

**FLORIDA OCEANOGRAPHIC SOCIETY
FINANCIAL STATEMENTS**

05/31/20

BALANCE SHEET

ASSETS	CURRENT YR	PRIOR YR
Cash & Cash Equivalents	\$ 3,762,298.68	\$ 3,941,482.07
Unsold Auction Items	\$ 16,160.00	\$ 16,160.00
Unconditional Promises to Give	\$ 424,366.32	\$ 437,180.89
Prepaid Insurance	\$ 7,923.15	\$ 39,952.68
Inventories	\$ 22,667.64	\$ 14,912.13
Property & Equipment	\$ 1,894,312.75	\$ 1,894,312.75
Grants Receivable	\$ -	-
Accounts Receivable	\$ -	\$ 14.00
 Total Assets	 \$ 6,127,728.54	 \$ 6,344,014.52
 LIABILITIES AND NET ASSETS		
Liabilities		
Accounts Payable	\$ 437,730.78	\$ 70,359.23
Credit Cards Payable	\$ 8,804.44	\$ 7,483.25
Customer Deposits	\$ -	\$ 18.00
401K Payable	\$ -	\$ (77.02)
Sales Tax Payable	\$ 6.33	\$ 872.58
Gift Cards Outstanding	\$ (65.30)	\$ (206.76)
Group Insurance Payable	\$ (1,102.83)	\$ -
N/P Seacoast PPP Loan	\$ 235,600.00	\$ -
Total Liabilities	\$ 680,973.42	\$ 78,449.28
Net Assets		
Unrestricted	\$ 3,131,445.66	\$ 3,950,255.78
Endowment	\$ 145,287.38	\$ 145,287.38
Capital	\$ -	\$ -
Temporarily Restricted	\$ 2,170,022.08	\$ 2,170,022.08
Total Net Assets	\$ 5,446,755.12	\$ 6,265,565.24
Total Liabilities & Net Assets	\$ 6,127,728.54	\$ 6,344,014.52

FLORIDA OCEANOGRAPHIC SOCIETY

ACCOUNT BALANCES

As of 05/31/20

OPERATING FUNDS	CURRENT YR	PRIOR YR
Seacoast Checking #8061	\$ 157,484.21	\$ 267,161.44
Northern Trust Securities #0582	\$ 442,251.68	\$ 93,260.07
Cash in Drawer	\$ 133.50	\$ 133.50
Total	\$ 599,869.39	\$ 360,555.01
 CAPITAL FUNDS		
NT Building Acct #6484	\$ 405,615.92	\$ 102,981.45
NF MM Building Cap #5482	\$ 2,521,164.25	\$ -
Treasury Bills	\$ -	\$ 3,219,084.72
NT Smith Sculpture #7529	\$ 20,000.00	\$ -
NT Capital Reserve #6693	\$ 47,012.21	\$ 112,333.47
NF MM Capital Reserve #5494	\$ 10,117.12	\$ -
Total	\$ 3,003,909.50	\$ 3,434,399.64
 ENDOWMENT FUNDS		
NF MM Endowment #5506	\$ 158,519.79	\$ -
NT Endowment #6836	\$ -	\$ 146,527.42
Total	\$ 158,519.79	\$ 146,527.42

**FLORIDA OCEANOGRAPHIC SOCIETY
STATEMENT OF REVENUE AND EXPENSES**

MAY 2020

REVENUE	<u>Current Month</u>	<u>Previous Year Actual</u>	<u>YTD Actual</u>	<u>FY 20 Budget YTD</u>
Admissions	\$ 90.59	\$ 26,413.70	\$ 186,904.94	\$ 279,298.47
Animal Care & Life Support	\$ -	\$ -	\$ -	\$ -
Educational Programs	\$ 5,852.00	\$ 11,832.00	\$ 86,970.00	\$ 94,840.00
Gift Shop	\$ 97.35	\$ 13,434.89	\$ 85,345.05	\$ 144,742.77
General Contributions	\$ 14,071.32	\$ 4,500.63	\$ 409,879.01	\$ 255,000.00
Membership Contributions	\$ 5,410.80	\$ 6,712.00	\$ 119,594.64	\$ 145,200.00
Research & Grants	\$ 2,500.00	\$ 110.00	\$ 3,896.00	\$ 27,261.90
Special Events	\$ (3,300.00)	\$ 1,509.00	\$ 257,257.08	\$ 370,000.00
Conservation	\$ -	\$ 5,000.00	\$ 17,200.00	\$ 15,000.00
Other Income	\$ 120.05	\$ (371.50)	\$ 3,595.40	\$ 3,938.00
Interest Income	\$ 15.36	\$ 163.37	\$ 777.45	\$ 50.00
Total Revenue	\$ 24,857.47	\$ 69,304.09	\$ 1,171,419.57	\$ 1,335,331.14
PROGRAM EXPENSES				
Animal Care & Life Support	\$ 18,646.49	\$ 22,169.14	\$ 147,879.83	\$ 151,233.55
Conservation	\$ 2,789.82	\$ 3,522.83	\$ 27,695.05	\$ 29,229.55
Education	\$ 17,223.67	\$ 19,272.01	\$ 137,384.31	\$ 149,777.40
Research	\$ 18,246.44	\$ 15,721.85	\$ 121,165.89	\$ 151,507.34
Volunteers	\$ 2,230.86	\$ 3,809.16	\$ 23,628.18	\$ 27,326.99
Facilities	\$ 32,301.08	\$ 28,386.83	\$ 175,277.47	\$ 135,469.97
Visitor Center	\$ 8,225.09	\$ 19,854.53	\$ 116,989.35	\$ 152,288.05
Total Program Expenses	\$ 99,663.45	\$ 112,736.35	\$ 750,020.08	\$ 796,832.85
FUNDRAISING				
Fundraising	\$ 20,488.91	\$ 23,378.64	\$ 189,288.46	\$ 271,076.26
GENERAL & ADMINISTRATION				
Administration	\$ 17,709.16	\$ 23,595.15	\$ 159,736.95	\$ 145,017.52
Total Expenses	\$ 137,861.52	\$ 159,710.14	\$ 1,099,045.49	\$ 1,212,926.63
SURPLUS (SHORTFALL)	\$ (113,004.05)	\$ (90,406.05)	\$ 72,374.08	\$ 122,404.51

Florida Oceanographic Society, Inc.
Profit & Loss Budget Performance
 May 2020

Ordinary Income/Expense	May 20	Oct '19 - May 20	YTD Budget	Annual Budget
Income				
4000 · ADMISSIONS				
4010 · ADM-Adults	72.47	164,148.45	234,798.47	339,000.00
4020 · ADM-Children	18.12	22,756.49	44,500.00	65,000.00
Total 4000 · ADMISSIONS	90.59	186,904.94	279,298.47	404,000.00
4050 · ANIMAL CARE & LIFE SUPPORT				
4051 · GNT - Animal Care	0.00	0.00	0.00	0.00
Total 4050 · ANIMAL CARE & LIFE SUPPORT	0.00	0.00	0.00	0.00
4100 · EDUCATIONAL PROGRAMS				
4110 · EDU-Adults				
4111 · Adult Field Trips	0.00	431.00	1,849.00	2,000.00
4112 · Adult SGG	0.00	324.00	425.00	1,800.00
4110 · EDU-Adults - Other	0.00	1,062.00	1,000.00	1,000.00
Total 4110 · EDU-Adults	0.00	1,817.00	3,274.00	4,800.00
4120 · EDU-Children				
4121 · Children Field Trips	0.00	4,974.00	8,900.00	10,000.00
4122 · Children SGG	0.00	744.00	1,616.00	12,000.00
4120 · EDU-Children - Other	0.00	0.00	0.00	0.00
Total 4120 · EDU-Children	0.00	5,718.00	10,516.00	22,000.00
4130 · EDU-Families	0.00	477.00	5,550.00	8,000.00
4140 · EDU-Outreach	0.00	925.00	1,000.00	1,000.00
4160 · EDU-Summer camp	-248.00	16,433.00	24,500.00	26,000.00
4180 · EDU -Grants Expected	6,100.00	61,600.00	50,000.00	70,000.00
Total 4100 · EDUCATIONAL PROGRAMS	5,852.00	86,970.00	94,840.00	131,800.00
4200 · GIFT SHOP				
4205 · Books	0.00	7,804.47	15,275.71	22,000.00
4220 · Jewelry	0.00	13,721.23	20,572.49	31,000.00
4225 · Miscellaneous	23.92	29,312.25	45,300.00	60,000.00
4230 · Over & Shortage	0.00	-0.90	0.00	0.00
4240 · TShirts	36.75	9,642.95	16,344.57	24,000.00
4245 · Toys	36.68	24,840.05	47,250.00	68,000.00
9099 · Purchase Discounts	0.00	0.00	0.00	0.00
4200 · GIFT SHOP - Other	0.00	25.00	0.00	0.00
Total 4200 · GIFT SHOP	97.35	85,345.05	144,742.77	205,000.00
4300 · GENERAL CONTRIBUTIONS				
4310 · FND-General contributions	14,071.32	399,879.01	255,000.00	445,000.00
4330 · In-kind Contributions - General	0.00	0.00	0.00	0.00
4340 · Business Partners	0.00	0.00	0.00	0.00
4390 · Equity Adjustment Donation	0.00	10,000.00		
Total 4300 · GENERAL CONTRIBUTIONS	14,071.32	409,879.01	255,000.00	445,000.00
4350 · INTEREST INCOME				
4360 · Interest earned - Operating	15.36	777.45	50.00	50.00
Total 4350 · INTEREST INCOME	15.36	777.45	50.00	50.00

Florida Oceanographic Society, Inc.
Profit & Loss Budget Performance
 May 2020

	May 20	Oct '19 - May 20	YTD Budget	Annual Budget
4400 · MEMBERSHIP CONTRIBUTIONS				
4410 · MEM-New	390.00	13,562.20	21,700.00	35,000.00
4420 · MEM-Renewal	5,020.80	106,032.44	123,000.00	175,000.00
4430 · MEM - Business Partners	0.00	0.00	500.00	1,000.00
Total 4400 · MEMBERSHIP CONTRIBUTIONS	5,410.80	119,594.64	145,200.00	211,000.00
4500 · MISCELLANEOUS INCOME				
4510 · MISC-Miscellaneous	0.00	0.00	0.00	0.00
4530 · Vending Machines	0.00	0.00	500.00	1,000.00
4540 · Volunteers	0.00	80.00	80.00	100.00
4550 · Animal Adoption Program	120.00	3,370.00	3,290.00	4,500.00
Total 4500 · MISCELLANEOUS INCOME	120.00	3,450.00	3,870.00	5,600.00
4600 · RESEARCH				
4611 · GNT - SET Grant	0.00	0.00	3,207.33	4,811.00
4613 · GNT - Samson Island	0.00	0.00	7,540.00	11,310.00
4614 · GNT - Bag Sale	0.00	0.00	3,033.33	4,550.00
4615 · GNT - SP Shoreline	0.00	0.00	3,333.32	5,000.00
4616 · GNT - Microplastic	0.00	0.00	8,521.25	13,634.00
4650 · GNT-FLOOR / FOSTER	0.00	0.00	0.00	0.00
4680 · GNT - Grants Expected	2,500.00	3,896.00	0.00	0.00
4691 · GNT - Core Module	0.00	0.00	1,626.67	2,440.00
Total 4600 · RESEARCH	2,500.00	3,896.00	27,261.90	41,745.00
4700 · SPECIAL EVENTS				
4701 · Special Fundraisers				
4711 · Golf Tournament	0.00	0.00	0.00	0.00
4712 · Clay Shoot	0.00	0.00	0.00	0.00
4713 · Rally for the River	0.00	700.00		
4720 · Other Special-Sunset Lagoon etc	0.00	16,697.08	5,000.00	6,000.00
Total 4701 · Special Fundraisers	0.00	17,397.08	5,000.00	6,000.00
4760 · Ocean's Alive				
4765 · Oceans Alive 2020	-3,300.00	239,860.00	365,000.00	365,000.00
4766 · Ocean's Alive 2019	0.00	0.00	0.00	0.00
4760 · Ocean's Alive - Other	0.00	0.00	0.00	0.00
Total 4760 · Ocean's Alive	-3,300.00	239,860.00	365,000.00	365,000.00
Total 4700 · SPECIAL EVENTS	-3,300.00	257,257.08	370,000.00	371,000.00
4790 · CONSERVATION				
4791 · GNT - Conservation	0.00	17,200.00	15,000.00	24,000.00
Total 4790 · CONSERVATION	0.00	17,200.00	15,000.00	24,000.00
4999 · Unclassified Income	0.05	145.40	68.00	100.00
Total Income	24,857.47	1,171,419.57	1,335,331.14	1,839,295.00
Gross Profit	24,857.47	1,171,419.57	1,335,331.14	1,839,295.00
Expense				
I. PROGRAMS				
5000 · ANIMAL CARE & LIFE SUPPORT				
5010 · Animals & Collection	0.00	334.00	1,575.00	2,500.00

Florida Oceanographic Society, Inc.
Profit & Loss Budget Performance
 May 2020

	May 20	Oct '19 - May 20	YTD Budget	Annual Budget
5020 - Benefits				
5030 - Major Medical	393.89	1,870.98	4,897.80	8,816.04
5040 - Retirement Fund	366.46	2,711.79	1,391.33	2,062.82
Total 5020 - Benefits	760.35	4,582.77	6,289.13	10,878.86
5025 - Exhibit Maintenance	0.00	109.21	1,586.14	2,500.00
5035 - Trailer Lease	0.00	3,441.55	3,970.59	5,955.83
5050 - Equipment - small	12.99	432.93	750.00	1,000.00
5060 - Food, Turtle Nutrition & Meds	2,019.78	14,497.02	14,333.36	21,500.00
5065 - Insurance - Workers Comp	0.00	1,135.68	2,018.92	3,000.00
5070 - Maintenance & Repairs	207.37	583.34	3,167.49	5,000.00
5080 - Meetings & Conferences	0.00	0.00	1,000.00	1,500.00
5110 - Payroll - Salaries and Wages	13,415.02	99,733.82	91,538.42	140,000.00
5120 - Payroll Taxes	1,021.10	7,636.95	7,846.16	12,000.00
5130 - Permits & Licenses	0.00	25.00	25.00	25.00
5140 - Subscriptions & Memberships	0.00	0.00	0.00	100.00
5150 - Supplies & dry goods	80.32	1,755.10	2,000.00	3,000.00
5160 - Utilities-Electric - GFL, pump	1,129.56	13,612.46	15,133.34	23,000.00
Total 5000 - ANIMAL CARE & LIFE SUPPORT	18,646.49	147,879.83	151,233.55	231,959.69
5200 - CONSERVATION				
5210 - Benefits				
5230 - Retirement Fund	72.10	558.84	484.50	741.00
Total 5210 - Benefits	72.10	558.84	484.50	741.00
5215 - Trailer Lease	0.00	3,441.55	3,970.59	5,955.83
5225 - Insurance - Workers Comp	0.00	21.84	53.36	80.00
5240 - Meetings & Conferences	0.00	2,899.62	4,666.68	7,000.00
5250 - Mileage	0.00	549.12	1,066.68	1,600.00
5260 - Payroll - Salaries & Wages	2,403.84	18,628.20	17,644.08	26,985.00
5270 - Payroll Taxes	183.88	1,427.67	1,276.98	1,953.00
5280 - Subscriptions & Memberships	130.00	130.00	0.00	150.00
5290 - Supplies	0.00	38.21	66.68	100.00
Total 5200 - CONSERVATION	2,789.82	27,695.05	29,229.55	44,564.83
5300 - EDUCATION				
5310 - Benefits				
5320 - Major Medical	393.89	2,363.34	6,530.40	11,754.72
5330 - Retirement Fund	444.16	3,322.25	2,555.90	3,909.00
Total 5310 - Benefits	838.05	5,685.59	9,086.30	15,663.72
5315 - Trailer Lease	0.00	3,441.55	3,970.59	5,955.83
5325 - Copier Use	374.57	1,410.07	3,333.36	5,000.00
5340 - Exhibits				
5360 - Boardwalk & Nature Trail	0.00	0.00	133.36	200.00
5370 - Weather Station	0.00	0.00	133.33	200.00
5380 - Childrens Pavillion Exhibits	0.00	2.79	333.36	500.00
5390 - Rays On Reef Exhibit	0.00	249.00	133.36	200.00
5400 - Visitor Center	0.00	0.00	133.36	200.00

Florida Oceanographic Society, Inc.
Profit & Loss Budget Performance
 May 2020

	May 20	Oct '19 - May 20	YTD Budget	Annual Budget
5405 · Game Fish Lagoon	0.00	0.00	133.36	200.00
5407 · Sea Star	0.00	0.00	133.33	200.00
5410 · Other Exhibits	0.00	0.00	200.00	300.00
5340 · Exhibits - Other	0.00	0.00	0.00	0.00
Total 5340 · Exhibits	0.00	251.79	1,333.46	2,000.00
5425 · Insurance - Workers Comp	0.00	1,135.68	2,776.68	4,165.00
5430 · Meetings & Conferences	0.00	30.00	666.68	1,000.00
5450 · Payroll - Salaries & Wages	14,805.78	114,123.90	107,230.79	164,000.00
5460 · Payroll Taxes	1,125.70	8,737.91	7,846.14	12,000.00
5470 · Programs				
5480 · Adults	0.00	1,034.99	666.68	1,000.00
5490 · Children	0.00	1,150.34	6,866.68	10,300.00
5500 · Families, Groups	0.00	0.00	4,466.68	6,700.00
5510 · Outreach	30.08	273.98	666.68	1,000.00
5530 · Summer Camp				
5535 · Insurance - Summer Camp E	0.00	0.00	600.00	600.00
5530 · Summer Camp - Other	0.00	0.00	0.00	9,000.00
Total 5530 · Summer Camp	0.00	0.00	600.00	9,600.00
Total 5470 · Programs	30.08	2,459.31	13,266.72	28,600.00
5550 · Supplies	49.49	108.51	66.68	100.00
5560 · Subscriptions & memberships	0.00	0.00	200.00	300.00
Total 5300 · EDUCATION	17,223.67	137,384.31	149,777.40	238,784.55
5600 · RESEARCH				
5610 · Benefits				
5620 · Major Medical	1,056.91	4,372.03	4,897.80	8,816.04
5630 · Retirement Fund	194.60	1,589.40	1,095.84	1,676.00
Total 5610 · Benefits	1,251.51	5,961.43	5,993.64	10,492.04
5640 · Citizens Water Monitoring	622.99	1,502.16	2,666.67	4,000.00
5645 · Trailer Lease	0.00	3,441.55	3,970.59	5,955.83
5650 · NEP Grant 2016	0.00	0.00	0.00	0.00
5655 · Grant Expenses				
5655a · Core Module	0.00	97.01	844.01	1,266.01
5655b · Lululemon	0.00	1,264.58	2,067.53	2,067.53
5655c · SET Grant	0.00	4,811.50	3,207.36	4,811.00
5655d · Impact 100	0.00	1,021.27	1,890.00	2,835.00
5655dd · Impact 100-P/R	0.00	0.00	4,918.78	7,378.18
5655e · Samson Island	0.00	0.00	7,540.00	11,310.00
5655f · Bag Sale	0.00	0.00	3,033.33	4,550.00
5655g · SP Shoreline	0.00	0.00	3,333.33	5,000.00
5655h · JB Impoundment	0.00	65.02	4,000.00	6,000.00
5655i · Microplastic P/R	0.00	0.00	3,972.86	5,959.30
Total 5655 · Grant Expenses	0.00	7,259.38	34,807.20	51,177.02
5660 · Boat Insurance	596.17	4,001.10	3,656.66	5,485.00
5665 · Insurance - Workers Comp	0.00	567.84	1,000.00	1,500.00

Florida Oceanographic Society, Inc.
Profit & Loss Budget Performance
 May 2020

	May 20	Oct '19 - May 20	YTD Budget	Annual Budget
5680 - Coastal Center Research-Conserv	0.00	0.00	333.36	500.00
5690 - FLOOR / FOSTER	0.00	0.00	0.00	0.00
5695 - FLOOR	0.00	316.97	1,670.00	2,500.00
5696 - FOSTER	0.00	-29.56	672.00	1,000.00
5697 - Living Shorelines	0.00	38.91	333.36	500.00
5700 - Payroll - Salaries & Wages	14,409.60	89,849.46	88,269.21	135,000.00
5710 - Payroll Taxes	1,090.64	6,863.69	6,734.65	10,300.00
5715 - IRL NEP Grant	0.00	0.00	0.00	0.00
5740 - Subscriptions & Memberships	226.40	226.40	200.00	200.00
5750 - Vessels - Registration	49.13	49.13	200.00	200.00
5760 - Meetings and Conferences	0.00	1,117.43	1,000.00	1,500.00
Total 5600 - RESEARCH	18,246.44	121,165.89	151,507.34	230,309.89
5800 - VOLUNTEERS				
5816 - Contract - ECommerce	70.00	560.00	480.00	720.00
5840 - Board & Committees	0.00	18.18	500.00	750.00
5842 - Trailer Lease	0.00	3,441.13	3,970.59	5,955.83
5846 - Insurance - Volunteer	0.00	0.00	900.00	900.00
5848 - Insurance - Workers Comp	0.00	43.68	107.36	161.00
5870 - Volunteer Operations & Training	0.00	457.40	1,000.00	1,500.00
5880 - Payroll - Salaries & Wages	2,007.30	16,684.05	16,762.00	25,636.00
5890 - Payroll Taxes	153.56	1,286.82	1,273.68	1,948.00
5900 - Volunteer Recognition	0.00	1,136.92	2,000.00	3,000.00
5910 - TEAM Ocean	0.00	0.00	333.36	500.00
Total 5800 - VOLUNTEERS	2,230.86	23,628.18	27,326.99	41,070.83
7400 - FACILITIES				
7410 - Benefits				
7420 - Major Medical	0.00	0.00	3,265.20	5,877.36
7430 - Retirement Fund	82.70	574.50	745.40	1,140.00
Total 7410 - Benefits	82.70	574.50	4,010.60	7,017.36
7440 - Contracts & Services				
7450 - Cleaning	0.00	2,828.75	3,666.68	5,500.00
7455 - Landscape Maintenance	0.00	7,515.00	4,000.00	6,000.00
7460 - Lift Station	915.00	1,715.00	933.36	1,400.00
7480 - Security	4,590.54	16,392.89	800.00	1,200.00
Total 7440 - Contracts & Services	5,505.54	28,451.64	9,400.04	14,100.00
7457 - Trailer Lease	0.00	3,441.55	3,970.59	5,955.83
7490 - Fuel	82.54	960.74	533.36	800.00
7495 - Furniture, Fixtures & Equipment				
7496 - Computer Equipment	233.48	834.96	1,000.00	1,500.00
7497 - Computer Software	0.00	1,659.00	2,333.36	3,500.00
7498 - Equipment & Tools	0.00	822.74	1,333.33	2,000.00
7499 - Furniture & Fixtures	0.00	103.76	1,333.33	2,000.00
Total 7495 - Furniture, Fixtures & Equipmen	233.48	3,420.46	6,000.02	9,000.00
7505 - Insurance - Facilities	3,787.01	20,508.64	17,333.36	26,000.00

Florida Oceanographic Society, Inc.
Profit & Loss Budget Performance
 May 2020

	May 20	Oct '19 - May 20	YTD Budget	Annual Budget
7507 - Insurance - Workers Comp	0.00	786.24	1,666.68	2,500.00
7510 - Maintenance & Repairs				
7520 - Buildings & Office	310.75	3,092.68	3,333.36	5,000.00
7530 - Grounds, Nursery & Trail	7,169.00	10,561.34	1,333.36	2,000.00
7540 - Other Equipment Repairs	0.00	219.86	666.68	1,000.00
7550 - Telephone & Security Systems	0.00	37.76	666.68	1,000.00
7560 - Vehicles & Vessels	3,935.12	9,638.42	1,333.36	2,000.00
7510 - Maintenance & Repairs - Other	192.07	509.20	0.00	0.00
Total 7510 - Maintenance & Repairs	11,606.94	24,059.26	7,333.44	11,000.00
7580 - Payroll - Salaries & Wages	6,572.18	53,390.94	52,536.58	80,350.00
7590 - Payroll Taxes	502.78	4,111.52	4,018.58	6,146.00
7610 - Supplies - Facility	36.85	2,744.92	3,333.36	5,000.00
7620 - Tools and Equipment - Small	0.00	107.13	0.00	0.00
7630 - Utilities				
7640 - Electric - Ofc, OL, Visitor Ctr	980.74	10,964.35	9,000.00	15,000.00
7650 - Sanitation	777.77	8,186.88	5,000.00	7,500.00
7660 - Telephone/Internet	1,936.60	8,870.75	6,666.68	10,000.00
7670 - Water & Wastewater	195.95	4,697.95	4,666.68	7,000.00
7630 - Utilities - Other	0.00	0.00	0.00	0.00
Total 7630 - Utilities	3,891.06	32,719.93	25,333.36	39,500.00
Total 7400 - FACILITIES	32,301.08	175,277.47	135,469.97	207,369.19
7700 - VISITOR CENTER				
7710 - Benefits				
7720 - Major Medical	331.51	1,989.07	3,265.20	5,877.36
7730 - Retirement Fund	97.32	812.55	804.59	1,230.54
Total 7710 - Benefits	428.83	2,801.62	4,069.79	7,107.90
7715 - Contract - Trailer Lease	0.00	3,441.62	3,970.59	5,955.83
7740 - Gift Shop				
7750 - Books	0.00	4,379.22	6,000.00	9,000.00
7760 - Jewelry	0.00	5,659.86	6,666.68	10,000.00
7770 - Miscellaneous	67.04	12,657.17	13,687.65	21,500.00
7780 - TShirts	16.71	3,799.24	5,000.00	7,500.00
7790 - Toys	16.75	8,739.33	19,482.81	30,500.00
7795 - POS Inventory Adjustments	4.29	1,020.03	1,000.00	1,500.00
7911 - Freight and Shipping Costs	0.00	3,986.69	4,666.68	7,000.00
Total 7740 - Gift Shop	104.79	40,241.54	56,503.82	87,000.00
7785 - Insurance - Workers Comp	0.00	393.12	960.00	1,440.00
7820 - Payroll - Salaries & Wages	6,596.88	63,276.10	78,718.50	120,393.00
7830 - Payroll Taxes	500.73	4,854.15	6,015.35	9,200.00
7860 - Subscriptions & Memberships	0.00	0.00	50.00	50.00
7870 - Supplies	593.86	1,981.20	2,000.00	3,000.00
Total 7700 - VISITOR CENTER	8,225.09	116,989.35	152,288.05	234,146.73
Total I. - PROGRAMS	99,663.45	750,020.08	796,832.85	1,228,205.71
II. - FUNDRAISING				

Florida Oceanographic Society, Inc.
Profit & Loss Budget Performance
 May 2020

	May 20	Oct '19 - May 20	YTD Budget	Annual Budget
6000 - DEVELOPMENT & MARKETING				
6010 - Benefits				
6020 - Major Medical	725.40	4,352.41	4,897.80	8,816.04
6030 - Retirement Fund	445.18	3,159.63	3,212.34	4,913.00
Total 6010 - Benefits	1,170.58	7,512.04	8,110.14	13,729.04
6015 - Trailer Lease	0.00	3,441.55	3,970.59	5,955.83
6016 - Contract - ECommerce	0.00	0.00	666.68	1,000.00
6025 - Copier Use	374.57	4,108.76	2,666.68	4,000.00
6040 - Cultivation	0.00	113.85	533.36	800.00
6045 - Business Partners	0.00	0.00	333.36	500.00
6050 - Donor Recognition	0.00	2,381.56	2,666.68	4,000.00
6055 - Insurance - Workers Comp	0.00	152.88	373.36	560.00
6060 - Marketing & Outreach	516.05	1,989.07	3,333.36	5,000.00
6065 - Community Outreach	0.00	369.77	1,333.36	2,000.00
6070 - Media Advertising	0.00	2,942.66	6,666.68	10,000.00
6080 - Mileage	0.00	0.00	166.68	250.00
6090 - Subscriptions & Memberships	0.00	570.00	1,333.36	2,000.00
6100 - Meetings & Conferences	0.00	234.00	266.68	400.00
6105 - Membership Appeals / Campaign	0.00	2,676.82	0.00	8,500.00
6110 - Membership Materials	0.00	1,681.00	2,000.00	3,000.00
6130 - Payroll - Salaries & Wages	17,089.83	127,745.56	149,305.79	228,350.00
6140 - Payroll Taxes	1,297.04	9,766.82	11,416.14	17,460.00
6145 - Postage	40.84	4,585.72	3,333.36	5,000.00
6150 - Publications				
6160 - Annual Report	0.00	4,676.53	6,100.00	6,100.00
Total 6150 - Publications	0.00	4,676.53	6,100.00	6,100.00
6190 - Special Events				
6191 - Golf Tournament	0.00	0.00	0.00	0.00
6192 - Clay Shoot	0.00	0.00	0.00	0.00
6193 - Rally for the River	0.00	370.98	0.00	750.00
6220 - Oceans Alive 2020	0.00	7,489.18	65,000.00	65,000.00
6221 - Oceans Alive 2019	0.00	320.00	0.00	0.00
6230 - Other Special Events	0.00	6,159.71	1,500.00	1,500.00
Total 6190 - Special Events	0.00	14,339.87	66,500.00	67,250.00
Total 6000 - DEVELOPMENT & MARKETING	20,488.91	189,288.46	271,076.26	385,854.87
Total II. - FUNDRAISING	20,488.91	189,288.46	271,076.26	385,854.87
III. - GENERAL & ADMINISTRATION				
7000 - ADMINISTRATION				
7010 - Employee Benefits				
7020 - Major Medical	393.89	2,363.34	3,265.20	5,877.36
7030 - Retirement Fund	164.42	1,362.35	2,285.84	3,496.00
Total 7010 - Employee Benefits	558.31	3,725.69	5,551.04	9,373.36
7040 - Computers				
7050 - Computer Repairs	0.00	0.00	333.36	500.00

Florida Oceanographic Society, Inc.
Profit & Loss Budget Performance
 May 2020

	May 20	Oct '19 - May 20	YTD Budget	Annual Budget
7060 · Web Development	498.00	2,510.36	2,333.33	3,500.00
7070 · Technical Support	1,312.00	4,984.33	3,666.68	5,500.00
Total 7040 · Computers	1,810.00	7,494.69	6,333.37	9,500.00
7080 · Contracts & Services				
7090 · Copier Lease	374.57	3,822.75	2,333.33	3,500.00
7100 · Trailer Lease	0.00	3,441.62	3,970.59	5,955.83
7080 · Contracts & Services - Other	0.00	10,000.00	0.00	0.00
Total 7080 · Contracts & Services	374.57	17,264.37	6,303.92	9,455.83
7105 · Depreciation Expense	0.00	0.00	0.00	0.00
7110 · Insurance	324.41	5,622.29	5,222.68	7,834.00
7115 · Insurance - Workers Comp	0.00	131.04	320.00	480.00
7120 · Meetings & Conferences	0.00	88.20	166.68	250.00
7140 · Payroll - Salaries & Wages	11,011.41	74,382.14	68,653.86	105,000.00
7150 · Payroll Taxes	835.43	5,686.41	5,251.72	8,032.00
7170 · Postage - general	4.75	1,559.51	897.50	2,080.50
7180 · Professional Fees				
7190 · Accounting	1,175.00	12,225.00	10,000.00	15,000.00
7200 · Audit	0.00	0.00	3,500.00	3,500.00
7210 · Benefits Consultant	0.00	0.00	983.32	1,475.00
7225 · Payroll Service	331.12	3,353.74	2,800.00	4,200.00
Total 7180 · Professional Fees	1,506.12	15,578.74	17,283.32	24,175.00
7240 · Subscriptions & Memberships	30.74	444.75	366.67	550.00
7250 · Staff Development				
7260 · Meetings	0.00	0.00	200.00	300.00
7270 · Uniforms, badges	42.27	1,291.51	1,333.36	2,000.00
7280 · Recognition	0.00	5,780.96	1,333.36	2,000.00
7290 · Recruitment	0.00	225.00	133.36	200.00
7300 · Training	0.00	50.00	500.00	750.00
7250 · Staff Development - Other	0.00	0.00	0.00	5,000.00
Total 7250 · Staff Development	42.27	7,347.47	3,500.08	10,250.00
7310 · Supplies - office	552.23	4,782.34	5,000.00	7,500.00
7320 · Taxes, Licenses, Fees				
7330 · Bank & Charge Card fees	658.92	14,977.21	19,333.36	29,000.00
7350 · Licenses & Miscellaneous	0.00	652.10	500.00	500.00
7320 · Taxes, Licenses, Fees - Other	0.00	0.00	333.32	500.00
Total 7320 · Taxes, Licenses, Fees	658.92	15,629.31	20,166.68	30,000.00
Total 7000 · ADMINISTRATION	17,709.16	159,736.95	145,017.52	224,480.69
III. · GENERAL & ADMINISTRATION - Other	0.00	0.00	0.00	0.00
Total III. · GENERAL & ADMINISTRATION	17,709.16	159,736.95	145,017.52	224,480.69
Total Expense	137,861.52	1,099,045.49	1,212,926.63	1,838,541.27
Net Ordinary Income	-113,004.05	72,374.08	122,404.51	753.73

Florida Oceanographic Society, Inc.
Endowment Profit & Loss
 May 2020

	<u>May 20</u>	<u>Oct '19 - May 20</u>
Ordinary Income/Expense		
Income		
4350 · INTEREST INCOME		
4365 · Interest Earned - Endowment	10.88	1,041.02
Total 4350 · INTEREST INCOME	<u>10.88</u>	<u>1,041.02</u>
4950 · Endowment		
4920 · Endowment Unrestricted	0.00	50,000.00
Total 4950 · Endowment	<u>0.00</u>	<u>50,000.00</u>
Total Income	<u>10.88</u>	<u>51,041.02</u>
Gross Profit	<u>10.88</u>	<u>51,041.02</u>
Net Ordinary Income	<u>10.88</u>	<u>51,041.02</u>
Net Income	<u><u>10.88</u></u>	<u><u>51,041.02</u></u>

Florida Oceanographic Society, Inc.
Capital Profit & Loss
 May 2020

	<u>May 20</u>	<u>Oct '19 - May 20</u>
Ordinary Income/Expense		
Income		
4350 · INTEREST INCOME		
4370 · Interest Earned - Capital	178.60	22,427.01
4371 · Interest Earned - Res Capital	0.89	71.16
Total 4350 · INTEREST INCOME	<u>179.49</u>	<u>22,498.17</u>
4800 · CAPITAL FUND		
4815 · Capital Campaign	26,000.00	1,534,226.10
4816 · Gain/Loss on Stock Sales - CAP	398.30	254.38
4820 · Smith Statue (Former Phase I)	0.00	20,000.00
4825 · Improvements Donations	0.00	6,507.63
Total 4800 · CAPITAL FUND	<u>26,398.30</u>	<u>1,560,988.11</u>
Total Income	<u>26,577.79</u>	<u>1,583,486.28</u>
Gross Profit	26,577.79	1,583,486.28
Expense		
IV. · CAPITAL		
6300 · Capital Fund		
6225 · Development & Marketing	152.00	6,539.47
6310 · Construction	411,104.33	2,239,784.77
6311 · Exhibits	0.00	35,204.21
6315 · Master Planning	24,634.47	159,380.07
6318 · Professional Fees	4,166.00	33,328.00
6319 · Bank Service Charges	55.57	332.96
6322 · Eco Center Furniture & Fixtures	4,565.00	4,565.00
6325 · Improvement Projects Exp	0.00	52,347.40
6335 · Sea Grass Expansion Exp	0.00	0.00
Total 6300 · Capital Fund	<u>444,677.37</u>	<u>2,531,481.88</u>
Total IV. · CAPITAL	<u>444,677.37</u>	<u>2,531,481.88</u>
Total Expense	<u>444,677.37</u>	<u>2,531,481.88</u>
Net Ordinary Income	<u>-418,099.58</u>	<u>-947,995.60</u>
Net Income	<u><u>-418,099.58</u></u>	<u><u>-947,995.60</u></u>

Florida Oceanographic Society, Inc.
A/P Aging Summary

As of May 31, 2020

	<u>Current</u>	<u>1 - 30</u>	<u>> 90</u>	<u>TOTAL</u>
Achieve Agency, LLC	0.00	220.00	0.00	220.00
Ameriwatch Security LLC	1,566.54	0.00	0.00	1,566.54
Bliss & Nyitray, Inc.	4,365.84	2,710.12	0.00	7,075.96
Blue 84	24.50	-24.50	0.00	0.00
Florida Oceanographic Society, Inc.	0.00	0.00	75.00	75.00
FPL	0.00	18.37	0.00	18.37
Georgia Merten Interior Design, Inc.	0.00	4,565.00	0.00	4,565.00
Gulfstream Tropical Aquarium	32.00	0.00	0.00	32.00
Hooks Construction	288,450.00	0.00	0.00	288,450.00
Improvements Projects	0.00	0.00	9,793.05	9,793.05
Joyce Gherlone	0.00	31.64	0.00	31.64
K & M Electric Supply, Inc.	0.00	3,224.00	0.00	3,224.00
Maaco	0.00	3,863.82	0.00	3,863.82
nexAir, LLC	43.84	0.00	0.00	43.84
North South Supply, Inc.	0.00	-72.37	0.00	-72.37
Pitney Bowes-Lease	43.01	0.00	0.00	43.01
Pure Health Solutions, Inc.	0.00	148.99	0.00	148.99
Sea Grass Expansion	0.00	0.00	12,117.69	12,117.69
STRICTLY CABLING INC. DBA RYDAN ELECT	0.00	94,058.40	0.00	94,058.40
STUART PLUMBING INC.	825.00	0.00	0.00	825.00
TOSHIBA BUSINESS SOLUTIONS OF FLORIDA-GA	1,123.71	0.00	0.00	1,123.71
Verizon Wireless	0.00	30.08	0.00	30.08
WILDLIFE ARTISTS, INC	0.00	0.00	-2.95	-2.95
Zabik and Associates, Inc.	0.00	10,500.00	0.00	10,500.00
TOTAL	<u>296,474.44</u>	<u>119,273.55</u>	<u>21,982.79</u>	<u>437,730.78</u>

Total Capital Reserve Payables

\$12,117.69