	0.00	0.00	64,038.93	64,038.93
SunsOut, Inc.	118.29	0.00	0.00	0.00	118.29
Verizon Wireless	0.00	16.08	0.00	0.00	16.08
Waste Management	0.00	830.12	0.00	0.00	830.12
WILDLIFE ARTISTS, INC	0.00	0.00	0.00	-2.95	-2.95
World End Imports	185.00	0.00	0.00	0.00	185.00
WQCS 88.9 FM	350.00	0.00	0.00	0.00	350.00
<b>TOTAL</b>	<b><u>274,873.49</u></b>	<b><u>987.64</u></b>	<b><u>0.00</u></b>	<b><u>115,685.05</u></b>	<b><u>391,546.18</u></b>

<b>Total Capital Reserve Payable</b>	<b>10,948.41</b>
--------------------------------------	------------------