

**FLORIDA OCEANOGRAPHIC SOCIETY
FINANCIAL STATEMENTS**

06/30/20

BALANCE SHEET

ASSETS	CURRENT YR	PRIOR YR
Cash & Cash Equivalents	\$ 3,369,913.91	\$ 3,892,982.88
Unsold Auction Items	\$ 16,160.00	\$ 16,160.00
Unconditional Promises to Give	\$ 441,766.32	\$ 440,180.89
Prepaid Insurance	\$ 7,327.86	\$ 36,320.61
Inventories	\$ 22,614.79	\$ 12,818.22
Property & Equipment	\$ 1,894,312.75	\$ 1,894,312.75
Grants Receivable	\$ -	-
Accounts Receivable	\$ -	\$ 968.00
 Total Assets	 \$ 5,752,095.63	 \$ 6,293,743.35
 LIABILITIES AND NET ASSETS		
Liabilities		
Accounts Payable	\$ 561,471.56	\$ 44,512.66
Credit Cards Payable	\$ 5,820.40	\$ 7,908.87
Customer Deposits	\$ -	\$ 18.00
401K Payable	\$ -	\$ (81.02)
Sales Tax Payable	\$ 530.60	\$ 1,270.53
Gift Cards Outstanding	\$ (65.30)	\$ (206.76)
Group Insurance Payable	\$ (1,257.10)	\$ -
N/P Seacoast PPP Loan	\$ 235,600.00	\$ -
Total Liabilities	\$ 802,100.16	\$ 53,422.28
Net Assets		
Unrestricted	\$ 2,634,686.01	\$ 3,925,011.61
Endowment	\$ 145,287.38	\$ 145,287.38
Capital	\$ -	\$ -
Temporarily Restricted	\$ 2,170,022.08	\$ 2,170,022.08
Total Net Assets	\$ 4,949,995.47	\$ 6,240,321.07
Total Liabilities & Net Assets	\$ 5,752,095.63	\$ 6,293,743.35

FLORIDA OCEANOGRAPHIC SOCIETY

ACCOUNT BALANCES

As of 06/30/20

OPERATING FUNDS	CURRENT YR	PRIOR YR
Seacoast Checking #8061	\$ 119,847.30	\$ 280,596.19
Northern Trust Securities #0582	\$ 442,204.94	\$ 93,445.08
Cash in Drawer	\$ 133.50	\$ 133.50
Total	\$ 562,185.74	\$ 374,174.77
 CAPITAL FUNDS		
NT Building Acct #6484	\$ 56,018.90	\$ 45,438.47
NF MM Building Cap #5482	\$ 2,521,224.39	\$ -
Treasury Bills	\$ -	\$ 3,219,084.72
NT Smith Sculpture #7529	\$ 20,000.07	\$ -
NT Capital Reserve #6693	\$ 41,843.88	\$ 107,528.84
NF MM Capital Reserve #5494	\$ 10,117.36	\$ -
Total	\$ 2,649,204.60	\$ 3,372,052.03
 ENDOWMENT FUNDS		
NF MM Endowment #5506	\$ 158,523.57	\$ -
NT Endowment #6836	\$ -	\$ 146,756.08
Total	\$ 158,523.57	\$ 146,756.08

**FLORIDA OCEANOGRAPHIC SOCIETY
STATEMENT OF REVENUE AND EXPENSES**

JUNE 2020

REVENUE	<u>Current Month</u>	<u>Previous Year Actual</u>	<u>YTD Actual</u>	<u>FY 20 Budget YTD</u>
Admissions	\$ 12,160.99	\$ 32,055.38	\$ 199,065.93	\$ 312,298.47
Animal Care & Life Support	\$ -	\$ -	\$ -	\$ -
Educational Programs	\$ 8,416.50	\$ 9,125.00	\$ 95,386.50	\$ 104,140.00
Gift Shop	\$ 8,167.94	\$ 19,673.73	\$ 93,512.99	\$ 162,942.77
General Contributions	\$ 16,731.00	\$ 15,501.66	\$ 426,610.01	\$ 270,000.00
Membership Contributions	\$ 15,446.60	\$ 14,876.00	\$ 135,041.24	\$ 160,450.00
Research & Grants	\$ 900.00	\$ -	\$ 4,796.00	\$ 30,740.66
Special Events	\$ 25,321.17	\$ -	\$ 282,578.25	\$ 370,000.00
Conservation	\$ 5,000.00	\$ -	\$ 22,200.00	\$ 19,000.00
Other Income	\$ 490.16	\$ 26,056.51	\$ 4,085.56	\$ 4,496.00
Interest Income	\$ 18.13	\$ 185.01	\$ 795.58	\$ 50.00
Total Revenue	\$ 92,652.49	\$ 117,473.29	\$ 1,264,072.06	\$ 1,434,117.90
PROGRAM EXPENSES				
Animal Care & Life Support	\$ 21,797.84	\$ 16,904.38	\$ 169,677.67	\$ 169,879.28
Conservation	\$ 3,173.76	\$ 3,088.31	\$ 30,868.81	\$ 32,760.51
Education	\$ 20,947.28	\$ 19,408.18	\$ 158,331.59	\$ 171,049.31
Research	\$ 20,053.60	\$ 11,223.65	\$ 141,219.49	\$ 169,791.25
Volunteers	\$ 2,817.16	\$ 2,492.09	\$ 26,445.34	\$ 30,497.71
Facilities	\$ 21,241.66	\$ 13,759.54	\$ 196,556.69	\$ 152,602.14
Visitor Center	\$ 13,856.55	\$ 16,813.83	\$ 130,576.28	\$ 171,971.29
Total Program Expenses	\$ 103,887.85	\$ 83,689.98	\$ 853,675.87	\$ 898,551.49
FUNDRAISING				
Fundraising	\$ 23,330.64	\$ 17,124.83	\$ 212,619.10	\$ 297,547.61
GENERAL & ADMINISTRATION				
Administration	\$ 20,085.81	\$ 18,668.24	\$ 179,822.76	\$ 162,217.09
Total Expenses	\$ 147,304.30	\$ 119,483.05	\$ 1,246,117.73	\$ 1,358,316.19
SURPLUS (SHORTFALL)	\$ (54,651.81)	\$ (2,009.76)	\$ 17,954.33	\$ 75,801.71

Florida Oceanographic Society, Inc. Profit & Loss Budget Performance

June 2020

Ordinary Income/Expense	Jun 20	Oct '19 - Jun 20	YTD Budget	Annual Budget
Income				
4000 · ADMISSIONS				
4010 · ADM-Adults	10,067.59	174,216.04	260,798.47	339,000.00
4020 · ADM-Children	2,093.40	24,849.89	51,500.00	65,000.00
Total 4000 · ADMISSIONS	12,160.99	199,065.93	312,298.47	404,000.00
4050 · ANIMAL CARE & LIFE SUPPORT				
4051 · GNT - Animal Care	0.00	0.00	0.00	0.00
Total 4050 · ANIMAL CARE & LIFE SUPPORT	0.00	0.00	0.00	0.00
4100 · EDUCATIONAL PROGRAMS				
4110 · EDU-Adults				
4111 · Adult Field Trips	0.00	431.00	1,849.00	2,000.00
4112 · Adult SGG	0.00	324.00	1,225.00	1,800.00
4110 · EDU-Adults - Other	0.00	1,062.00	1,000.00	1,000.00
Total 4110 · EDU-Adults	0.00	1,817.00	4,074.00	4,800.00
4120 · EDU-Children				
4121 · Children Field Trips	0.00	4,974.00	8,900.00	10,000.00
4122 · Children SGG	0.00	744.00	7,116.00	12,000.00
4120 · EDU-Children - Other	0.00	0.00	0.00	0.00
Total 4120 · EDU-Children	0.00	5,718.00	16,016.00	22,000.00
4130 · EDU-Families	6,372.50	6,849.50	7,550.00	8,000.00
4140 · EDU-Outreach	0.00	925.00	1,000.00	1,000.00
4160 · EDU-Summer camp	2,044.00	18,477.00	25,500.00	26,000.00
4180 · EDU -Grants Expected	0.00	61,600.00	50,000.00	70,000.00
Total 4100 · EDUCATIONAL PROGRAMS	8,416.50	95,386.50	104,140.00	131,800.00
4200 · GIFT SHOP				
4205 · Books	406.69	8,211.16	16,575.71	22,000.00
4220 · Jewelry	1,492.94	15,214.17	23,772.49	31,000.00
4225 · Miscellaneous	2,247.92	31,560.17	50,300.00	60,000.00
4230 · Over & Shortage	0.00	-0.90	0.00	0.00
4240 · TShirts	1,239.45	10,882.40	18,344.57	24,000.00
4245 · Toys	2,780.94	27,620.99	53,950.00	68,000.00
9099 · Purchase Discounts	0.00	0.00	0.00	0.00
4200 · GIFT SHOP - Other	0.00	25.00	0.00	0.00
Total 4200 · GIFT SHOP	8,167.94	93,512.99	162,942.77	205,000.00
4300 · GENERAL CONTRIBUTIONS				
4310 · FND-General contributions	16,731.00	416,610.01	270,000.00	445,000.00
4330 · In-kind Contributions - General	0.00	0.00	0.00	0.00
4340 · Business Partners	0.00	0.00	0.00	0.00
4390 · Equity Adjustment Donation	0.00	10,000.00		
Total 4300 · GENERAL CONTRIBUTIONS	16,731.00	426,610.01	270,000.00	445,000.00
4350 · INTEREST INCOME				
4360 · Interest earned - Operating	18.13	795.58	50.00	50.00
Total 4350 · INTEREST INCOME	18.13	795.58	50.00	50.00

Florida Oceanographic Society, Inc. Profit & Loss Budget Performance

June 2020

	Jun 20	Oct '19 - Jun 20	YTD Budget	Annual Budget
4400 · MEMBERSHIP CONTRIBUTIONS				
4410 · MEM-New	794.00	14,356.20	23,700.00	35,000.00
4420 · MEM-Renewal	14,533.00	120,565.44	136,000.00	175,000.00
4430 · MEM - Business Partners	0.00	0.00	750.00	1,000.00
4400 · MEMBERSHIP CONTRIBUTIONS - Other	119.60	119.60		
Total 4400 · MEMBERSHIP CONTRIBUTIONS	15,446.60	135,041.24	160,450.00	211,000.00
4500 · MISCELLANEOUS INCOME				
4510 · MISC-Miscellaneous	0.00	0.00	0.00	0.00
4530 · Vending Machines	0.00	0.00	500.00	1,000.00
4540 · Volunteers	60.00	140.00	80.00	100.00
4550 · Animal Adoption Program	430.00	3,800.00	3,840.00	4,500.00
Total 4500 · MISCELLANEOUS INCOME	490.00	3,940.00	4,420.00	5,600.00
4600 · RESEARCH				
4611 · GNT - SET Grant	0.00	0.00	3,608.25	4,811.00
4613 · GNT - Samson Island	0.00	0.00	8,482.50	11,310.00
4614 · GNT - Bag Sale	0.00	0.00	3,412.50	4,550.00
4615 · GNT - SP Shoreline	0.00	0.00	3,749.99	5,000.00
4616 · GNT - Microplastic	0.00	0.00	9,657.42	13,634.00
4650 · GNT-FLOOR / FOSTER	0.00	0.00	0.00	0.00
4680 · GNT - Grants Expected	900.00	4,796.00	0.00	0.00
4691 · GNT - Core Module	0.00	0.00	1,830.00	2,440.00
Total 4600 · RESEARCH	900.00	4,796.00	30,740.66	41,745.00
4700 · SPECIAL EVENTS				
4701 · Special Fundraisers				
4711 · Golf Tournament	0.00	0.00	0.00	0.00
4712 · Clay Shoot	0.00	0.00	0.00	0.00
4713 · Rally for the River	0.00	700.00		
4720 · Other Special-Sunset Lagoon etc	0.00	16,697.08	5,000.00	6,000.00
Total 4701 · Special Fundraisers	0.00	17,397.08	5,000.00	6,000.00
4760 · Ocean's Alive				
4765 · Oceans Alive 2020	25,321.17	265,181.17	365,000.00	365,000.00
4766 · Ocean's Alive 2019	0.00	0.00	0.00	0.00
4760 · Ocean's Alive - Other	0.00	0.00	0.00	0.00
Total 4760 · Ocean's Alive	25,321.17	265,181.17	365,000.00	365,000.00
Total 4700 · SPECIAL EVENTS	25,321.17	282,578.25	370,000.00	371,000.00
4790 · CONSERVATION				
4791 · GNT - Conservation	5,000.00	22,200.00	19,000.00	24,000.00
Total 4790 · CONSERVATION	5,000.00	22,200.00	19,000.00	24,000.00
4999 · Unclassified Income	0.16	145.56	76.00	100.00
Total Income	92,652.49	1,264,072.06	1,434,117.90	1,839,295.00
Gross Profit	92,652.49	1,264,072.06	1,434,117.90	1,839,295.00
Expense				
I. · PROGRAMS				
5000 · ANIMAL CARE & LIFE SUPPORT				

Florida Oceanographic Society, Inc.
Profit & Loss Budget Performance

June 2020

	Jun 20	Oct '19 - Jun 20	YTD Budget	Annual Budget
5010 - Animals & Collection	0.00	334.00	1,850.00	2,500.00
5020 - Benefits				
5030 - Major Medical	320.04	2,191.02	5,877.36	8,816.04
5040 - Retirement Fund	366.46	3,078.25	1,540.55	2,062.82
Total 5020 - Benefits	686.50	5,269.27	7,417.91	10,878.86
5025 - Exhibit Maintenance	0.00	109.21	1,811.14	2,500.00
5035 - Trailer Lease	491.65	3,933.20	4,466.90	5,955.83
5050 - Equipment - small	0.00	432.93	750.00	1,000.00
5060 - Food, Turtle Nutrition & Meds	2,216.45	16,713.47	16,125.02	21,500.00
5065 - Insurance - Workers Comp	1,158.30	2,293.98	2,263.92	3,000.00
5070 - Maintenance & Repairs	673.63	1,256.97	3,617.49	5,000.00
5080 - Meetings & Conferences	0.00	0.00	1,125.00	1,500.00
5110 - Payroll - Salaries and Wages	13,391.95	113,125.77	102,307.66	140,000.00
5120 - Payroll Taxes	1,018.69	8,655.64	8,769.24	12,000.00
5130 - Permits & Licenses	0.00	25.00	25.00	25.00
5140 - Subscriptions & Memberships	0.00	0.00	0.00	100.00
5150 - Supplies & dry goods	297.02	2,052.12	2,250.00	3,000.00
5160 - Utilities-Electric - GFL, pump	1,863.65	15,476.11	17,100.00	23,000.00
Total 5000 - ANIMAL CARE & LIFE SUPPORT	21,797.84	169,677.67	169,879.28	231,959.69
5200 - CONSERVATION				
5210 - Benefits				
5230 - Retirement Fund	72.10	630.94	541.50	741.00
Total 5210 - Benefits	72.10	630.94	541.50	741.00
5215 - Trailer Lease	491.65	3,933.20	4,466.90	5,955.83
5225 - Insurance - Workers Comp	22.29	44.13	60.02	80.00
5240 - Meetings & Conferences	0.00	2,899.62	5,250.01	7,000.00
5250 - Mileage	0.00	549.12	1,200.01	1,600.00
5260 - Payroll - Salaries & Wages	2,403.84	21,032.04	19,719.84	26,985.00
5270 - Payroll Taxes	183.88	1,611.55	1,427.22	1,953.00
5280 - Subscriptions & Memberships	0.00	130.00	20.00	150.00
5290 - Supplies	0.00	38.21	75.01	100.00
Total 5200 - CONSERVATION	3,173.76	30,868.81	32,760.51	44,564.83
5300 - EDUCATION				
5310 - Benefits				
5320 - Major Medical	320.04	2,683.38	7,836.48	11,754.72
5330 - Retirement Fund	444.16	3,766.41	2,856.60	3,909.00
Total 5310 - Benefits	764.20	6,449.79	10,693.08	15,663.72
5315 - Trailer Lease	491.65	3,933.20	4,466.90	5,955.83
5325 - Copier Use	374.57	1,784.64	3,750.02	5,000.00
5340 - Exhibits				
5360 - Boardwalk & Nature Trail	0.00	0.00	150.02	200.00
5370 - Weather Station	416.04	416.04	150.00	200.00
5380 - Childrens Pavillion Exhibits	0.00	2.79	375.02	500.00
5390 - Rays On Reef Exhibit	0.00	249.00	150.02	200.00

Florida Oceanographic Society, Inc.
Profit & Loss Budget Performance

June 2020

	Jun 20	Oct '19 - Jun 20	YTD Budget	Annual Budget
5400 · Visitor Center	0.00	0.00	150.02	200.00
5405 · Game Fish Lagoon	0.00	0.00	150.02	200.00
5407 · Sea Star	0.00	0.00	150.00	200.00
5410 · Other Exhibits	117.00	117.00	225.00	300.00
5340 · Exhibits - Other	0.00	0.00	0.00	0.00
Total 5340 · Exhibits	533.04	784.83	1,500.10	2,000.00
5425 · Insurance - Workers Comp	1,158.30	2,293.98	3,123.76	4,165.00
5430 · Meetings & Conferences	0.00	30.00	750.01	1,000.00
5450 · Payroll - Salaries & Wages	14,805.78	128,929.68	119,846.17	164,000.00
5460 · Payroll Taxes	1,125.70	9,863.61	8,769.22	12,000.00
5470 · Programs				
5480 · Adults	0.00	1,034.99	750.01	1,000.00
5490 · Children	0.00	1,150.34	7,725.01	10,300.00
5500 · Families, Groups	13.91	13.91	5,025.01	6,700.00
5510 · Outreach	30.08	304.06	750.01	1,000.00
5530 · Summer Camp				
5535 · Insurance - Summer Camp E	0.00	0.00	600.00	600.00
5530 · Summer Camp - Other	502.05	502.05	3,000.00	9,000.00
Total 5530 · Summer Camp	502.05	502.05	3,600.00	9,600.00
Total 5470 · Programs	546.04	3,005.35	17,850.04	28,600.00
5550 · Supplies	1,148.00	1,256.51	75.01	100.00
5560 · Subscriptions & memberships	0.00	0.00	225.00	300.00
Total 5300 · EDUCATION	20,947.28	158,331.59	171,049.31	238,784.55
5600 · RESEARCH				
5610 · Benefits				
5620 · Major Medical	858.75	5,230.78	5,877.36	8,816.04
5630 · Retirement Fund	281.14	1,870.54	1,224.76	1,676.00
Total 5610 · Benefits	1,139.89	7,101.32	7,102.12	10,492.04
5640 · Citizens Water Monitoring	2.31	1,504.47	3,000.00	4,000.00
5645 · Trailer Lease	491.65	3,933.20	4,466.90	5,955.83
5650 · NEP Grant 2016	0.00	0.00	0.00	0.00
5655 · Grant Expenses				
5655a · Core Module	217.22	314.23	949.51	1,266.01
5655b · Lululemon	0.00	1,264.58	2,067.53	2,067.53
5655c · SET Grant	0.00	4,811.50	3,608.28	4,811.00
5655d · Impact 100	49.89	1,071.16	2,126.25	2,835.00
5655dd · Impact 100-P/R	0.00	0.00	5,533.63	7,378.18
5655e · Samson Island	0.00	0.00	8,482.50	11,310.00
5655f · Bag Sale	0.00	0.00	3,412.50	4,550.00
5655g · SP Shoreline	0.00	0.00	3,750.00	5,000.00
5655h · JB Impoundment	0.00	65.02	4,500.00	6,000.00
5655i · Microplastic P/R	0.00	0.00	4,469.47	5,959.30
Total 5655 · Grant Expenses	267.11	7,526.49	38,899.67	51,177.02
5660 · Boat Insurance	596.17	4,597.27	4,113.74	5,485.00

Florida Oceanographic Society, Inc.
Profit & Loss Budget Performance

June 2020

	Jun 20	Oct '19 - Jun 20	YTD Budget	Annual Budget
5665 - Insurance - Workers Comp	579.15	1,146.99	1,125.00	1,500.00
5680 - Coastal Center Research-Conserv	0.00	0.00	375.02	500.00
5690 - FLOOR / FOSTER	0.00	0.00	0.00	0.00
5695 - FLOOR	106.52	423.49	1,875.00	2,500.00
5696 - FOSTER	5.87	-23.69	753.00	1,000.00
5697 - Living Shorelines	0.00	38.91	375.02	500.00
5700 - Payroll - Salaries & Wages	15,583.84	105,433.30	98,653.83	135,000.00
5710 - Payroll Taxes	1,181.09	8,044.78	7,526.95	10,300.00
5715 - IRL NEP Grant	0.00	0.00	0.00	0.00
5740 - Subscriptions & Memberships	100.00	326.40	200.00	200.00
5750 - Vessels - Registration	0.00	49.13	200.00	200.00
5760 - Meetings and Conferences	0.00	1,117.43	1,125.00	1,500.00
Total 5600 - RESEARCH	20,053.60	141,219.49	169,791.25	230,309.89
5800 - VOLUNTEERS				
5816 - Contract - ECommerce	70.00	630.00	540.00	720.00
5840 - Board & Committees	0.00	18.18	562.50	750.00
5842 - Trailer Lease	491.59	3,932.72	4,466.90	5,955.83
5846 - Insurance - Volunteer	0.00	0.00	900.00	900.00
5848 - Insurance - Workers Comp	44.52	88.20	120.77	161.00
5870 - Volunteer Operations & Training	0.00	457.40	1,125.00	1,500.00
5880 - Payroll - Salaries & Wages	2,123.60	18,807.65	18,734.00	25,636.00
5890 - Payroll Taxes	162.45	1,449.27	1,423.52	1,948.00
5900 - Volunteer Recognition	0.00	1,136.92	2,250.00	3,000.00
5910 - TEAM Ocean	-75.00	-75.00	375.02	500.00
Total 5800 - VOLUNTEERS	2,817.16	26,445.34	30,497.71	41,070.83
7400 - FACILITIES				
7410 - Benefits				
7420 - Major Medical	0.00	0.00	3,918.24	5,877.36
7430 - Retirement Fund	82.70	657.20	833.10	1,140.00
Total 7410 - Benefits	82.70	657.20	4,751.34	7,017.36
7440 - Contracts & Services				
7450 - Cleaning	0.00	2,828.75	4,125.01	5,500.00
7455 - Landscape Maintenance	375.00	7,890.00	4,500.00	6,000.00
7460 - Lift Station	175.00	1,890.00	1,050.02	1,400.00
7480 - Security	3,154.00	19,546.89	900.00	1,200.00
Total 7440 - Contracts & Services	3,704.00	32,155.64	10,575.03	14,100.00
7457 - Trailer Lease	491.65	3,933.20	4,466.90	5,955.83
7490 - Fuel	0.00	998.30	600.02	800.00
7495 - Furniture, Fixtures & Equipment				
7496 - Computer Equipment	597.00	1,431.96	1,125.00	1,500.00
7497 - Computer Software	474.00	2,133.00	2,625.02	3,500.00
7498 - Equipment & Tools	539.00	1,361.74	1,500.00	2,000.00
7499 - Furniture & Fixtures	0.00	103.76	1,500.00	2,000.00
Total 7495 - Furniture, Fixtures & Equipmen	1,610.00	5,030.46	6,750.02	9,000.00

Florida Oceanographic Society, Inc.
Profit & Loss Budget Performance

June 2020

	Jun 20	Oct '19 - Jun 20	YTD Budget	Annual Budget
7505 - Insurance - Facilities	3,662.01	24,170.65	19,500.02	26,000.00
7507 - Insurance - Workers Comp	801.90	1,588.14	1,875.01	2,500.00
7510 - Maintenance & Repairs				
7520 - Buildings & Office	295.12	3,387.80	3,750.02	5,000.00
7530 - Grounds, Nursery & Trail	429.49	10,990.83	1,500.02	2,000.00
7540 - Other Equipment Repairs	0.00	219.86	750.01	1,000.00
7550 - Telephone & Security Systems	0.00	37.76	750.01	1,000.00
7560 - Vehicles & Vessels	0.00	9,638.42	1,500.02	2,000.00
7510 - Maintenance & Repairs - Other	0.00	509.20	0.00	0.00
Total 7510 - Maintenance & Repairs	724.61	24,783.87	8,250.08	11,000.00
7580 - Payroll - Salaries & Wages	6,572.18	59,963.12	58,717.34	80,350.00
7590 - Payroll Taxes	502.78	4,614.30	4,491.34	6,146.00
7610 - Supplies - Facility	31.97	2,776.89	3,750.02	5,000.00
7620 - Tools and Equipment - Small	48.75	155.88	0.00	0.00
7630 - Utilities				
7640 - Electric - Ofc, OL, Visitor Ctr	1,525.79	12,490.14	10,500.00	15,000.00
7650 - Sanitation	1,102.74	9,289.62	5,625.00	7,500.00
7660 - Telephone/Internet	28.92	8,899.67	7,500.01	10,000.00
7670 - Water & Wastewater	351.66	5,049.61	5,250.01	7,000.00
7630 - Utilities - Other	0.00	0.00	0.00	0.00
Total 7630 - Utilities	3,009.11	35,729.04	28,875.02	39,500.00
Total 7400 - FACILITIES	21,241.66	196,556.69	152,602.14	207,369.19
7700 - VISITOR CENTER				
7710 - Benefits				
7720 - Major Medical	269.35	2,258.42	3,918.24	5,877.36
7730 - Retirement Fund	97.32	909.87	899.25	1,230.54
Total 7710 - Benefits	366.67	3,168.29	4,817.49	7,107.90
7715 - Contract - Trailer Lease	491.66	3,933.28	4,466.90	5,955.83
7740 - Gift Shop				
7750 - Books	231.07	4,610.29	6,750.00	9,000.00
7760 - Jewelry	604.11	6,263.97	7,500.01	10,000.00
7770 - Miscellaneous	1,438.62	14,095.79	15,479.31	21,500.00
7780 - TShirts	543.02	4,342.26	5,625.00	7,500.00
7790 - Toys	968.99	9,708.32	22,875.02	30,500.00
7795 - POS Inventory Adjustments	31.68	1,051.71	1,125.00	1,500.00
7911 - Freight and Shipping Costs	346.89	4,333.58	5,250.01	7,000.00
Total 7740 - Gift Shop	4,164.38	44,405.92	64,604.35	87,000.00
7785 - Insurance - Workers Comp	400.95	794.07	1,080.00	1,440.00
7820 - Payroll - Salaries & Wages	7,742.38	71,018.48	87,979.50	120,393.00
7830 - Payroll Taxes	590.07	5,444.22	6,723.05	9,200.00
7840 - State Sales Tax	16.94	16.94		
7860 - Subscriptions & Memberships	0.00	0.00	50.00	50.00
7870 - Supplies	83.50	1,795.08	2,250.00	3,000.00
Total 7700 - VISITOR CENTER	13,856.55	130,576.28	171,971.29	234,146.73

Florida Oceanographic Society, Inc.
Profit & Loss Budget Performance

June 2020

	Jun 20	Oct '19 - Jun 20	YTD Budget	Annual Budget
Total I. - PROGRAMS	103,887.85	853,675.87	898,551.49	1,228,205.71
II. - FUNDRAISING				
6000 - DEVELOPMENT & MARKETING				
6010 - Benefits				
6020 - Major Medical	589.39	4,941.80	5,877.36	8,816.04
6030 - Retirement Fund	445.18	3,604.81	3,590.26	4,913.00
Total 6010 - Benefits	1,034.57	8,546.61	9,467.62	13,729.04
6015 - Trailer Lease	491.65	3,933.20	4,466.90	5,955.83
6016 - Contract - ECommerce	0.00	0.00	750.01	1,000.00
6025 - Copier Use	374.57	4,483.33	3,000.01	4,000.00
6040 - Cultivation	0.00	113.85	600.02	800.00
6045 - Business Partners	0.00	0.00	375.02	500.00
6050 - Donor Recognition	26.99	2,408.55	3,000.01	4,000.00
6055 - Insurance - Workers Comp	155.94	308.82	420.02	560.00
6060 - Marketing & Outreach	109.65	2,098.72	3,750.02	5,000.00
6065 - Community Outreach	0.00	369.77	1,500.02	2,000.00
6070 - Media Advertising	0.00	2,942.66	7,500.01	10,000.00
6080 - Mileage	0.00	0.00	187.51	250.00
6090 - Subscriptions & Memberships	306.00	876.00	1,500.02	2,000.00
6100 - Meetings & Conferences	0.00	234.00	300.01	400.00
6105 - Membership Appeals / Campaign	0.00	2,676.82	2,500.00	8,500.00
6110 - Membership Materials	0.00	1,681.00	2,250.00	3,000.00
6130 - Payroll - Salaries & Wages	17,503.21	145,248.77	166,871.17	228,350.00
6140 - Payroll Taxes	1,328.06	11,094.88	12,759.22	17,460.00
6145 - Postage	0.00	4,585.72	3,750.02	5,000.00
6150 - Publications				
6160 - Annual Report	0.00	4,676.53	6,100.00	6,100.00
Total 6150 - Publications	0.00	4,676.53	6,100.00	6,100.00
6190 - Special Events				
6191 - Golf Tournament	0.00	0.00	0.00	0.00
6192 - Clay Shoot	0.00	0.00	0.00	0.00
6193 - Rally for the River	0.00	370.98	0.00	750.00
6220 - Oceans Alive 2020	2,000.00	9,489.18	65,000.00	65,000.00
6221 - Oceans Alive 2019	0.00	320.00	0.00	0.00
6230 - Other Special Events	0.00	6,159.71	1,500.00	1,500.00
Total 6190 - Special Events	2,000.00	16,339.87	66,500.00	67,250.00
Total 6000 - DEVELOPMENT & MARKETING	23,330.64	212,619.10	297,547.61	385,854.87
Total II. - FUNDRAISING	23,330.64	212,619.10	297,547.61	385,854.87
III. - GENERAL & ADMINISTRATION				
7000 - ADMINISTRATION				
7010 - Employee Benefits				
7020 - Major Medical	320.02	2,683.36	3,918.24	5,877.36
7030 - Retirement Fund	250.96	1,613.31	2,554.76	3,496.00
Total 7010 - Employee Benefits	570.98	4,296.67	6,473.00	9,373.36

Florida Oceanographic Society, Inc.
Profit & Loss Budget Performance

June 2020

	Jun 20	Oct '19 - Jun 20	YTD Budget	Annual Budget
7040 - Computers				
7050 - Computer Repairs	0.00	0.00	375.02	500.00
7060 - Web Development	249.00	2,759.36	2,625.00	3,500.00
7070 - Technical Support	1,386.00	6,370.33	4,125.01	5,500.00
Total 7040 - Computers	1,635.00	9,129.69	7,125.03	9,500.00
7080 - Contracts & Services				
7090 - Copier Lease	0.00	3,822.75	2,624.99	3,500.00
7100 - Trailer Lease	491.66	3,933.28	4,466.90	5,955.83
7080 - Contracts & Services - Other	374.57	10,374.57	0.00	0.00
Total 7080 - Contracts & Services	866.23	18,130.60	7,091.89	9,455.83
7105 - Depreciation Expense	0.00	0.00	0.00	0.00
7110 - Insurance	324.41	5,946.70	5,875.51	7,834.00
7115 - Insurance - Workers Comp	133.65	264.69	360.00	480.00
7120 - Meetings & Conferences	0.00	88.20	187.51	250.00
7140 - Payroll - Salaries & Wages	11,249.88	85,632.02	76,730.78	105,000.00
7150 - Payroll Taxes	853.68	6,540.09	5,869.56	8,032.00
7170 - Postage - general	363.00	1,922.51	897.50	2,080.50
7180 - Professional Fees				
7190 - Accounting	1,275.00	13,500.00	11,250.00	15,000.00
7200 - Audit	0.00	0.00	3,500.00	3,500.00
7210 - Benefits Consultant	0.00	0.00	1,106.24	1,475.00
7225 - Payroll Service	358.05	3,711.79	3,150.00	4,200.00
Total 7180 - Professional Fees	1,633.05	17,211.79	19,006.24	24,175.00
7240 - Subscriptions & Memberships	30.75	475.50	412.50	550.00
7250 - Staff Development				
7260 - Meetings	0.00	0.00	225.00	300.00
7270 - Uniforms, badges	53.83	1,345.34	1,500.02	2,000.00
7280 - Recognition	0.00	5,780.96	1,500.02	2,000.00
7290 - Recruitment	0.00	225.00	150.02	200.00
7300 - Training	0.00	50.00	562.50	750.00
7250 - Staff Development - Other	0.00	0.00	0.00	5,000.00
Total 7250 - Staff Development	53.83	7,401.30	3,937.56	10,250.00
7310 - Supplies - office	541.08	5,323.42	5,625.00	7,500.00
7320 - Taxes, Licenses, Fees				
7330 - Bank & Charge Card fees	1,769.02	16,746.23	21,750.02	29,000.00
7350 - Licenses & Miscellaneous	61.25	713.35	500.00	500.00
7320 - Taxes, Licenses, Fees - Other	0.00	0.00	374.99	500.00
Total 7320 - Taxes, Licenses, Fees	1,830.27	17,459.58	22,625.01	30,000.00
Total 7000 - ADMINISTRATION	20,085.81	179,822.76	162,217.09	224,480.69
III. - GENERAL & ADMINISTRATION - Other	0.00	0.00	0.00	0.00
Total III. - GENERAL & ADMINISTRATION	20,085.81	179,822.76	162,217.09	224,480.69
Total Expense	147,304.30	1,246,117.73	1,358,316.19	1,838,541.27
Net Ordinary Income	-54,651.81	17,954.33	75,801.71	753.73

Florida Oceanographic Society, Inc.
Endowment Profit & Loss

June 2020

	<u>Jun 20</u>	<u>Oct '19 - Jun 20</u>
Ordinary Income/Expense		
Income		
4350 · INTEREST INCOME		
4365 · Interest Earned - Endowment	3.78	1,044.80
Total 4350 · INTEREST INCOME	<u>3.78</u>	<u>1,044.80</u>
4950 · Endowment		
4920 · Endowment Unrestricted	0.00	50,000.00
Total 4950 · Endowment	<u>0.00</u>	<u>50,000.00</u>
Total Income	<u>3.78</u>	<u>51,044.80</u>
Gross Profit	<u>3.78</u>	<u>51,044.80</u>
Net Ordinary Income	<u>3.78</u>	<u>51,044.80</u>
Net Income	<u><u>3.78</u></u>	<u><u>51,044.80</u></u>

Florida Oceanographic Society, Inc.
Capital Profit & Loss

June 2020

	<u>Jun 20</u>	<u>Oct '19 - Jun 20</u>
Ordinary Income/Expense		
Income		
4350 · INTEREST INCOME		
4370 · Interest Earned - Capital	62.72	22,489.73
4371 · Interest Earned - Res Capital	0.42	71.58
Total 4350 · INTEREST INCOME	<u>63.14</u>	<u>22,561.31</u>
4800 · CAPITAL FUND		
4815 · Capital Campaign	45,000.00	1,579,226.10
4816 · Gain/Loss on Stock Sales - CAP	0.00	254.38
4820 · Smith Statue (Former Phase I)	0.00	20,000.00
4825 · Improvements Donations	10,000.00	25,707.63
Total 4800 · CAPITAL FUND	<u>55,000.00</u>	<u>1,625,188.11</u>
Total Income	<u>55,063.14</u>	<u>1,647,749.42</u>
Gross Profit	55,063.14	1,647,749.42
Expense		
IV. · CAPITAL		
6300 · Capital Fund		
6225 · Development & Marketing	0.00	6,539.47
6310 · Construction	358,165.96	2,597,950.73
6311 · Exhibits	35,100.63	70,304.84
6315 · Master Planning	14,000.00	173,380.07
6318 · Professional Fees	4,166.00	37,494.00
6319 · Bank Service Charges	0.00	332.96
6322 · Eco Center Furniture & Fixtures	74,186.32	78,751.32
6325 · Improvement Projects Exp	11,787.91	73,335.31
6335 · Sea Grass Expansion Exp	0.00	0.00
Total 6300 · Capital Fund	<u>497,406.82</u>	<u>3,038,088.70</u>
Total IV. · CAPITAL	<u>497,406.82</u>	<u>3,038,088.70</u>
Total Expense	<u>497,406.82</u>	<u>3,038,088.70</u>
Net Ordinary Income	<u>-442,343.68</u>	<u>-1,390,339.28</u>
Net Income	<u>-442,343.68</u>	<u>-1,390,339.28</u>

Florida Oceanographic Society, Inc.
A/P Aging Summary

As of June 30, 2020

	<u>Current</u>	<u>1 - 30</u>	<u>31 - 60</u>	<u>> 90</u>	<u>TOTAL</u>
Ameriwatch Security LLC	0.00	1,512.00	0.00	0.00	1,512.00
AT&T	0.00	-428.62	0.00	0.00	-428.62
Barlow Designs, Inc.	0.00	65.50	0.00	0.00	65.50
Colorad Signs and Exhibits	2,601.60	28,288.13	0.00	0.00	30,889.73
Construction Materials, Inc.	18,529.20	43,528.45	0.00	0.00	62,057.65
DAWN WITHERINGTON	0.00	4,200.00	0.00	0.00	4,200.00
ESRI, Inc.	0.00	100.00	0.00	0.00	100.00
Express Radio, Inc.	1,148.00	0.00	0.00	0.00	1,148.00
ExxonMobil	37.56	0.00	0.00	0.00	37.56
First National Bank Omaha	0.00	1,985.12	0.00	0.00	1,985.12
Florida Oceanographic Society, Inc.	0.00	0.00	0.00	75.00	75.00
FPL	20.04	0.00	0.00	0.00	20.04
Georgia Merten Interior Design, Inc.	0.00	0.00	2,282.50	0.00	2,282.50
Giftcraft Inc.	0.00	1,807.21	0.00	0.00	1,807.21
Gulfstream Tropical Aquarium	64.00	0.00	0.00	0.00	64.00
Home Depot	342.42	0.00	0.00	0.00	342.42
Hooks Construction	284,042.40	300.00	0.00	0.00	284,342.40
Improvements Projects	0.00	0.00	0.00	9,793.05	9,793.05
Jensen Beach Storage	118.00	0.00	0.00	0.00	118.00
K & M Electric Supply, Inc.	1,594.00	7,516.00	0.00	0.00	9,110.00
Melissa Rogers	0.00	240.00	0.00	0.00	240.00
National Union	0.00	4,455.00	0.00	0.00	4,455.00
nexAir, LLC	42.46	0.00	0.00	0.00	42.46
North South Supply, Inc.	0.00	0.00	-72.37	0.00	-72.37
Office Furniture Warehouse, Inc.	0.00	37,093.16	0.00	0.00	37,093.16
Pitney Bowes-Lease	363.00	0.00	0.00	0.00	363.00
Pure Health Solutions, Inc.	0.00	148.99	0.00	0.00	148.99
Sea Grass Expansion	0.00	0.00	0.00	12,080.89	12,080.89
STRICTLY CABLING INC. DBA RYDAN ELECT	0.00	1,115.00	94,058.40	0.00	95,173.40
STUART PLUMBING INC.	175.00	0.00	0.00	0.00	175.00
SUNOCO	52.88	0.00	0.00	0.00	52.88
TAnk Stream	0.00	218.88	0.00	0.00	218.88
TOSHIBA BUSINESS SOLUTIONS OF FLORIDA-G/	1,123.71	0.00	0.00	0.00	1,123.71
Verizon Wireless	0.00	30.08	0.00	0.00	30.08
Waste Management	827.87	0.00	0.00	0.00	827.87
WILDLIFE ARTISTS, INC	0.00	0.00	0.00	-2.95	-2.95
TOTAL	<u>311,082.14</u>	<u>132,174.90</u>	<u>96,268.53</u>	<u>21,945.99</u>	<u>561,471.56</u>

Total Capital Reserve Payables

\$12,080.89