

Florida Oceanographic Capital Campaign Report BOD 8/26/20

Since our last Board meeting we have increased our Capital Campaign totals:

Total 128 donors - \$6,508,782 committed/pledged, Reef Sculpture 4 donors \$70,000. Endowment - 5 bequest estate gifts totaling \$1,050,000 includes signed \$50k cash 5-yr pledge, a % estate legacy gift and 2 notifications of legacy estate gifts (estimate \$1M).

Confidential

New committed gifts –

Timmons Estate - \$100,000 – settlement soon

Wzorek - \$25,000 additional cash gift

Berger, Frances - \$10,000 cash gift

Nina Griswold - \$5,000 stock

Dale & Mary Hudson – \$10,000 pledge – 4 years

Schaefer – \$10,000 additional stock gift.

Interest Income: FY20 YTD- \$22,494 (July)

Notable Pledge Payments – (recorded & unrecorded)

Deal - \$50,000 asked to pay in 2020 instead of 2021

McIntyre - \$25,000

Pitman/Perry - \$1,000

Unrecorded Pledge payment – Driscoll \$10,000 Pd of \$25,000 pledge

Unrecorded Pledges (included in \$6,508,782 total)

Gift verbally confirmed to Mark: Lore Dodge \$125k gift date is soon naming Portico.

Shirley \$25,000 shell party

Driscoll - \$15,000

Total Unrecorded gifts - \$165,000 most paid by year end.

Treasured Reef – Total raised \$70,000

Houghland \$50k – Unrecorded Pledge for Reef Sculpture.

Positive responses(no amount yet):

Carole Hauke is considering paying her \$50k pledge at year end instead of 2021.

Shirley Sontheimer considering additional gift – already donated \$400,000

Andrew Hunt – considering an additional gift for year end.

Deane MacMillan – considering a gift for Visitors Center restoration

Prospects: David & Sarah Hill good friends with John & Lore Dodge, asked for gift email.

Paul Kleinfeld will bring Charlie Knopf for tour. 30 longtime donors are being solicited.

SFWMD Drew Bartlett educational water tank and signage by the Waterworks (asked for \$100k)

Kathy Fitzpatrick MC Engineer who will help us apply for FIND funds for Boardwalk replacement.

During COVID crisis focus on phone calls to donors to check on them and give updates.

90 emails sent every two weeks with Construction pictures

Loyal donors and prospects, phone calls and capture emails for construction pictures/videos.

Nancy B. Perry, CFRE Fundraising Consultant