

**FLORIDA OCEANOGRAPHIC SOCIETY  
FINANCIAL STATEMENTS**

04/30/20

**BALANCE SHEET**

<b>ASSETS</b>	<b>CURRENT YR</b>	<b>PRIOR YR</b>
Cash & Cash Equivalents	\$ 4,379,666.31	\$ 4,133,823.53
Unsold Auction Items	\$ 16,160.00	\$ 16,160.00
Unconditional Promises to Give	\$ 459,439.12	\$ 419,680.89
Prepaid Insurance	\$ 8,643.44	\$ 43,584.75
Inventories	\$ 22,735.67	\$ 13,727.37
Property & Equipment	\$ 1,894,312.75	\$ 1,894,312.75
Grants Receivable	\$ -	-
Accounts Receivable	\$ -	\$ 14.00
 Total Assets	 \$ 6,780,957.29	 \$ 6,521,303.29
 <b>LIABILITIES AND NET ASSETS</b>		
Liabilities		
Accounts Payable	\$ 564,532.03	\$ 142,962.34
Credit Cards Payable	\$ 3,920.27	\$ 6,151.41
Customer Deposits	\$ -	\$ 18.00
401K Payable	\$ -	\$ (77.02)
Sales Tax Payable	\$ 1.87	\$ 1,705.17
Gift Cards Outstanding	\$ (65.30)	\$ (206.76)
Group Insurance Payable	\$ (948.56)	\$ -
N/P Seacoast PPP Loan	\$ 235,600.00	\$ -
Total Liabilities	\$ 803,040.31	\$ 150,553.14
Net Assets		
Unrestricted	\$ 3,662,607.52	\$ 4,055,440.69
Endowment	\$ 145,287.38	\$ 145,287.38
Capital	\$ -	\$ -
Temporarily Restricted	\$ 2,170,022.08	\$ 2,170,022.08
Total Net Assets	\$ 5,977,916.98	\$ 6,370,750.15
Total Liabilities & Net Assets	\$ 6,780,957.29	\$ 6,521,303.29

# FLORIDA OCEANOGRAPHIC SOCIETY

## ACCOUNT BALANCES

As of 04/30/20

<b>OPERATING FUNDS</b>	<b>CURRENT YR</b>	<b>PRIOR YR</b>
Seacoast Checking #8061	\$ 624,820.52	\$ 409,180.05
Northern Trust Securities #0582	\$ 84,064.75	\$ 189,597.01
Cash in Drawer	\$ 133.50	\$ 133.50
Total	\$ 709,018.77	\$ 598,910.56
 <b>CAPITAL FUNDS</b>		
NT Building Acct #6484	\$ 913,663.64	\$ 420,000.08
NF MM Building Cap #5482	\$ 2,520,991.24	\$ -
NT Building Sweep	\$ -	\$ 354,932.87
Treasury Bills	\$ -	\$ 2,495,330.74
NT Smith Sculpture #7529	\$ 20,000.00	\$ -
NT Capital Reserve #6693	\$ 47,367.32	\$ 20,000.08
NF MM Capital Reserve #5494	\$ 10,116.43	\$ -
NT Reserve Sweep	\$ -	\$ 98,344.49
Total	\$ 3,512,138.63	\$ 3,388,608.26
 <b>ENDOWMENT FUNDS</b>		
NF MM Endowment #5506	\$ 158,508.91	\$ -
NT Endowment Sweep	\$ -	\$ 126,304.63
NT Endowment #6836	\$ -	\$ 20,000.08
Total	\$ 158,508.91	\$ 146,304.71

**FLORIDA OCEANOGRAPHIC SOCIETY**  
**STATEMENT OF REVENUE AND EXPENSES**

APR 2020

<b>REVENUE</b>	Current Month	Previous Year Actual	YTD Actual	FY 20 Budget YTD
Admissions	\$ -	\$ 48,017.56	\$ 186,814.35	\$ 252,298.47
Animal Care & Life Support	\$ -	\$ -	\$ -	\$ -
Educational Programs	\$ (565.00)	\$ 5,157.00	\$ 81,118.00	\$ 87,890.00
Gift Shop	\$ 28.69	\$ 26,114.43	\$ 85,247.70	\$ 131,742.77
General Contributions	\$ 136,632.49	\$ 19,143.51	\$ 405,007.69	\$ 250,000.00
Membership Contributions	\$ 13,590.00	\$ 21,229.00	\$ 114,183.84	\$ 136,000.00
Research & Grants	\$ -	\$ -	\$ 1,396.00	\$ 23,675.46
Special Events	\$ 10,300.00	\$ 38,991.00	\$ 260,557.08	\$ 356,000.00
Conservation	\$ -	\$ -	\$ 17,200.00	\$ 15,000.00
Other Income	\$ 18.82	\$ 1,872.79	\$ 3,475.35	\$ 3,730.00
Interest Income	\$ 3.87	\$ 167.08	\$ 762.09	\$ 50.00
<b>Total Revenue</b>	<b>\$ 160,008.87</b>	<b>\$ 160,692.37</b>	<b>\$ 1,155,762.10</b>	<b>\$ 1,256,386.70</b>
<b>PROGRAM EXPENSES</b>				
Animal Care & Life Support	\$ 20,010.63	\$ 14,680.76	\$ 129,233.34	\$ 133,122.81
Conservation	\$ 3,151.47	\$ 3,174.68	\$ 24,905.23	\$ 25,718.59
Education	\$ 17,291.26	\$ 15,943.74	\$ 120,160.64	\$ 131,505.49
Research	\$ 16,603.16	\$ 12,732.19	\$ 102,919.45	\$ 133,214.43
Volunteers	\$ 2,639.37	\$ 2,664.49	\$ 21,397.32	\$ 24,156.27
Facilities	\$ 19,089.60	\$ 15,999.10	\$ 142,976.39	\$ 118,337.80
Visitor Center	\$ 6,834.12	\$ 20,711.78	\$ 108,764.26	\$ 133,455.36
<b>Total Program Expenses</b>	<b>\$ 85,619.61</b>	<b>\$ 85,906.74</b>	<b>\$ 650,356.63</b>	<b>\$ 699,510.75</b>
<b>FUNDRAISING</b>				
Fundraising	\$ 24,756.38	\$ 64,227.96	\$ 168,799.55	\$ 247,104.91
<b>GENERAL &amp; ADMINISTRATION</b>				
Administration	\$ 17,294.36	\$ 22,054.93	\$ 142,027.79	\$ 127,367.94
<b>Total Expenses</b>	<b>\$ 127,670.35</b>	<b>\$ 172,189.63</b>	<b>\$ 961,183.97</b>	<b>\$ 1,073,983.60</b>
<b>SURPLUS (SHORTFALL)</b>	<b>\$ 32,338.52</b>	<b>\$ (11,497.26)</b>	<b>\$ 194,578.13</b>	<b>\$ 182,403.10</b>

# Florida Oceanographic Society, Inc. Profit & Loss Budget Performance

April 2020

Ordinary Income/Expense	Apr 20	Oct '19 - Apr 20	YTD Budget	Annual Budget
<b>Income</b>				
<b>4000 · ADMISSIONS</b>				
4010 · ADM-Adults	0.00	164,075.98	211,798.47	339,000.00
4020 · ADM-Children	0.00	22,738.37	40,500.00	65,000.00
<b>Total 4000 · ADMISSIONS</b>	<b>0.00</b>	<b>186,814.35</b>	<b>252,298.47</b>	<b>404,000.00</b>
<b>4050 · ANIMAL CARE &amp; LIFE SUPPORT</b>				
4051 · GNT - Animal Care	0.00	0.00	0.00	0.00
<b>Total 4050 · ANIMAL CARE &amp; LIFE SUPPORT</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>4100 · EDUCATIONAL PROGRAMS</b>				
<b>4110 · EDU-Adults</b>				
4111 · Adult Field Trips	0.00	431.00	1,349.00	2,000.00
4112 · Adult SGG	0.00	324.00	425.00	1,800.00
4110 · EDU-Adults - Other	0.00	1,062.00	1,000.00	1,000.00
<b>Total 4110 · EDU-Adults</b>	<b>0.00</b>	<b>1,817.00</b>	<b>2,774.00</b>	<b>4,800.00</b>
<b>4120 · EDU-Children</b>				
4121 · Children Field Trips	0.00	4,974.00	6,900.00	10,000.00
4122 · Children SGG	0.00	744.00	1,616.00	12,000.00
4120 · EDU-Children - Other	0.00	0.00	0.00	0.00
<b>Total 4120 · EDU-Children</b>	<b>0.00</b>	<b>5,718.00</b>	<b>8,516.00</b>	<b>22,000.00</b>
4130 · EDU-Families	-175.00	477.00	2,100.00	8,000.00
4140 · EDU-Outreach	0.00	925.00	1,000.00	1,000.00
4160 · EDU-Summer camp	-390.00	16,681.00	23,500.00	26,000.00
4180 · EDU -Grants Expected	0.00	55,500.00	50,000.00	70,000.00
<b>Total 4100 · EDUCATIONAL PROGRAMS</b>	<b>-565.00</b>	<b>81,118.00</b>	<b>87,890.00</b>	<b>131,800.00</b>
<b>4200 · GIFT SHOP</b>				
4205 · Books	0.00	7,804.47	13,775.71	22,000.00
4220 · Jewelry	0.00	13,721.23	19,072.49	31,000.00
4225 · Miscellaneous	16.70	29,288.33	41,300.00	60,000.00
4230 · Over & Shortage	0.00	-0.90	0.00	0.00
4240 · TShirts	11.99	9,606.20	14,844.57	24,000.00
4245 · Toys	0.00	24,803.37	42,750.00	68,000.00
9099 · Purchase Discounts	0.00	0.00	0.00	0.00
4200 · GIFT SHOP - Other	0.00	25.00	0.00	0.00
<b>Total 4200 · GIFT SHOP</b>	<b>28.69</b>	<b>85,247.70</b>	<b>131,742.77</b>	<b>205,000.00</b>
<b>4300 · GENERAL CONTRIBUTIONS</b>				
4310 · FND-General contributions	136,632.49	395,007.69	250,000.00	445,000.00
4330 · In-kind Contributions - General	0.00	0.00	0.00	0.00
4340 · Business Partners	0.00	0.00	0.00	0.00
4390 · Equity Adjustment Donation	0.00	10,000.00		
<b>Total 4300 · GENERAL CONTRIBUTIONS</b>	<b>136,632.49</b>	<b>405,007.69</b>	<b>250,000.00</b>	<b>445,000.00</b>
<b>4350 · INTEREST INCOME</b>				
4360 · Interest earned - Operating	3.87	762.09	50.00	50.00
<b>Total 4350 · INTEREST INCOME</b>	<b>3.87</b>	<b>762.09</b>	<b>50.00</b>	<b>50.00</b>

# Florida Oceanographic Society, Inc. Profit & Loss Budget Performance

April 2020

	Apr 20	Oct '19 - Apr 20	YTD Budget	Annual Budget
<b>4400 · MEMBERSHIP CONTRIBUTIONS</b>				
4410 · MEM-New	208.00	13,172.20	20,000.00	35,000.00
4420 · MEM-Renewal	13,382.00	101,011.64	115,500.00	175,000.00
4430 · MEM - Business Partners	0.00	0.00	500.00	1,000.00
<b>Total 4400 · MEMBERSHIP CONTRIBUTIONS</b>	<b>13,590.00</b>	<b>114,183.84</b>	<b>136,000.00</b>	<b>211,000.00</b>
<b>4500 · MISCELLANEOUS INCOME</b>				
4510 · MISC-Miscellaneous	0.00	0.00	0.00	0.00
4530 · Vending Machines	0.00	0.00	500.00	1,000.00
4540 · Volunteers	0.00	80.00	80.00	100.00
4550 · Animal Adoption Program	0.00	3,250.00	3,090.00	4,500.00
<b>Total 4500 · MISCELLANEOUS INCOME</b>	<b>0.00</b>	<b>3,330.00</b>	<b>3,670.00</b>	<b>5,600.00</b>
<b>4600 · RESEARCH</b>				
4611 · GNT - SET Grant	0.00	0.00	2,806.41	4,811.00
4613 · GNT - Samson Island	0.00	0.00	6,597.50	11,310.00
4614 · GNT - Bag Sale	0.00	0.00	2,648.15	4,550.00
4615 · GNT - SP Shoreline	0.00	0.00	2,916.66	5,000.00
4616 · GNT - Microplastic	0.00	0.00	7,385.08	13,634.00
4650 · GNT-FLOOR / FOSTER	0.00	0.00	0.00	0.00
4680 · GNT - Grants Expected	0.00	1,396.00	0.00	0.00
4691 · GNT - Core Module	0.00	0.00	1,321.66	2,440.00
<b>Total 4600 · RESEARCH</b>	<b>0.00</b>	<b>1,396.00</b>	<b>23,675.46</b>	<b>41,745.00</b>
<b>4700 · SPECIAL EVENTS</b>				
<b>4701 · Special Fundraisers</b>				
4711 · Golf Tournament	0.00	0.00	0.00	0.00
4712 · Clay Shoot	0.00	0.00	0.00	0.00
4713 · Rally for the River	0.00	700.00		
4720 · Other Special-Sunset Lagoon etc	0.00	16,697.08	5,000.00	6,000.00
<b>Total 4701 · Special Fundraisers</b>	<b>0.00</b>	<b>17,397.08</b>	<b>5,000.00</b>	<b>6,000.00</b>
<b>4760 · Ocean's Alive</b>				
4765 · Oceans Alive 2020	10,300.00	243,160.00	351,000.00	365,000.00
4766 · Ocean's Alive 2019	0.00	0.00	0.00	0.00
4760 · Ocean's Alive - Other	0.00	0.00	0.00	0.00
<b>Total 4760 · Ocean's Alive</b>	<b>10,300.00</b>	<b>243,160.00</b>	<b>351,000.00</b>	<b>365,000.00</b>
<b>Total 4700 · SPECIAL EVENTS</b>	<b>10,300.00</b>	<b>260,557.08</b>	<b>356,000.00</b>	<b>371,000.00</b>
<b>4790 · CONSERVATION</b>				
4791 · GNT - Conservation	0.00	17,200.00	15,000.00	24,000.00
<b>Total 4790 · CONSERVATION</b>	<b>0.00</b>	<b>17,200.00</b>	<b>15,000.00</b>	<b>24,000.00</b>
4999 · Unclassified Income	18.82	145.35	60.00	100.00
<b>Total Income</b>	<b>160,008.87</b>	<b>1,155,762.10</b>	<b>1,256,386.70</b>	<b>1,839,295.00</b>
<b>Gross Profit</b>	<b>160,008.87</b>	<b>1,155,762.10</b>	<b>1,256,386.70</b>	<b>1,839,295.00</b>
<b>Expense</b>				
<b>I. PROGRAMS</b>				
<b>5000 · ANIMAL CARE &amp; LIFE SUPPORT</b>				
5010 · Animals & Collection	0.00	334.00	1,360.00	2,500.00

**Florida Oceanographic Society, Inc.**  
**Profit & Loss Budget Performance**

April 2020

	Apr 20	Oct '19 - Apr 20	YTD Budget	Annual Budget
<b>5020 - Benefits</b>				
<b>5030 - Major Medical</b>	393.89	1,477.09	3,918.24	8,816.04
<b>5040 - Retirement Fund</b>	366.46	2,345.33	1,242.11	2,062.82
<b>Total 5020 - Benefits</b>	760.35	3,822.42	5,160.35	10,878.86
<b>5025 - Exhibit Maintenance</b>	0.00	109.21	1,361.14	2,500.00
<b>5035 - Trailer Lease</b>	491.65	3,441.55	3,474.28	5,955.83
<b>5050 - Equipment - small</b>	0.00	419.94	625.00	1,000.00
<b>5060 - Food, Turtle Nutrition &amp; Meds</b>	2,295.37	12,477.24	12,541.70	21,500.00
<b>5065 - Insurance - Workers Comp</b>	0.00	1,135.68	1,773.92	3,000.00
<b>5070 - Maintenance &amp; Repairs</b>	0.00	375.97	2,717.49	5,000.00
<b>5080 - Meetings &amp; Conferences</b>	0.00	0.00	875.00	1,500.00
<b>5110 - Payroll - Salaries and Wages</b>	13,415.02	86,318.80	80,769.18	140,000.00
<b>5120 - Payroll Taxes</b>	1,021.08	6,615.85	6,923.08	12,000.00
<b>5130 - Permits &amp; Licenses</b>	0.00	25.00	25.00	25.00
<b>5140 - Subscriptions &amp; Memberships</b>	0.00	0.00	0.00	100.00
<b>5150 - Supplies &amp; dry goods</b>	342.07	1,674.78	1,750.00	3,000.00
<b>5160 - Utilities-Electric - GFL, pump</b>	1,685.09	12,482.90	13,766.67	23,000.00
<b>Total 5000 - ANIMAL CARE &amp; LIFE SUPPORT</b>	20,010.63	129,233.34	133,122.81	231,959.69
<b>5200 - CONSERVATION</b>				
<b>5210 - Benefits</b>				
<b>5230 - Retirement Fund</b>	72.10	486.74	427.50	741.00
<b>Total 5210 - Benefits</b>	72.10	486.74	427.50	741.00
<b>5215 - Trailer Lease</b>	491.65	3,441.55	3,474.28	5,955.83
<b>5225 - Insurance - Workers Comp</b>	0.00	21.84	46.70	80.00
<b>5240 - Meetings &amp; Conferences</b>	0.00	2,899.62	4,083.35	7,000.00
<b>5250 - Mileage</b>	0.00	549.12	933.35	1,600.00
<b>5260 - Payroll - Salaries &amp; Wages</b>	2,403.84	16,224.36	15,568.32	26,985.00
<b>5270 - Payroll Taxes</b>	183.88	1,243.79	1,126.74	1,953.00
<b>5280 - Subscriptions &amp; Memberships</b>	0.00	0.00	0.00	150.00
<b>5290 - Supplies</b>	0.00	38.21	58.35	100.00
<b>Total 5200 - CONSERVATION</b>	3,151.47	24,905.23	25,718.59	44,564.83
<b>5300 - EDUCATION</b>				
<b>5310 - Benefits</b>				
<b>5320 - Major Medical</b>	393.89	1,969.45	5,224.32	11,754.72
<b>5330 - Retirement Fund</b>	444.16	2,878.09	2,255.20	3,909.00
<b>Total 5310 - Benefits</b>	838.05	4,847.54	7,479.52	15,663.72
<b>5315 - Trailer Lease</b>	491.65	3,441.55	3,474.28	5,955.83
<b>5325 - Copier Use</b>	0.00	1,035.50	2,916.70	5,000.00
<b>5340 - Exhibits</b>				
<b>5360 - Boardwalk &amp; Nature Trail</b>	0.00	0.00	116.70	200.00
<b>5370 - Weather Station</b>	0.00	0.00	116.66	200.00
<b>5380 - Childrens Pavillion Exhibits</b>	0.00	2.79	291.70	500.00
<b>5390 - Rays On Reef Exhibit</b>	0.00	249.00	116.70	200.00
<b>5400 - Visitor Center</b>	0.00	0.00	116.70	200.00

**Florida Oceanographic Society, Inc.**  
**Profit & Loss Budget Performance**

April 2020

	Apr 20	Oct '19 - Apr 20	YTD Budget	Annual Budget
5405 · Game Fish Lagoon	0.00	0.00	116.70	200.00
5407 · Sea Star	0.00	0.00	116.66	200.00
5410 · Other Exhibits	0.00	0.00	175.00	300.00
5340 · Exhibits - Other	0.00	0.00	0.00	0.00
<b>Total 5340 · Exhibits</b>	<b>0.00</b>	<b>251.79</b>	<b>1,166.82</b>	<b>2,000.00</b>
5425 · Insurance - Workers Comp	0.00	1,135.68	2,429.60	4,165.00
5430 · Meetings & Conferences	0.00	30.00	583.35	1,000.00
5450 · Payroll - Salaries & Wages	14,805.78	99,318.12	94,615.41	164,000.00
5460 · Payroll Taxes	1,125.70	7,612.21	6,923.06	12,000.00
<b>5470 · Programs</b>				
5480 · Adults	0.00	1,034.99	583.35	1,000.00
5490 · Children	0.00	1,150.34	6,008.35	10,300.00
5500 · Families, Groups	0.00	0.00	3,908.35	6,700.00
5510 · Outreach	30.08	243.90	583.35	1,000.00
<b>5530 · Summer Camp</b>				
5535 · Insurance - Summer Camp E	0.00	0.00	600.00	600.00
5530 · Summer Camp - Other	0.00	0.00	0.00	9,000.00
<b>Total 5530 · Summer Camp</b>	<b>0.00</b>	<b>0.00</b>	<b>600.00</b>	<b>9,600.00</b>
<b>Total 5470 · Programs</b>	<b>30.08</b>	<b>2,429.23</b>	<b>11,683.40</b>	<b>28,600.00</b>
5550 · Supplies	0.00	59.02	58.35	100.00
5560 · Subscriptions & memberships	0.00	0.00	175.00	300.00
<b>Total 5300 · EDUCATION</b>	<b>17,291.26</b>	<b>120,160.64</b>	<b>131,505.49</b>	<b>238,784.55</b>
<b>5600 · RESEARCH</b>				
<b>5610 · Benefits</b>				
5620 · Major Medical	663.02	3,315.12	3,918.24	8,816.04
5630 · Retirement Fund	194.60	1,394.80	966.92	1,676.00
<b>Total 5610 · Benefits</b>	<b>857.62</b>	<b>4,709.92</b>	<b>4,885.16</b>	<b>10,492.04</b>
5640 · Citizens Water Monitoring	0.00	879.17	2,333.34	4,000.00
5645 · Trailer Lease	491.65	3,441.55	3,474.28	5,955.83
5650 · NEP Grant 2016	0.00	0.00	0.00	0.00
<b>5655 · Grant Expenses</b>				
5655a · Core Module	0.00	97.01	738.51	1,266.01
5655b · Lululemon	54.80	1,264.58	2,067.53	2,067.53
5655c · SET Grant	0.00	4,811.50	2,806.44	4,811.00
5655d · Impact 100	0.00	1,021.27	1,653.75	2,835.00
5655dd · Impact 100-P/R	0.00	0.00	4,303.93	7,378.18
5655e · Samson Island	0.00	0.00	6,597.50	11,310.00
5655f · Bag Sale	0.00	0.00	2,654.16	4,550.00
5655g · SP Shoreline	0.00	0.00	2,916.66	5,000.00
5655h · JB Impoundment	0.00	65.02	3,500.00	6,000.00
5655i · Microplastic P/R	0.00	0.00	3,476.25	5,959.30
<b>Total 5655 · Grant Expenses</b>	<b>54.80</b>	<b>7,259.38</b>	<b>30,714.73</b>	<b>51,177.02</b>
5660 · Boat Insurance	486.41	3,404.93	3,199.58	5,485.00
5665 · Insurance - Workers Comp	0.00	567.84	875.00	1,500.00

**Florida Oceanographic Society, Inc.**  
**Profit & Loss Budget Performance**

April 2020

	Apr 20	Oct '19 - Apr 20	YTD Budget	Annual Budget
5680 · Coastal Center Research-Conserv	0.00	0.00	291.70	500.00
5690 · FLOOR / FOSTER	0.00	0.00	0.00	0.00
5695 · FLOOR	0.00	316.97	1,460.00	2,500.00
5696 · FOSTER	0.00	-29.56	587.00	1,000.00
5697 · Living Shorelines	0.00	38.91	291.70	500.00
5700 · Payroll - Salaries & Wages	13,674.11	75,439.86	77,884.59	135,000.00
5710 · Payroll Taxes	1,038.57	5,773.05	5,942.35	10,300.00
5715 · IRL NEP Grant	0.00	0.00	0.00	0.00
5740 · Subscriptions & Memberships	0.00	0.00	200.00	200.00
5750 · Vessels - Registration	0.00	0.00	200.00	200.00
5760 · Meetings and Conferences	0.00	1,117.43	875.00	1,500.00
<b>Total 5600 · RESEARCH</b>	<b>16,603.16</b>	<b>102,919.45</b>	<b>133,214.43</b>	<b>230,309.89</b>
<b>5800 · VOLUNTEERS</b>				
5816 · Contract - ECommerce	70.00	490.00	420.00	720.00
5840 · Board & Committees	0.00	18.18	437.50	750.00
5842 · Trailer Lease	491.59	3,441.13	3,474.28	5,955.83
5846 · Insurance - Volunteer	0.00	0.00	900.00	900.00
5848 · Insurance - Workers Comp	0.00	43.68	93.95	161.00
5870 · Volunteer Operations & Training	0.00	457.40	875.00	1,500.00
5880 · Payroll - Salaries & Wages	1,929.76	14,676.75	14,790.00	25,636.00
5890 · Payroll Taxes	148.02	1,133.26	1,123.84	1,948.00
5900 · Volunteer Recognition	0.00	1,136.92	1,750.00	3,000.00
5910 · TEAM Ocean	0.00	0.00	291.70	500.00
<b>Total 5800 · VOLUNTEERS</b>	<b>2,639.37</b>	<b>21,397.32</b>	<b>24,156.27</b>	<b>41,070.83</b>
<b>7400 · FACILITIES</b>				
<b>7410 · Benefits</b>				
7420 · Major Medical	0.00	0.00	2,612.16	5,877.36
7430 · Retirement Fund	82.70	491.80	657.70	1,140.00
<b>Total 7410 · Benefits</b>	<b>82.70</b>	<b>491.80</b>	<b>3,269.86</b>	<b>7,017.36</b>
<b>7440 · Contracts &amp; Services</b>				
7450 · Cleaning	0.00	2,828.75	3,208.35	5,500.00
7455 · Landscape Maintenance	515.00	7,515.00	3,500.00	6,000.00
7460 · Lift Station	260.00	800.00	816.70	1,400.00
7480 · Security	3,159.45	11,802.35	700.00	1,200.00
<b>Total 7440 · Contracts &amp; Services</b>	<b>3,934.45</b>	<b>22,946.10</b>	<b>8,225.05</b>	<b>14,100.00</b>
7457 · Trailer Lease	491.65	3,441.55	3,474.28	5,955.83
7490 · Fuel	61.38	878.20	466.70	800.00
<b>7495 · Furniture, Fixtures &amp; Equipment</b>				
7496 · Computer Equipment	0.00	601.48	875.00	1,500.00
7497 · Computer Software	237.00	1,659.00	2,041.70	3,500.00
7498 · Equipment & Tools	0.00	822.74	1,166.66	2,000.00
7499 · Furniture & Fixtures	0.00	103.76	1,166.66	2,000.00
<b>Total 7495 · Furniture, Fixtures &amp; Equipmen</b>	<b>237.00</b>	<b>3,186.98</b>	<b>5,250.02</b>	<b>9,000.00</b>
7505 · Insurance - Facilities	2,388.80	16,721.63	15,166.70	26,000.00



# Florida Oceanographic Society, Inc. Profit & Loss Budget Performance

April 2020

	Apr 20	Oct '19 - Apr 20	YTD Budget	Annual Budget
<b>7507 - Insurance - Workers Comp</b>	0.00	786.24	1,458.35	2,500.00
<b>7510 - Maintenance &amp; Repairs</b>				
<b>7520 - Buildings &amp; Office</b>	179.13	2,781.93	2,916.70	5,000.00
<b>7530 - Grounds, Nursery &amp; Trail</b>	504.77	3,392.34	1,166.70	2,000.00
<b>7540 - Other Equipment Repairs</b>	219.86	219.86	583.35	1,000.00
<b>7550 - Telephone &amp; Security Systems</b>	0.00	37.76	583.35	1,000.00
<b>7560 - Vehicles &amp; Vessels</b>	0.00	5,703.30	1,166.70	2,000.00
<b>7510 - Maintenance &amp; Repairs - Other</b>	0.00	317.13	0.00	0.00
<b>Total 7510 - Maintenance &amp; Repairs</b>	903.76	12,452.32	6,416.80	11,000.00
<b>7580 - Payroll - Salaries &amp; Wages</b>	6,572.18	46,818.76	46,355.82	80,350.00
<b>7590 - Payroll Taxes</b>	502.78	3,608.74	3,545.82	6,146.00
<b>7610 - Supplies - Facility</b>	159.88	2,708.07	2,916.70	5,000.00
<b>7620 - Tools and Equipment - Small</b>	11.87	107.13	0.00	0.00
<b>7630 - Utilities</b>				
<b>7640 - Electric - Ofc, OL, Visitor Ctr</b>	1,379.42	9,983.61	7,500.00	15,000.00
<b>7650 - Sanitation</b>	781.50	7,409.11	4,375.00	7,500.00
<b>7660 - Telephone/Internet</b>	961.16	6,934.15	5,833.35	10,000.00
<b>7670 - Water &amp; Wastewater</b>	621.07	4,502.00	4,083.35	7,000.00
<b>7630 - Utilities - Other</b>	0.00	0.00	0.00	0.00
<b>Total 7630 - Utilities</b>	3,743.15	28,828.87	21,791.70	39,500.00
<b>Total 7400 - FACILITIES</b>	19,089.60	142,976.39	118,337.80	207,369.19
<b>7700 - VISITOR CENTER</b>				
<b>7710 - Benefits</b>				
<b>7720 - Major Medical</b>	331.51	1,657.56	2,612.16	5,877.36
<b>7730 - Retirement Fund</b>	97.32	715.23	709.93	1,230.54
<b>Total 7710 - Benefits</b>	428.83	2,372.79	3,322.09	7,107.90
<b>7715 - Contract - Trailer Lease</b>	491.66	3,441.62	3,474.28	5,955.83
<b>7740 - Gift Shop</b>				
<b>7750 - Books</b>	0.00	4,379.22	5,250.00	9,000.00
<b>7760 - Jewelry</b>	0.00	5,659.86	5,833.35	10,000.00
<b>7770 - Miscellaneous</b>	9.15	12,590.13	11,895.99	21,500.00
<b>7780 - TShirts</b>	5.45	3,782.53	4,375.00	7,500.00
<b>7790 - Toys</b>	0.00	8,722.58	16,941.15	30,500.00
<b>7795 - POS Inventory Adjustments</b>	160.28	1,015.74	875.00	1,500.00
<b>7911 - Freight and Shipping Costs</b>	0.00	3,986.69	4,083.35	7,000.00
<b>Total 7740 - Gift Shop</b>	174.88	40,136.75	49,253.84	87,000.00
<b>7785 - Insurance - Workers Comp</b>	0.00	393.12	840.00	1,440.00
<b>7820 - Payroll - Salaries &amp; Wages</b>	5,335.88	56,679.22	69,457.50	120,393.00
<b>7830 - Payroll Taxes</b>	402.87	4,353.42	5,307.65	9,200.00
<b>7860 - Subscriptions &amp; Memberships</b>	0.00	0.00	50.00	50.00
<b>7870 - Supplies</b>	0.00	1,387.34	1,750.00	3,000.00
<b>Total 7700 - VISITOR CENTER</b>	6,834.12	108,764.26	133,455.36	234,146.73
<b>Total I. - PROGRAMS</b>	85,619.61	650,356.63	699,510.75	1,228,205.71
<b>II. - FUNDRAISING</b>				

**Florida Oceanographic Society, Inc.**  
**Profit & Loss Budget Performance**

April 2020

	Apr 20	Oct '19 - Apr 20	YTD Budget	Annual Budget
<b>6000 - DEVELOPMENT &amp; MARKETING</b>				
<b>6010 - Benefits</b>				
6020 - Major Medical	725.40	3,627.01	3,918.24	8,816.04
6030 - Retirement Fund	445.18	2,714.45	2,834.42	4,913.00
<b>Total 6010 - Benefits</b>	1,170.58	6,341.46	6,752.66	13,729.04
6015 - Trailer Lease	491.65	3,441.55	3,474.28	5,955.83
6016 - Contract - ECommerce	0.00	0.00	583.35	1,000.00
6025 - Copier Use	875.94	3,734.19	2,333.35	4,000.00
6040 - Cultivation	0.00	113.85	466.70	800.00
6045 - Business Partners	0.00	0.00	291.70	500.00
6050 - Donor Recognition	0.00	2,381.56	2,333.35	4,000.00
6055 - Insurance - Workers Comp	0.00	152.88	326.70	560.00
6060 - Marketing & Outreach	118.15	1,473.02	2,916.70	5,000.00
6065 - Community Outreach	0.00	369.77	1,166.70	2,000.00
6070 - Media Advertising	460.24	2,942.66	5,833.35	10,000.00
6080 - Mileage	0.00	0.00	145.85	250.00
6090 - Subscriptions & Memberships	0.00	570.00	1,166.70	2,000.00
6100 - Meetings & Conferences	0.00	234.00	233.35	400.00
6105 - Membership Appeals / Campaign	0.00	2,676.82	0.00	8,500.00
6110 - Membership Materials	0.00	1,681.00	1,750.00	3,000.00
6130 - Payroll - Salaries & Wages	16,402.09	110,655.73	131,740.41	228,350.00
6140 - Payroll Taxes	1,244.28	8,469.78	10,073.06	17,460.00
6145 - Postage	220.00	4,544.88	2,916.70	5,000.00
<b>6150 - Publications</b>				
6160 - Annual Report	0.00	4,676.53	6,100.00	6,100.00
<b>Total 6150 - Publications</b>	0.00	4,676.53	6,100.00	6,100.00
<b>6190 - Special Events</b>				
6191 - Golf Tournament	0.00	0.00	0.00	0.00
6192 - Clay Shoot	0.00	0.00	0.00	0.00
6193 - Rally for the River	0.00	370.98	0.00	750.00
6220 - Oceans Alive 2020	3,773.45	7,489.18	65,000.00	65,000.00
6221 - Oceans Alive 2019	0.00	320.00	0.00	0.00
6230 - Other Special Events	0.00	6,159.71	1,500.00	1,500.00
<b>Total 6190 - Special Events</b>	3,773.45	14,339.87	66,500.00	67,250.00
<b>Total 6000 - DEVELOPMENT &amp; MARKETING</b>	24,756.38	168,799.55	247,104.91	385,854.87
<b>Total II. - FUNDRAISING</b>	24,756.38	168,799.55	247,104.91	385,854.87
<b>III. - GENERAL &amp; ADMINISTRATION</b>				
<b>7000 - ADMINISTRATION</b>				
<b>7010 - Employee Benefits</b>				
7020 - Major Medical	393.89	1,969.45	2,612.16	5,877.36
7030 - Retirement Fund	164.42	1,197.93	2,016.92	3,496.00
<b>Total 7010 - Employee Benefits</b>	558.31	3,167.38	4,629.08	9,373.36
<b>7040 - Computers</b>				
7050 - Computer Repairs	0.00	0.00	291.70	500.00

**Florida Oceanographic Society, Inc.**  
**Profit & Loss Budget Performance**

April 2020

	Apr 20	Oct '19 - Apr 20	YTD Budget	Annual Budget
7060 · Web Development	303.36	2,012.36	2,041.66	3,500.00
7070 · Technical Support	0.00	3,672.33	3,208.35	5,500.00
<b>Total 7040 · Computers</b>	<b>303.36</b>	<b>5,684.69</b>	<b>5,541.71</b>	<b>9,500.00</b>
<b>7080 · Contracts &amp; Services</b>				
7090 · Copier Lease	261.64	3,448.18	2,041.66	3,500.00
7100 · Trailer Lease	491.66	3,441.62	3,474.28	5,955.83
7080 · Contracts & Services - Other	0.00	10,000.00	0.00	0.00
<b>Total 7080 · Contracts &amp; Services</b>	<b>753.30</b>	<b>16,889.80</b>	<b>5,515.94</b>	<b>9,455.83</b>
7105 · Depreciation Expense	0.00	0.00	0.00	0.00
7110 · Insurance	756.84	5,297.88	4,569.85	7,834.00
7115 · Insurance - Workers Comp	0.00	131.04	280.00	480.00
7120 · Meetings & Conferences	0.00	88.20	145.85	250.00
7140 · Payroll - Salaries & Wages	10,772.94	63,370.73	60,576.94	105,000.00
7150 · Payroll Taxes	817.18	4,850.98	4,633.88	8,032.00
7170 · Postage - general	0.00	1,554.76	897.50	2,080.50
<b>7180 · Professional Fees</b>				
7190 · Accounting	1,550.00	11,050.00	8,750.00	15,000.00
7200 · Audit	0.00	0.00	3,500.00	3,500.00
7210 · Benefits Consultant	0.00	0.00	860.40	1,475.00
7225 · Payroll Service	322.92	3,022.62	2,450.00	4,200.00
<b>Total 7180 · Professional Fees</b>	<b>1,872.92</b>	<b>14,072.62</b>	<b>15,560.40</b>	<b>24,175.00</b>
7240 · Subscriptions & Memberships	30.75	414.01	320.84	550.00
<b>7250 · Staff Development</b>				
7260 · Meetings	0.00	0.00	175.00	300.00
7270 · Uniforms, badges	0.00	1,249.24	1,166.70	2,000.00
7280 · Recognition	0.00	5,780.96	1,166.70	2,000.00
7290 · Recruitment	0.00	225.00	116.70	200.00
7300 · Training	0.00	50.00	437.50	750.00
7250 · Staff Development - Other	0.00	0.00	0.00	5,000.00
<b>Total 7250 · Staff Development</b>	<b>0.00</b>	<b>7,305.20</b>	<b>3,062.60</b>	<b>10,250.00</b>
7310 · Supplies - office	202.20	4,230.11	4,375.00	7,500.00
<b>7320 · Taxes, Licenses, Fees</b>				
7330 · Bank & Charge Card fees	876.56	14,318.29	16,916.70	29,000.00
7350 · Licenses & Miscellaneous	350.00	652.10	50.00	500.00
7320 · Taxes, Licenses, Fees - Other	0.00	0.00	291.65	500.00
<b>Total 7320 · Taxes, Licenses, Fees</b>	<b>1,226.56</b>	<b>14,970.39</b>	<b>17,258.35</b>	<b>30,000.00</b>
<b>Total 7000 · ADMINISTRATION</b>	<b>17,294.36</b>	<b>142,027.79</b>	<b>127,367.94</b>	<b>224,480.69</b>
III. · GENERAL & ADMINISTRATION - Other	0.00	0.00	0.00	0.00
<b>Total III. · GENERAL &amp; ADMINISTRATION</b>	<b>17,294.36</b>	<b>142,027.79</b>	<b>127,367.94</b>	<b>224,480.69</b>
<b>Total Expense</b>	<b>127,670.35</b>	<b>961,183.97</b>	<b>1,073,983.60</b>	<b>1,838,541.27</b>
<b>Net Ordinary Income</b>	<b>32,338.52</b>	<b>194,578.13</b>	<b>182,403.10</b>	<b>753.73</b>

**Florida Oceanographic Society, Inc.**  
**Endowment Profit & Loss**

April 2020

	<u>Apr 20</u>	<u>Oct '19 - Apr 20</u>
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
<b>4350 · INTEREST INCOME</b>		
4365 · Interest Earned - Endowment	25.48	1,030.14
<b>Total 4350 · INTEREST INCOME</b>	<u>25.48</u>	<u>1,030.14</u>
<b>4950 · Endowment</b>		
4920 · Endowment Unrestricted	0.00	50,000.00
<b>Total 4950 · Endowment</b>	<u>0.00</u>	<u>50,000.00</u>
<b>Total Income</b>	<u>25.48</u>	<u>51,030.14</u>
<b>Gross Profit</b>	<u>25.48</u>	<u>51,030.14</u>
<b>Net Ordinary Income</b>	<u>25.48</u>	<u>51,030.14</u>
<b>Net Income</b>	<u><u>25.48</u></u>	<u><u>51,030.14</u></u>

## Florida Oceanographic Society, Inc.

## Capital Profit &amp; Loss

April 2020

	<u>Apr 20</u>	<u>Oct '19 - Apr 20</u>
Ordinary Income/Expense		
Income		
4350 · INTEREST INCOME		
4370 · Interest Earned - Capital	413.76	22,248.41
4371 · Interest Earned - Res Capital	1.83	70.27
Total 4350 · INTEREST INCOME	<u>415.59</u>	<u>22,318.68</u>
4800 · CAPITAL FUND		
4815 · Capital Campaign	170,000.00	1,508,226.10
4816 · Gain/Loss on Stock Sales - CAP	-122.13	-143.92
4820 · Smith Statue (Former Phase I)	0.00	20,000.00
4825 · Improvements Donations	0.00	6,507.63
Total 4800 · CAPITAL FUND	<u>169,877.87</u>	<u>1,534,589.81</u>
Total Income	<u>170,293.46</u>	<u>1,556,908.49</u>
Gross Profit	170,293.46	1,556,908.49
Expense		
IV. · CAPITAL		
6300 · Capital Fund		
6225 · Development & Marketing	0.00	6,387.47
6310 · Construction	633,283.16	1,828,680.44
6311 · Exhibits	6,178.80	35,204.21
6315 · Master Planning	3,500.00	134,745.60
6318 · Professional Fees	4,166.00	29,162.00
6319 · Bank Service Charges	55.47	277.39
6325 · Improvement Projects Exp	0.00	52,347.40
6335 · Sea Grass Expansion Exp	0.00	0.00
Total 6300 · Capital Fund	<u>647,183.43</u>	<u>2,086,804.51</u>
Total IV. · CAPITAL	<u>647,183.43</u>	<u>2,086,804.51</u>
Total Expense	<u>647,183.43</u>	<u>2,086,804.51</u>
Net Ordinary Income	<u>-476,889.97</u>	<u>-529,896.02</u>
Net Income	<u><u>-476,889.97</u></u>	<u><u>-529,896.02</u></u>

**Florida Oceanographic Society, Inc.**  
**A/P Aging Summary**

As of April 30, 2020

	Current	1 - 30	61 - 90	> 90	TOTAL
Bliss & Nyitray, Inc.	0.00	1,603.64	0.00	0.00	1,603.64
Blue 84	356.50	0.00	0.00	0.00	356.50
Cemex	2,292.80	6,493.01	0.00	0.00	8,785.81
Colorad Signs and Exhibits	6,178.80	0.00	0.00	0.00	6,178.80
Florida Oceanographic Society, Inc.	0.00	0.00	0.00	75.00	75.00
FPL	0.00	19.92	0.00	0.00	19.92
Gulfstream Tropical Aquarium	64.00	0.00	0.00	0.00	64.00
Hooks Construction	502,075.42	300.00	0.00	0.00	502,375.42
Improvements Projects	0.00	0.00	0.00	9,793.05	9,793.05
K & M Electric Supply, Inc.	0.00	15,086.00	0.00	0.00	15,086.00
Kim Rody	0.00	0.00	114.30	0.00	114.30
nexAir, LLC	42.46	0.00	0.00	0.00	42.46
North South Supply, Inc.	72.37	0.00	0.00	0.00	72.37
Pure Health Solutions, Inc.	0.00	148.99	0.00	0.00	148.99
<b>Sea Grass Expansion</b>	<b>377.63</b>	<b>0.00</b>	<b>0.00</b>	<b>17,415.80</b>	<b>17,793.43</b>
STUART PLUMBING INC.	90.00	0.00	0.00	0.00	90.00
TOSHIBA BUSINESS SOLUTIONS OF FLORIDA-GA	1,123.71	0.00	0.00	0.00	1,123.71
Verizon Wireless	0.00	30.08	0.00	0.00	30.08
Waste Management	0.00	781.50	0.00	0.00	781.50
WILDLIFE ARTISTS, INC	0.00	0.00	0.00	-2.95	-2.95
<b>TOTAL</b>	<b>512,673.69</b>	<b>24,463.14</b>	<b>114.30</b>	<b>27,280.90</b>	<b>564,532.03</b>

**Total Capital Reserve Payables**

**\$17,793.43**