

**FLORIDA OCEANOGRAPHIC SOCIETY
FINANCIAL STATEMENTS**

07/31/20

BALANCE SHEET

ASSETS	CURRENT YR	PRIOR YR
Cash & Cash Equivalents	\$ 2,935,252.06	\$ 3,937,755.31
Unsold Auction Items	\$ 8,550.00	\$ 16,160.00
Unconditional Promises to Give	\$ 366,165.33	\$ 437,680.89
Prepaid Insurance	\$ 6,732.57	\$ 32,688.56
Inventories	\$ 19,256.15	\$ 12,377.60
Property & Equipment	\$ 2,144,800.23	\$ 1,894,312.75
Grants Receivable	\$ -	\$ -
Accounts Receivable	\$ -	\$ 302.00
 Total Assets	 \$ 5,480,756.34	 \$ 6,331,277.11
 LIABILITIES AND NET ASSETS		
Liabilities		
Accounts Payable	\$ 595,438.37	\$ 43,516.92
Credit Cards Payable	\$ 4,255.95	\$ 8,089.31
Customer Deposits	\$ -	\$ 18.00
401K Payable	\$ -	\$ (3,699.67)
Payroll Tax Payable	\$ (92.13)	\$ -
Sales Tax Payable	\$ 703.14	\$ 1,438.73
Gift Cards Outstanding	\$ (65.30)	\$ (228.01)
Group Insurance Payable	\$ (161.80)	\$ -
N/P Seacoast PPP Loan	\$ 235,600.00	\$ -
Total Liabilities	\$ 835,678.23	\$ 49,135.28
Net Assets		
Unrestricted	\$ 983,183.79	\$ 3,966,832.37
Endowment	\$ 147,478.77	\$ 145,287.38
Capital	\$ -	\$ -
Temporarily Restricted	\$ 3,514,415.55	\$ 2,170,022.08
Total Net Assets	\$ 4,645,078.11	\$ 6,282,141.83
Total Liabilities & Net Assets	\$ 5,480,756.34	\$ 6,331,277.11

FLORIDA OCEANOGRAPHIC SOCIETY

ACCOUNT BALANCES

As of 07/31/20

OPERATING FUNDS	CURRENT YR	PRIOR YR
Seacoast Checking #8061	\$ 131,985.60	\$ 316,705.42
Northern Trust Securities #0582	\$ 293,530.12	\$ 93,606.52
Cash in Drawer	\$ 133.50	\$ 133.50
Total	\$ 425,649.22	\$ 410,445.44
 CAPITAL FUNDS		
NT Building Acct #6484	\$ 260,212.37	\$ 772,904.94
NF MM Building Cap #5482	\$ 2,021,224.41	\$ 5,008.33
Treasury Bills	\$ -	\$ 2,495,955.55
NT Smith Sculpture #7529	\$ 20,000.24	\$ -
NT Capital Reserve #6693	\$ 39,524.89	\$ 96,408.68
NF MM Capital Reserve #5494	\$ 10,117.36	\$ 10,016.66
Total	\$ 2,351,079.27	\$ 3,380,294.16
 ENDOWMENT FUNDS		
NF MM Endowment #5506	\$ 158,523.57	\$ 147,015.71
Total	\$ 158,523.57	\$ 147,015.71

**FLORIDA OCEANOGRAPHIC SOCIETY
STATEMENT OF REVENUE AND EXPENSES**

JULY 2020

REVENUE	<u>Current Month</u>	<u>Previous Year Actual</u>	<u>YTD Actual</u>	<u>FY 20 Budget YTD</u>
Admissions	\$ 16,736.00	\$ 51,089.41	\$ 215,801.93	\$ 368,500.00
Animal Care & Life Support	\$ -	\$ -	\$ -	\$ -
Educational Programs	\$ 4,494.00	\$ 5,697.00	\$ 99,880.50	\$ 110,999.00
Gift Shop	\$ 10,820.20	\$ 22,139.44	\$ 104,333.19	\$ 184,592.77
General Contributions	\$ 8,321.57	\$ 95,553.68	\$ 434,931.58	\$ 365,000.00
Membership Contributions	\$ 9,114.20	\$ 14,975.00	\$ 144,155.44	\$ 176,950.00
Research & Grants	\$ 4,811.50	\$ -	\$ 9,607.50	\$ 34,787.49
Special Events	\$ 15,447.55	\$ -	\$ 298,025.80	\$ 370,000.00
Conservation	\$ -	\$ -	\$ 22,200.00	\$ 24,000.00
Other Income	\$ 283.26	\$ (23,598.54)	\$ 4,368.82	\$ 4,824.00
Interest Income	\$ 10.40	\$ 161.44	\$ 805.98	\$ 50.00
Total Revenue	\$ 70,038.68	\$ 166,017.43	\$ 1,334,110.74	\$ 1,639,703.26
PROGRAM EXPENSES				
Animal Care & Life Support	\$ 26,098.99	\$ 18,581.35	\$ 195,776.66	\$ 188,591.10
Conservation	\$ 5,119.58	\$ 5,778.90	\$ 35,988.39	\$ 36,371.47
Education	\$ 33,539.75	\$ 19,613.28	\$ 191,871.34	\$ 192,321.20
Research	\$ 28,083.35	\$ 13,501.75	\$ 169,302.84	\$ 188,080.16
Volunteers	\$ 4,386.43	\$ 2,771.11	\$ 30,831.77	\$ 33,668.43
Facilities	\$ 21,697.46	\$ 19,178.72	\$ 218,254.15	\$ 169,734.29
Visitor Center	\$ 17,129.11	\$ 18,785.05	\$ 147,705.39	\$ 191,449.69
Total Program Expenses	\$ 136,054.67	\$ 98,210.16	\$ 989,730.54	\$ 1,000,216.34
FUNDRAISING				
Fundraising	\$ 29,869.04	\$ 16,395.84	\$ 242,488.14	\$ 325,518.96
GENERAL & ADMINISTRATION				
Administration	\$ 28,191.94	\$ 16,713.41	\$ 208,014.70	\$ 180,599.67
Total Expenses	\$ 194,115.65	\$ 131,319.41	\$ 1,440,233.38	\$ 1,506,334.97
SURPLUS (SHORTFALL)	\$ (124,076.97)	\$ 34,698.02	\$ (106,122.64)	\$ 133,368.29

Florida Oceanographic Society, Inc.
Profit & Loss Budget Performance
 July 2020

Ordinary Income/Expense	Jul 20	Oct '19 - Jul 20	YTD Budget	Annual Budget
Income				
4000 · ADMISSIONS				
4010 · ADM-Adults	13,349.60	187,565.64	308,000.00	339,000.00
4020 · ADM-Children	3,386.40	28,236.29	60,500.00	65,000.00
Total 4000 · ADMISSIONS	16,736.00	215,801.93	368,500.00	404,000.00
4050 · ANIMAL CARE & LIFE SUPPORT				
4051 · GNT - Animal Care	0.00	0.00	0.00	0.00
Total 4050 · ANIMAL CARE & LIFE SUPPORT	0.00	0.00	0.00	0.00
4100 · EDUCATIONAL PROGRAMS				
4110 · EDU-Adults				
4111 · Adult Field Trips	0.00	431.00	1,924.00	2,000.00
4112 · Adult SGG	0.00	324.00	1,800.00	1,800.00
4110 · EDU-Adults - Other	0.00	1,062.00	1,000.00	1,000.00
Total 4110 · EDU-Adults	0.00	1,817.00	4,724.00	4,800.00
4120 · EDU-Children				
4121 · Children Field Trips	0.00	4,974.00	9,475.00	10,000.00
4122 · Children SGG	0.00	744.00	12,000.00	12,000.00
4120 · EDU-Children - Other	0.00	0.00	0.00	0.00
Total 4120 · EDU-Children	0.00	5,718.00	21,475.00	22,000.00
4130 · EDU-Families	1,240.00	8,089.50	7,800.00	8,000.00
4140 · EDU-Outreach	75.00	1,000.00	1,000.00	1,000.00
4160 · EDU-Summer camp	3,179.00	21,656.00	26,000.00	26,000.00
4180 · EDU -Grants Expected	0.00	61,600.00	50,000.00	70,000.00
Total 4100 · EDUCATIONAL PROGRAMS	4,494.00	99,880.50	110,999.00	131,800.00
4200 · GIFT SHOP				
4205 · Books	618.13	8,829.29	18,825.71	22,000.00
4220 · Jewelry	1,465.40	16,679.57	27,572.49	31,000.00
4225 · Miscellaneous	3,085.81	34,645.98	55,300.00	60,000.00
4230 · Over & Shortage	0.00	-0.90	0.00	0.00
4240 · TShirts	1,333.12	12,215.52	21,344.57	24,000.00
4245 · Toys	4,317.74	31,938.73	61,550.00	68,000.00
9099 · Purchase Discounts	0.00	0.00	0.00	0.00
4200 · GIFT SHOP - Other	0.00	25.00	0.00	0.00
Total 4200 · GIFT SHOP	10,820.20	104,333.19	184,592.77	205,000.00
4300 · GENERAL CONTRIBUTIONS				
4310 · FND-General contributions	8,321.57	424,931.58	365,000.00	445,000.00
4330 · In-kind Contributions - General	0.00	0.00	0.00	0.00
4340 · Business Partners	0.00	0.00	0.00	0.00
4390 · Equity Adjustment Donation	0.00	10,000.00		
Total 4300 · GENERAL CONTRIBUTIONS	8,321.57	434,931.58	365,000.00	445,000.00
4350 · INTEREST INCOME				
4360 · Interest earned - Operating	10.40	805.98	50.00	50.00
Total 4350 · INTEREST INCOME	10.40	805.98	50.00	50.00

Florida Oceanographic Society, Inc.
Profit & Loss Budget Performance
 July 2020

	Jul 20	Oct '19 - Jul 20	YTD Budget	Annual Budget
4400 · MEMBERSHIP CONTRIBUTIONS				
4410 · MEM-New	951.60	15,307.80	27,200.00	35,000.00
4420 · MEM-Renewal	8,162.60	128,728.04	149,000.00	175,000.00
4430 · MEM - Business Partners	0.00	0.00	750.00	1,000.00
4400 · MEMBERSHIP CONTRIBUTIONS - Other	0.00	119.60		
Total 4400 · MEMBERSHIP CONTRIBUTIONS	9,114.20	144,155.44	176,950.00	211,000.00
4500 · MISCELLANEOUS INCOME				
4510 · MISC-Miscellaneous	0.00	0.00	0.00	0.00
4530 · Vending Machines	0.00	0.00	500.00	1,000.00
4540 · Volunteers	0.00	140.00	100.00	100.00
4550 · Animal Adoption Program	270.00	4,070.00	4,140.00	4,500.00
Total 4500 · MISCELLANEOUS INCOME	270.00	4,210.00	4,740.00	5,600.00
4600 · RESEARCH				
4611 · GNT - SET Grant	4,811.50	4,811.50	4,009.17	4,811.00
4613 · GNT - Samson Island	0.00	0.00	9,425.00	11,310.00
4614 · GNT - Bag Sale	0.00	0.00	3,791.66	4,550.00
4615 · GNT - SP Shoreline	0.00	0.00	4,166.66	5,000.00
4616 · GNT - Microplastic	0.00	0.00	11,361.66	13,634.00
4650 · GNT-FLOOR / FOSTER	0.00	0.00	0.00	0.00
4680 · GNT - Grants Expected	0.00	4,796.00	0.00	0.00
4691 · GNT - Core Module	0.00	0.00	2,033.34	2,440.00
Total 4600 · RESEARCH	4,811.50	9,607.50	34,787.49	41,745.00
4700 · SPECIAL EVENTS				
4701 · Special Fundraisers				
4711 · Golf Tournament	0.00	0.00	0.00	0.00
4712 · Clay Shoot	0.00	0.00	0.00	0.00
4713 · Rally for the River	0.00	700.00		
4720 · Other Special-Sunset Lagoon etc	0.00	16,697.08	5,000.00	6,000.00
Total 4701 · Special Fundraisers	0.00	17,397.08	5,000.00	6,000.00
4760 · Ocean's Alive				
4765 · Oceans Alive 2020	15,447.55	280,628.72	365,000.00	365,000.00
4766 · Ocean's Alive 2019	0.00	0.00	0.00	0.00
4760 · Ocean's Alive - Other	0.00	0.00	0.00	0.00
Total 4760 · Ocean's Alive	15,447.55	280,628.72	365,000.00	365,000.00
Total 4700 · SPECIAL EVENTS	15,447.55	298,025.80	370,000.00	371,000.00
4790 · CONSERVATION				
4791 · GNT - Conservation	0.00	22,200.00	24,000.00	24,000.00
Total 4790 · CONSERVATION	0.00	22,200.00	24,000.00	24,000.00
4999 · Unclassified Income	13.26	158.82	84.00	100.00
Total Income	70,038.68	1,334,110.74	1,639,703.26	1,839,295.00
Gross Profit	70,038.68	1,334,110.74	1,639,703.26	1,839,295.00
Expense				
I. · PROGRAMS				
5000 · ANIMAL CARE & LIFE SUPPORT				

Florida Oceanographic Society, Inc.
Profit & Loss Budget Performance
 July 2020

	Jul 20	Oct '19 - Jul 20	YTD Budget	Annual Budget
5010 - Animals & Collection	0.00	334.00	2,065.00	2,500.00
5020 - Benefits				
5030 - Major Medical	0.00	2,191.02	6,856.92	8,816.04
5040 - Retirement Fund	549.69	3,627.94	1,689.77	2,062.82
Total 5020 - Benefits	549.69	5,818.96	8,546.69	10,878.86
5025 - Exhibit Maintenance	276.49	385.70	2,036.14	2,500.00
5035 - Trailer Lease	983.30	4,916.50	4,963.21	5,955.83
5050 - Equipment - small	0.00	432.93	875.00	1,000.00
5060 - Food, Turtle Nutrition & Meds	348.21	17,061.68	17,916.68	21,500.00
5065 - Insurance - Workers Comp	322.66	2,616.64	2,510.00	3,000.00
5070 - Maintenance & Repairs	72.55	1,329.52	4,067.49	5,000.00
5080 - Meetings & Conferences	0.00	0.00	1,250.00	1,500.00
5110 - Payroll - Salaries and Wages	19,914.90	133,040.67	113,076.90	140,000.00
5120 - Payroll Taxes	1,520.02	10,175.66	9,692.32	12,000.00
5130 - Permits & Licenses	0.00	25.00	25.00	25.00
5140 - Subscriptions & Memberships	0.00	0.00	0.00	100.00
5150 - Supplies & dry goods	192.30	2,244.42	2,500.00	3,000.00
5160 - Utilities-Electric - GFL, pump	1,918.87	17,394.98	19,066.67	23,000.00
Total 5000 - ANIMAL CARE & LIFE SUPPORT	26,098.99	195,776.66	188,591.10	231,959.69
5200 - CONSERVATION				
5210 - Benefits				
5230 - Retirement Fund	108.15	739.09	598.50	741.00
Total 5210 - Benefits	108.15	739.09	598.50	741.00
5215 - Trailer Lease	983.30	4,916.50	4,963.21	5,955.83
5225 - Insurance - Workers Comp	6.21	50.34	66.68	80.00
5240 - Meetings & Conferences	40.00	2,939.62	5,833.34	7,000.00
5250 - Mileage	0.00	549.12	1,333.34	1,600.00
5260 - Payroll - Salaries & Wages	3,605.76	24,637.80	21,795.60	26,985.00
5270 - Payroll Taxes	276.16	1,887.71	1,577.46	1,953.00
5280 - Subscriptions & Memberships	100.00	230.00	120.00	150.00
5290 - Supplies	0.00	38.21	83.34	100.00
Total 5200 - CONSERVATION	5,119.58	35,988.39	36,371.47	44,564.83
5300 - EDUCATION				
5310 - Benefits				
5320 - Major Medical	0.00	2,683.38	9,142.56	11,754.72
5330 - Retirement Fund	666.24	4,432.65	3,157.30	3,909.00
Total 5310 - Benefits	666.24	7,116.03	12,299.86	15,663.72
5315 - Trailer Lease	983.30	4,916.50	4,963.21	5,955.83
5325 - Copier Use	374.57	2,159.21	4,166.68	5,000.00
5340 - Exhibits				
5360 - Boardwalk & Nature Trail	0.00	0.00	166.68	200.00
5370 - Weather Station	0.00	416.04	166.66	200.00
5380 - Childrens Pavillion Exhibits	0.00	2.79	416.68	500.00
5390 - Rays On Reef Exhibit	0.00	249.00	166.68	200.00

Florida Oceanographic Society, Inc.
Profit & Loss Budget Performance
 July 2020

	Jul 20	Oct '19 - Jul 20	YTD Budget	Annual Budget
5400 · Visitor Center	0.00	0.00	166.68	200.00
5405 · Game Fish Lagoon	0.00	0.00	166.68	200.00
5407 · Sea Star	0.00	0.00	166.66	200.00
5410 · Other Exhibits	0.00	117.00	250.00	300.00
5340 · Exhibits - Other	0.00	0.00	0.00	0.00
Total 5340 · Exhibits	0.00	784.83	1,666.72	2,000.00
5425 · Insurance - Workers Comp	322.66	2,616.64	3,470.84	4,165.00
5430 · Meetings & Conferences	0.00	30.00	833.34	1,000.00
5450 · Payroll - Salaries & Wages	22,208.67	151,138.35	132,461.55	164,000.00
5460 · Payroll Taxes	1,695.51	11,559.12	9,692.30	12,000.00
5470 · Programs				
5480 · Adults	0.00	1,034.99	833.34	1,000.00
5490 · Children	0.00	1,150.34	8,583.34	10,300.00
5500 · Families, Groups	2,385.41	2,399.32	5,583.34	6,700.00
5510 · Outreach	30.08	334.14	833.34	1,000.00
5530 · Summer Camp				
5535 · Insurance - Summer Camp E	0.00	0.00	600.00	600.00
5530 · Summer Camp - Other	4,873.31	5,375.36	6,000.00	9,000.00
Total 5530 · Summer Camp	4,873.31	5,375.36	6,600.00	9,600.00
Total 5470 · Programs	7,288.80	10,294.15	22,433.36	28,600.00
5550 · Supplies	0.00	1,256.51	83.34	100.00
5560 · Subscriptions & memberships	0.00	0.00	250.00	300.00
Total 5300 · EDUCATION	33,539.75	191,871.34	192,321.20	238,784.55
5600 · RESEARCH				
5610 · Benefits				
5620 · Major Medical	0.00	5,230.78	6,856.92	8,816.04
5630 · Retirement Fund	551.47	2,422.01	1,353.68	1,676.00
Total 5610 · Benefits	551.47	7,652.79	8,210.60	10,492.04
5640 · Citizens Water Monitoring	0.00	1,504.47	3,333.34	4,000.00
5645 · Trailer Lease	983.30	4,916.50	4,963.21	5,955.83
5650 · NEP Grant 2016	0.00	0.00	0.00	0.00
5655 · Grant Expenses				
5655a · Core Module	0.00	314.23	1,055.01	1,266.01
5655b · Lululemon	0.00	1,264.58	2,067.53	2,067.53
5655c · SET Grant	0.00	4,811.50	4,009.20	4,811.00
5655d · Impact 100	61.83	1,132.99	2,362.50	2,835.00
5655dd · Impact 100-P/R	0.00	0.00	6,148.48	7,378.18
5655e · Samson Island	0.00	0.00	9,425.00	11,310.00
5655f · Bag Sale	0.00	0.00	3,791.66	4,550.00
5655g · SP Shoreline	0.00	0.00	4,166.66	5,000.00
5655h · JB Impoundment	0.00	65.02	5,000.00	6,000.00
5655i · Microplastic P/R	0.00	0.00	4,966.08	5,959.30
Total 5655 · Grant Expenses	61.83	7,588.32	42,992.12	51,177.02
5660 · Boat Insurance	596.17	5,193.44	4,570.83	5,485.00

Florida Oceanographic Society, Inc.
Profit & Loss Budget Performance
 July 2020

	Jul 20	Oct '19 - Jul 20	YTD Budget	Annual Budget
5665 - Insurance - Workers Comp	161.33	1,308.32	1,250.00	1,500.00
5680 - Coastal Center Research-Conserv	0.00	0.00	416.68	500.00
5690 - FLOOR / FOSTER	0.00	0.00	0.00	0.00
5695 - FLOOR	189.44	612.93	2,085.00	2,500.00
5696 - FOSTER	147.86	124.17	834.00	1,000.00
5697 - Living Shorelines	0.00	38.91	416.68	500.00
5700 - Payroll - Salaries & Wages	23,591.76	129,025.06	109,038.45	135,000.00
5710 - Payroll Taxes	1,800.19	9,844.97	8,319.25	10,300.00
5715 - IRL NEP Grant	0.00	0.00	0.00	0.00
5740 - Subscriptions & Memberships	0.00	326.40	200.00	200.00
5750 - Vessels - Registration	0.00	49.13	200.00	200.00
5760 - Meetings and Conferences	0.00	1,117.43	1,250.00	1,500.00
Total 5600 - RESEARCH	28,083.35	169,302.84	188,080.16	230,309.89
5800 - VOLUNTEERS				
5816 - Contract - ECommerce	70.00	700.00	600.00	720.00
5840 - Board & Committees	0.00	18.18	625.00	750.00
5842 - Trailer Lease	983.18	4,915.90	4,963.21	5,955.83
5846 - Insurance - Volunteer	0.00	0.00	900.00	900.00
5848 - Insurance - Workers Comp	12.40	100.60	134.18	161.00
5870 - Volunteer Operations & Training	9.98	467.38	1,250.00	1,500.00
5880 - Payroll - Salaries & Wages	3,075.57	21,883.22	20,706.00	25,636.00
5890 - Payroll Taxes	235.30	1,684.57	1,573.36	1,948.00
5900 - Volunteer Recognition	0.00	1,136.92	2,500.00	3,000.00
5910 - TEAM Ocean	0.00	-75.00	416.68	500.00
Total 5800 - VOLUNTEERS	4,386.43	30,831.77	33,668.43	41,070.83
7400 - FACILITIES				
7410 - Benefits				
7420 - Major Medical	0.00	0.00	4,571.28	5,877.36
7430 - Retirement Fund	44.45	701.65	920.80	1,140.00
Total 7410 - Benefits	44.45	701.65	5,492.08	7,017.36
7440 - Contracts & Services				
7450 - Cleaning	0.00	2,828.75	4,583.34	5,500.00
7455 - Landscape Maintenance	450.00	8,340.00	5,000.00	6,000.00
7460 - Lift Station	90.00	1,980.00	1,166.68	1,400.00
7480 - Security	3,213.45	22,760.34	1,000.00	1,200.00
Total 7440 - Contracts & Services	3,753.45	35,909.09	11,750.02	14,100.00
7457 - Trailer Lease	983.30	4,916.50	4,963.21	5,955.83
7490 - Fuel	51.71	1,050.01	666.68	800.00
7495 - Furniture, Fixtures & Equipment				
7496 - Computer Equipment	0.00	1,431.96	1,250.00	1,500.00
7497 - Computer Software	237.00	2,370.00	2,916.68	3,500.00
7498 - Equipment & Tools	79.70	1,441.44	1,666.66	2,000.00
7499 - Furniture & Fixtures	22.88	126.64	1,666.66	2,000.00
Total 7495 - Furniture, Fixtures & Equipmen	339.58	5,370.04	7,500.00	9,000.00

Florida Oceanographic Society, Inc.
Profit & Loss Budget Performance
 July 2020

	Jul 20	Oct '19 - Jul 20	YTD Budget	Annual Budget
7505 - Insurance - Facilities	3,662.01	27,832.66	21,666.68	26,000.00
7507 - Insurance - Workers Comp	223.38	1,811.52	2,083.34	2,500.00
7510 - Maintenance & Repairs				
7520 - Buildings & Office	602.07	3,989.87	4,166.68	5,000.00
7530 - Grounds, Nursery & Trail	18.08	11,008.91	1,666.68	2,000.00
7540 - Other Equipment Repairs	0.00	219.86	833.34	1,000.00
7550 - Telephone & Security Systems	0.00	37.76	833.34	1,000.00
7560 - Vehicles & Vessels	0.00	9,638.42	1,666.68	2,000.00
7510 - Maintenance & Repairs - Other	0.00	509.20	0.00	0.00
Total 7510 - Maintenance & Repairs	620.15	25,404.02	9,166.72	11,000.00
7580 - Payroll - Salaries & Wages	7,204.85	67,167.97	64,898.10	80,350.00
7590 - Payroll Taxes	551.19	5,165.49	4,964.10	6,146.00
7610 - Supplies - Facility	321.02	3,097.91	4,166.68	5,000.00
7620 - Tools and Equipment - Small	0.00	155.88	0.00	0.00
7630 - Utilities				
7640 - Electric - Ofc, OL, Visitor Ctr	1,622.08	14,112.22	12,000.00	15,000.00
7650 - Sanitation	827.30	10,116.92	6,250.00	7,500.00
7660 - Telephone/Internet	1,060.43	9,960.10	8,333.34	10,000.00
7670 - Water & Wastewater	432.56	5,482.17	5,833.34	7,000.00
7630 - Utilities - Other	0.00	0.00	0.00	0.00
Total 7630 - Utilities	3,942.37	39,671.41	32,416.68	39,500.00
Total 7400 - FACILITIES	21,697.46	218,254.15	169,734.29	207,369.19
7700 - VISITOR CENTER				
7710 - Benefits				
7720 - Major Medical	0.00	2,258.42	4,571.28	5,877.36
7730 - Retirement Fund	145.98	1,055.85	993.91	1,230.54
Total 7710 - Benefits	145.98	3,314.27	5,565.19	7,107.90
7715 - Contract - Trailer Lease	983.32	4,916.60	4,963.21	5,955.83
7740 - Gift Shop				
7750 - Books	338.90	4,949.19	7,500.00	9,000.00
7760 - Jewelry	583.42	6,847.39	8,333.34	10,000.00
7770 - Miscellaneous	1,328.06	15,423.85	17,916.68	21,500.00
7780 - TShirts	472.44	4,814.70	6,250.00	7,500.00
7790 - Toys	1,422.60	11,130.92	25,416.68	30,500.00
7795 - POS Inventory Adjustments	78.39	1,130.10	1,250.00	1,500.00
7911 - Freight and Shipping Costs	74.09	4,407.67	5,833.34	7,000.00
Total 7740 - Gift Shop	4,297.90	48,703.82	72,500.04	87,000.00
7785 - Insurance - Workers Comp	111.69	905.76	1,200.00	1,440.00
7820 - Payroll - Salaries & Wages	10,716.74	81,735.22	97,240.50	120,393.00
7830 - Payroll Taxes	821.91	6,266.13	7,430.75	9,200.00
7840 - State Sales Tax	0.00	16.94		
7860 - Subscriptions & Memberships	0.00	0.00	50.00	50.00
7870 - Supplies	51.57	1,846.65	2,500.00	3,000.00
Total 7700 - VISITOR CENTER	17,129.11	147,705.39	191,449.69	234,146.73

Florida Oceanographic Society, Inc.
Profit & Loss Budget Performance
 July 2020

	Jul 20	Oct '19 - Jul 20	YTD Budget	Annual Budget
Total I. - PROGRAMS	136,054.67	989,730.54	1,000,216.34	1,228,205.71
II. - FUNDRAISING				
6000 - DEVELOPMENT & MARKETING				
6010 - Benefits				
6020 - Major Medical	0.00	4,941.80	6,856.92	8,816.04
6030 - Retirement Fund	667.77	4,272.58	3,968.18	4,913.00
Total 6010 - Benefits	667.77	9,214.38	10,825.10	13,729.04
6015 - Trailer Lease	983.30	4,916.50	4,963.21	5,955.83
6016 - Contract - ECommerce	0.00	0.00	833.34	1,000.00
6025 - Copier Use	374.57	4,857.90	3,333.34	4,000.00
6040 - Cultivation	11.00	124.85	666.68	800.00
6045 - Business Partners	0.00	0.00	416.68	500.00
6050 - Donor Recognition	47.39	2,455.94	3,333.34	4,000.00
6055 - Insurance - Workers Comp	43.44	352.26	466.68	560.00
6060 - Marketing & Outreach	122.24	2,220.96	4,166.68	5,000.00
6065 - Community Outreach	0.00	369.77	1,666.68	2,000.00
6070 - Media Advertising	36.93	2,979.59	8,333.34	10,000.00
6080 - Mileage	0.00	0.00	208.34	250.00
6090 - Subscriptions & Memberships	359.88	1,235.88	1,666.68	2,000.00
6100 - Meetings & Conferences	0.00	234.00	333.34	400.00
6105 - Membership Appeals / Campaign	0.00	2,676.82	6,500.00	8,500.00
6110 - Membership Materials	0.00	1,681.00	2,500.00	3,000.00
6130 - Payroll - Salaries & Wages	24,204.42	169,453.19	184,436.55	228,350.00
6140 - Payroll Taxes	1,847.30	12,942.18	14,102.30	17,460.00
6145 - Postage	150.75	4,736.47	4,166.68	5,000.00
6150 - Publications				
6160 - Annual Report	0.00	4,676.53	6,100.00	6,100.00
Total 6150 - Publications	0.00	4,676.53	6,100.00	6,100.00
6190 - Special Events				
6191 - Golf Tournament	0.00	0.00	0.00	0.00
6192 - Clay Shoot	0.00	0.00	0.00	0.00
6193 - Rally for the River	0.00	370.98	0.00	750.00
6220 - Oceans Alive 2020	1,020.05	10,509.23	65,000.00	65,000.00
6221 - Oceans Alive 2019	0.00	320.00	0.00	0.00
6230 - Other Special Events	0.00	6,159.71	1,500.00	1,500.00
Total 6190 - Special Events	1,020.05	17,359.92	66,500.00	67,250.00
Total 6000 - DEVELOPMENT & MARKETING	29,869.04	242,488.14	325,518.96	385,854.87
Total II. - FUNDRAISING	29,869.04	242,488.14	325,518.96	385,854.87
III. - GENERAL & ADMINISTRATION				
7000 - ADMINISTRATION				
7010 - Employee Benefits				
7020 - Major Medical	0.00	2,683.36	4,571.28	5,877.36
7030 - Retirement Fund	506.23	2,119.54	2,823.68	3,496.00
Total 7010 - Employee Benefits	506.23	4,802.90	7,394.96	9,373.36

Florida Oceanographic Society, Inc.
Profit & Loss Budget Performance
 July 2020

	Jul 20	Oct '19 - Jul 20	YTD Budget	Annual Budget
7040 - Computers				
7050 - Computer Repairs	0.00	0.00	416.68	500.00
7060 - Web Development	249.00	3,008.36	2,916.66	3,500.00
7070 - Technical Support	0.00	6,370.33	4,583.34	5,500.00
Total 7040 - Computers	249.00	9,378.69	7,916.68	9,500.00
7080 - Contracts & Services				
7090 - Copier Lease	374.57	4,197.32	2,916.66	3,500.00
7100 - Trailer Lease	983.32	4,916.60	4,963.21	5,955.83
7080 - Contracts & Services - Other	0.00	10,374.57	0.00	0.00
Total 7080 - Contracts & Services	1,357.89	19,488.49	7,879.87	9,455.83
7105 - Depreciation Expense	0.00	0.00	0.00	0.00
7110 - Insurance	324.41	6,271.11	6,528.34	7,834.00
7115 - Insurance - Workers Comp	37.23	301.92	400.00	480.00
7120 - Meetings & Conferences	0.00	88.20	208.34	250.00
7140 - Payroll - Salaries & Wages	18,076.75	103,708.77	84,807.70	105,000.00
7150 - Payroll Taxes	1,372.95	7,913.04	6,487.40	8,032.00
7170 - Postage - general	150.75	2,073.26	2,080.50	2,080.50
7180 - Professional Fees				
7190 - Accounting	1,425.00	14,925.00	12,500.00	15,000.00
7200 - Audit	0.00	0.00	3,500.00	3,500.00
7210 - Benefits Consultant	0.00	0.00	1,229.16	1,475.00
7225 - Payroll Service	183.43	3,895.22	3,500.00	4,200.00
Total 7180 - Professional Fees	1,608.43	18,820.22	20,729.16	24,175.00
7240 - Subscriptions & Memberships	150.42	625.92	458.34	550.00
7250 - Staff Development				
7260 - Meetings	0.00	0.00	250.00	300.00
7270 - Uniforms, badges	0.00	1,345.34	1,666.68	2,000.00
7280 - Recognition	0.00	5,780.96	1,666.68	2,000.00
7290 - Recruitment	0.00	225.00	166.68	200.00
7300 - Training	0.00	50.00	625.00	750.00
7250 - Staff Development - Other	0.00	0.00	0.00	5,000.00
Total 7250 - Staff Development	0.00	7,401.30	4,375.04	10,250.00
7310 - Supplies - office	663.90	5,987.32	6,250.00	7,500.00
7320 - Taxes, Licenses, Fees				
7330 - Bank & Charge Card fees	3,693.98	20,440.21	24,166.68	29,000.00
7350 - Licenses & Miscellaneous	0.00	713.35	500.00	500.00
7320 - Taxes, Licenses, Fees - Other	0.00	0.00	416.66	500.00
Total 7320 - Taxes, Licenses, Fees	3,693.98	21,153.56	25,083.34	30,000.00
Total 7000 - ADMINISTRATION	28,191.94	208,014.70	180,599.67	224,480.69
III. - GENERAL & ADMINISTRATION - Other	0.00	0.00	0.00	0.00
Total III. - GENERAL & ADMINISTRATION	28,191.94	208,014.70	180,599.67	224,480.69
Total Expense	194,115.65	1,440,233.38	1,506,334.97	1,838,541.27
Net Ordinary Income	-124,076.97	-106,122.64	133,368.29	753.73

Florida Oceanographic Society, Inc.
Endowment Profit & Loss
 July 2020

	<u>Jul 20</u>	<u>Oct '19 - Jul 20</u>
Ordinary Income/Expense		
Income		
4350 · INTEREST INCOME		
4365 · Interest Earned - Endowment	0.00	1,044.80
Total 4350 · INTEREST INCOME	<u>0.00</u>	<u>1,044.80</u>
4950 · Endowment		
4920 · Endowment Unrestricted	0.00	50,000.00
Total 4950 · Endowment	<u>0.00</u>	<u>50,000.00</u>
Total Income	<u>0.00</u>	<u>51,044.80</u>
Gross Profit	<u>0.00</u>	<u>51,044.80</u>
Net Ordinary Income	<u>0.00</u>	<u>51,044.80</u>
Net Income	<u><u>0.00</u></u>	<u><u>51,044.80</u></u>

Florida Oceanographic Society, Inc.

Capital Profit & Loss

July 2020

	<u>Jul 20</u>	<u>Oct '19 - Jul 20</u>
Ordinary Income/Expense		
Income		
4350 · INTEREST INCOME		
4370 · Interest Earned - Capital	3.54	22,493.27
4371 · Interest Earned - Res Capital	0.29	71.87
Total 4350 · INTEREST INCOME	<u>3.83</u>	<u>22,565.14</u>
4800 · CAPITAL FUND		
4815 · Capital Campaign	56,453.61	1,635,679.71
4816 · Gain/Loss on Stock Sales - CAP	1,481.19	1,735.57
4820 · Smith Statue (Former Phase I)	0.00	20,000.00
4825 · Improvements Donations	0.00	25,707.63
Total 4800 · CAPITAL FUND	<u>57,934.80</u>	<u>1,683,122.91</u>
Total Income	<u>57,938.63</u>	<u>1,705,688.05</u>
Gross Profit	57,938.63	1,705,688.05
Expense		
IV. · CAPITAL		
6300 · Capital Fund		
6225 · Development & Marketing	-5,000.00	1,539.47
6310 · Construction	723,817.73	3,030,210.06
6311 · Exhibits	19,817.34	90,122.18
6315 · Master Planning	18,600.00	191,980.07
6318 · Professional Fees	4,166.00	41,660.00
6319 · Bank Service Charges	111.39	444.35
6322 · Eco Center Furniture & Fixtures	0.00	78,751.32
6325 · Improvement Projects Exp	11,702.44	85,037.75
6335 · Sea Grass Expansion Exp	0.00	0.00
Total 6300 · Capital Fund	<u>773,214.90</u>	<u>3,519,745.20</u>
Total IV. · CAPITAL	<u>773,214.90</u>	<u>3,519,745.20</u>
Total Expense	<u>773,214.90</u>	<u>3,519,745.20</u>
Net Ordinary Income	<u>-715,276.27</u>	<u>-1,814,057.15</u>
Net Income	<u><u>-715,276.27</u></u>	<u><u>-1,814,057.15</u></u>

Florida Oceanographic Society, Inc.
A/P Aging Summary

As of July 31, 2020

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
Ameriwatch Security LLC	0.00	1,512.00	0.00	0.00	0.00	1,512.00
Andersen Andre Consulting Engineers, Inc.	0.00	1,255.00	0.00	0.00	0.00	1,255.00
Bliss & Nyitray, Inc.	0.00	1,333.08	0.00	0.00	0.00	1,333.08
Cemex	11,891.50	0.00	0.00	0.00	0.00	11,891.50
Colorad Signs and Exhibits	17,317.34	0.00	0.00	0.00	0.00	17,317.34
Construction Materials, Inc.	0.00	764.50	0.00	0.00	0.00	764.50
FedEx	40.00	0.00	0.00	0.00	0.00	40.00
Fidelity Investments	2,882.97	0.00	0.00	0.00	0.00	2,882.97
Florida Oceanographic Society, Inc.	0.00	0.00	0.00	0.00	75.00	75.00
Fort Pierce Engineering, Inc.	0.00	1,250.00	0.00	0.00	0.00	1,250.00
FPL	0.00	20.04	0.00	0.00	0.00	20.04
GCI Building Consultants, LLC	0.00	4,600.00	0.00	0.00	0.00	4,600.00
Georgia Merten Interior Design, Inc.	0.00	0.00	0.00	0.00	2,282.50	2,282.50
Giftcraft Inc.	0.00	0.00	0.00	0.00	0.00	0.00
Gulfstream Tropical Aquarium	64.00	0.00	0.00	0.00	0.00	64.00
Home Depot	75.73	0.00	0.00	0.00	0.00	75.73
Hooks Construction	369,769.45	50.00	0.00	0.00	0.00	369,819.45
Hoo-Rag / d2ventures Inc	0.00	520.00	0.00	0.00	0.00	520.00
Improvements Projects	0.00	0.00	0.00	0.00	9,793.05	9,793.05
Jensen Beach Storage	118.00	0.00	0.00	0.00	0.00	118.00
K & M Electric Supply, Inc.	0.00	24,358.00	0.00	0.00	0.00	24,358.00
nexAir, LLC	43.84	0.00	0.00	0.00	0.00	43.84
North South Supply, Inc.	0.00	0.00	0.00	-72.37	0.00	-72.37
Office Furniture Warehouse, Inc.	0.00	0.00	37,093.16	0.00	0.00	37,093.16
Pitney Bowes-Lease	0.00	-363.00	0.00	0.00	0.00	-363.00
Pure Health Solutions, Inc.	0.00	148.99	0.00	0.00	0.00	148.99
Sea Grass Expansion	0.00	0.00	0.00	0.00	11,982.08	11,982.08
STRICTLY CABLING INC. DBA RYDAN ELECT	0.00	0.00	0.00	94,058.40	0.00	94,058.40
TAnk Stream	0.00	596.97	0.00	0.00	0.00	596.97
TOSHIBA BUSINESS SOLUTIONS OF FLORIDA-GA	1,123.71	0.00	0.00	0.00	0.00	1,123.71
Verizon Wireless	0.00	30.08	0.00	0.00	0.00	30.08
Waste Management	0.00	827.30	0.00	0.00	0.00	827.30
WILDLIFE ARTISTS, INC	0.00	0.00	0.00	0.00	-2.95	-2.95
TOTAL	403,326.54	36,902.96	37,093.16	93,986.03	24,129.68	595,438.37

Total Capital Reserve Payables

\$21,775.13