

**FLORIDA OCEANOGRAPHIC SOCIETY
FINANCIAL STATEMENTS**

02/29/20

BALANCE SHEET

ASSETS	CURRENT YR	PRIOR YR
Cash & Cash Equivalents	\$ 4,547,776.97	\$ 3,328,485.83
Unsold Auction Items	\$ 16,160.00	\$ 16,160.00
Unconditional Promises to Give	\$ 370,840.19	\$ 508,349.44
Prepaid Insurance	\$ 7,264.12	\$ 6,690.24
Inventories	\$ 21,828.90	\$ 19,175.54
Property & Equipment	\$ 1,894,312.75	\$ 1,894,312.75
Grants Receivable	\$ -	-
Accounts Receivable	\$ -	\$ 1,064.00
 Total Assets	 \$ 6,858,182.93	 \$ 5,774,237.80
 LIABILITIES AND NET ASSETS		
Liabilities		
Accounts Payable	\$ 58,952.67	\$ 107,133.98
Credit Cards Payable	\$ 11,107.63	\$ 8,163.18
401K Payable	\$ -	\$ (93.15)
Sales Tax Payable	\$ 1,392.56	\$ 1,343.80
Gift Cards Outstanding	\$ (65.30)	\$ (173.89)
Group Insurance Payable	\$ 377.52	\$ -
Total Liabilities	\$ 71,765.08	\$ 116,373.92
 Net Assets		
Unrestricted	\$ 4,471,108.39	\$ 3,342,554.42
Endowment	\$ 145,287.38	\$ 145,287.38
Capital	\$ -	\$ -
Temporarily Restricted	\$ 2,170,022.08	\$ 2,170,022.08
Total Net Assets	\$ 6,786,417.85	\$ 5,657,863.88
Total Liabilities & Net Assets	\$ 6,858,182.93	\$ 5,774,237.80

FLORIDA OCEANOGRAPHIC SOCIETY

ACCOUNT BALANCES

As of 02/29/20

OPERATING FUNDS	CURRENT YR	PRIOR YR
Seacoast Checking #8061	\$ 348,712.10	\$ 208,302.19
Northern Trust Securities #0582	\$ 84,126.39	\$ 92,337.49
Cash in Drawer	\$ 133.50	\$ 133.50
Total	\$ 432,971.99	\$ 300,773.18
 CAPITAL FUNDS		
NT Building Acct #6484	\$ 1,373,008.73	\$ 19,750.08
NF MM Building Cap #5482	\$ 2,519,030.10	\$ -
NT Building Sweep	\$ -	\$ 823,646.14
Treasury Bills	\$ -	\$ 1,884,490.42
NT Capital Reserve #6693	\$ 54,271.99	\$ 20,000.07
NF MM Capital Reserve #5494	\$ 10,108.56	\$ -
NT Reserve Sweep	\$ -	\$ 133,952.79
Total	\$ 3,956,419.38	\$ 2,881,839.50
 ENDOWMENT FUNDS		
NF MM Endowment #5506	\$ 158,385.60	\$ -
NT Endowment Sweep	\$ -	\$ 125,873.07
NT Endowment #6836	\$ -	\$ 20,000.08
Total	\$ 158,385.60	\$ 145,873.15

**FLORIDA OCEANOGRAPHIC SOCIETY
STATEMENT OF REVENUE AND EXPENSES**

FEB 2020

REVENUE	<u>Current Month</u>	<u>Previous Year Actual</u>	<u>YTD Actual</u>	<u>FY 20 Budget YTD</u>
Admissions	\$ 49,844.54	\$ 43,995.79	\$ 160,811.97	\$ 154,030.05
Animal Care & Life Support	\$ -	\$ -	\$ -	\$ -
Educational Programs	\$ 30,373.00	\$ 26,561.00	\$ 78,371.00	\$ 70,899.00
Gift Shop	\$ 21,425.42	\$ 20,735.24	\$ 73,637.13	\$ 74,815.43
General Contributions	\$ 16,619.98	\$ 10,214.33	\$ 232,806.96	\$ 225,000.00
Membership Contributions	\$ 12,139.50	\$ 15,350.00	\$ 86,637.44	\$ 93,500.00
Research & Grants	\$ -	\$ 750.00	\$ 1,060.00	\$ 14,415.97
Special Events	\$ 76,577.08	\$ 6,762.37	\$ 172,647.08	\$ 166,000.00
Conservation	\$ 5,000.00	\$ -	\$ 15,000.00	\$ 10,000.00
Other Income	\$ 379.86	\$ 389.48	\$ 3,106.53	\$ 2,168.71
Interest Income	\$ 133.70	\$ 303.51	\$ 646.13	\$ 50.00
Total Revenue	\$ 212,493.08	\$ 125,061.72	\$ 824,724.24	\$ 810,879.16
PROGRAM EXPENSES				
Animal Care & Life Support	\$ 17,502.04	\$ 16,027.83	\$ 91,691.83	\$ 90,245.69
Conservation	\$ 3,142.00	\$ 2,964.20	\$ 18,589.85	\$ 17,555.23
Education	\$ 15,642.17	\$ 17,109.53	\$ 85,118.93	\$ 87,442.16
Research	\$ 18,694.68	\$ 11,097.30	\$ 69,057.99	\$ 90,634.68
Volunteers	\$ 3,075.60	\$ 3,233.32	\$ 15,926.33	\$ 15,853.87
Facilities	\$ 22,580.93	\$ 15,040.86	\$ 98,071.18	\$ 81,452.92
Visitor Center	\$ 20,248.67	\$ 17,529.32	\$ 87,973.32	\$ 89,907.77
Total Program Expenses	\$ 100,886.09	\$ 83,002.36	\$ 466,429.43	\$ 473,092.32
FUNDRAISING				
Fundraising	\$ 21,081.30	\$ 23,261.53	\$ 120,216.83	\$ 149,519.00
GENERAL & ADMINISTRATION				
Administration	\$ 19,286.69	\$ 19,794.54	\$ 104,287.70	\$ 88,117.47
Total Expenses	\$ 141,254.08	\$ 126,058.43	\$ 690,933.96	\$ 710,728.79
SURPLUS (SHORTFALL)	\$ 71,239.00	\$ (996.71)	\$ 133,790.28	\$ 100,150.37

Florida Oceanographic Society, Inc.
Profit & Loss Budget Performance
February 2020

Ordinary Income/Expense	Feb 20	Oct '19 - Feb 20	YTD Budget	Annual Budget
Income				
4000 · ADMISSIONS				
4010 · ADM-Adults	44,281.84	140,826.87	130,490.00	339,000.00
4020 · ADM-Children	5,562.70	19,985.10	23,540.05	65,000.00
Total 4000 · ADMISSIONS	49,844.54	160,811.97	154,030.05	404,000.00
4050 · ANIMAL CARE & LIFE SUPPORT				
4051 · GNT - Animal Care	0.00	0.00	0.00	0.00
Total 4050 · ANIMAL CARE & LIFE SUPPORT	0.00	0.00	0.00	0.00
4100 · EDUCATIONAL PROGRAMS				
4110 · EDU-Adults				
4111 · Adult Field Trips	287.00	410.00	499.00	2,000.00
4112 · Adult SGG	102.00	300.00	100.00	1,800.00
4110 · EDU-Adults - Other	144.00	672.00	900.00	1,000.00
Total 4110 · EDU-Adults	533.00	1,382.00	1,499.00	4,800.00
4120 · EDU-Children				
4121 · Children Field Trips	1,652.00	3,679.00	2,884.00	10,000.00
4122 · Children SGG	234.00	702.00	366.00	12,000.00
4120 · EDU-Children - Other	0.00	0.00	0.00	0.00
Total 4120 · EDU-Children	1,886.00	4,381.00	3,250.00	22,000.00
4130 · EDU-Families	175.00	452.00	1,250.00	8,000.00
4140 · EDU-Outreach	400.00	800.00	900.00	1,000.00
4160 · EDU-Summer camp	12,379.00	16,356.00	14,000.00	26,000.00
4180 · EDU -Grants Expected	15,000.00	55,000.00	50,000.00	70,000.00
Total 4100 · EDUCATIONAL PROGRAMS	30,373.00	78,371.00	70,899.00	131,800.00
4200 · GIFT SHOP				
4205 · Books	2,365.13	6,613.65	7,375.71	22,000.00
4220 · Jewelry	3,355.95	12,153.85	10,972.49	31,000.00
4225 · Miscellaneous	6,769.95	25,512.66	25,072.66	60,000.00
4230 · Over & Shortage	-1.00	-0.90	0.00	0.00
4240 · TShirts	2,533.95	7,807.28	7,794.57	24,000.00
4245 · Toys	6,401.44	21,525.59	23,600.00	68,000.00
9099 · Purchase Discounts	0.00	0.00	0.00	0.00
4200 · GIFT SHOP - Other	0.00	25.00	0.00	0.00
Total 4200 · GIFT SHOP	21,425.42	73,637.13	74,815.43	205,000.00
4300 · GENERAL CONTRIBUTIONS				
4310 · FND-General contributions	16,619.98	232,806.96	225,000.00	445,000.00
4330 · In-kind Contributions - General	0.00	0.00	0.00	0.00
4340 · Business Partners	0.00	0.00	0.00	0.00
Total 4300 · GENERAL CONTRIBUTIONS	16,619.98	232,806.96	225,000.00	445,000.00
4350 · INTEREST INCOME				
4360 · Interest earned - Operating	133.70	646.13	50.00	50.00
Total 4350 · INTEREST INCOME	133.70	646.13	50.00	50.00
4400 · MEMBERSHIP CONTRIBUTIONS				

Florida Oceanographic Society, Inc.
Profit & Loss Budget Performance
February 2020

	Feb 20	Oct '19 - Feb 20	YTD Budget	Annual Budget
4410 · MEM-New	2,397.00	12,151.20	13,000.00	35,000.00
4420 · MEM-Renewal	9,742.50	74,486.24	80,500.00	175,000.00
4430 · MEM - Business Partners	0.00	0.00	0.00	1,000.00
Total 4400 · MEMBERSHIP CONTRIBUTIONS	12,139.50	86,637.44	93,500.00	211,000.00
4500 · MISCELLANEOUS INCOME				
4510 · MISC-Miscellaneous	0.00	0.00	0.00	0.00
4530 · Vending Machines	0.00	0.00	0.00	1,000.00
4540 · Volunteers	0.00	60.00	60.00	100.00
4550 · Animal Adoption Program	355.00	2,950.00	2,065.00	4,500.00
Total 4500 · MISCELLANEOUS INCOME	355.00	3,010.00	2,125.00	5,600.00
4600 · RESEARCH				
4611 · GNT - SET Grant	0.00	0.00	1,804.75	4,811.00
4613 · GNT - Samson Island	0.00	0.00	4,712.50	11,310.00
4614 · GNT - Bag Sale	0.00	0.00	1,700.24	4,550.00
4615 · GNT - SP Shoreline	0.00	0.00	1,874.99	5,000.00
4616 · GNT - Microplastic	0.00	0.00	3,408.50	13,634.00
4650 · GNT-FLOOR / FOSTER	0.00	0.00	0.00	0.00
4680 · GNT - Grants Expected	0.00	1,060.00	0.00	0.00
4691 · GNT - Core Module	0.00	0.00	914.99	2,440.00
Total 4600 · RESEARCH	0.00	1,060.00	14,415.97	41,745.00
4700 · SPECIAL EVENTS				
4701 · Special Fundraisers				
4711 · Golf Tournament	0.00	0.00	0.00	0.00
4712 · Clay Shoot	0.00	0.00	0.00	0.00
4713 · Rally for the River	0.00	700.00		
4720 · Other Special-Sunset Lagoon etc	4,327.08	16,697.08	5,000.00	6,000.00
Total 4701 · Special Fundraisers	4,327.08	17,397.08	5,000.00	6,000.00
4760 · Ocean's Alive				
4765 · Oceans Alive 2020	72,250.00	155,250.00	161,000.00	365,000.00
4760 · Ocean's Alive - Other	0.00	0.00	0.00	0.00
Total 4760 · Ocean's Alive	72,250.00	155,250.00	161,000.00	365,000.00
Total 4700 · SPECIAL EVENTS	76,577.08	172,647.08	166,000.00	371,000.00
4790 · CONSERVATION				
4791 · GNT - Conservation	5,000.00	15,000.00	10,000.00	24,000.00
Total 4790 · CONSERVATION	5,000.00	15,000.00	10,000.00	24,000.00
4999 · Unclassified Income	24.86	96.53	43.71	100.00
Total Income	212,493.08	824,724.24	810,879.16	1,839,295.00
Gross Profit	212,493.08	824,724.24	810,879.16	1,839,295.00
Expense				
I. · PROGRAMS				
5000 · ANIMAL CARE & LIFE SUPPORT				
5010 · Animals & Collection	0.00	193.07	895.00	2,500.00
5020 · Benefits				
5030 · Major Medical	446.91	1,566.21	1,959.12	8,816.04

Florida Oceanographic Society, Inc.
Profit & Loss Budget Performance
February 2020

	Feb 20	Oct '19 - Feb 20	YTD Budget	Annual Budget
5040 · Retirement Fund	451.53	1,612.35	869.06	2,062.82
Total 5020 · Benefits	898.44	3,178.56	2,828.18	10,878.86
5025 · Exhibit Maintenance	26.33	109.21	911.14	2,500.00
5035 · Trailer Lease	491.65	2,458.25	2,481.66	5,955.83
5050 · Equipment - small	0.00	419.94	400.32	1,000.00
5060 · Food, Turtle Nutrition & Meds	2,166.78	9,650.16	9,443.16	21,500.00
5065 · Insurance - Workers Comp	0.00	1,135.68	1,273.92	3,000.00
5070 · Maintenance & Repairs	33.81	334.26	1,817.49	5,000.00
5080 · Meetings & Conferences	0.00	0.00	625.00	1,500.00
5110 · Payroll - Salaries and Wages	11,226.75	59,573.35	53,846.08	140,000.00
5120 · Payroll Taxes	861.84	4,579.37	4,615.40	12,000.00
5130 · Permits & Licenses	0.00	0.00	25.00	25.00
5140 · Subscriptions & Memberships	0.00	0.00	0.00	100.00
5150 · Supplies & dry goods	24.53	1,052.00	1,250.00	3,000.00
5160 · Utilities-Electric - GFL, pump	1,771.91	9,007.98	9,833.34	23,000.00
Total 5000 · ANIMAL CARE & LIFE SUPPORT	17,502.04	91,691.83	90,245.69	231,959.69
5200 · CONSERVATION				
5210 · Benefits				
5230 · Retirement Fund	93.42	342.54	285.00	741.00
Total 5210 · Benefits	93.42	342.54	285.00	741.00
5215 · Trailer Lease	491.65	2,458.25	2,481.66	5,955.83
5225 · Insurance - Workers Comp	0.00	21.84	33.38	80.00
5240 · Meetings & Conferences	99.36	2,887.18	2,916.69	7,000.00
5250 · Mileage	184.80	549.12	666.69	1,600.00
5260 · Payroll - Salaries & Wages	2,075.76	11,416.68	10,378.92	26,985.00
5270 · Payroll Taxes	158.80	876.03	751.20	1,953.00
5280 · Subscriptions & Memberships	0.00	0.00	0.00	150.00
5290 · Supplies	38.21	38.21	41.69	100.00
Total 5200 · CONSERVATION	3,142.00	18,589.85	17,555.23	44,564.83
5300 · EDUCATION				
5310 · Benefits				
5320 · Major Medical	446.91	1,234.69	2,612.16	11,754.72
5330 · Retirement Fund	570.33	1,989.77	1,503.50	3,909.00
Total 5310 · Benefits	1,017.24	3,224.46	4,115.66	15,663.72
5315 · Trailer Lease	491.65	2,458.25	2,481.66	5,955.83
5325 · Copier Use	147.00	941.13	2,083.38	5,000.00
5340 · Exhibits				
5360 · Boardwalk & Nature Trail	0.00	0.00	83.38	200.00
5370 · Weather Station	0.00	0.00	83.33	200.00
5380 · Childrens Pavillion Exhibits	0.00	2.79	208.38	500.00
5390 · Rays On Reef Exhibit	0.00	249.00	83.38	200.00
5400 · Visitor Center	0.00	0.00	83.38	200.00
5405 · Game Fish Lagoon	0.00	0.00	83.38	200.00
5407 · Sea Star	0.00	0.00	83.33	200.00

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February 2020

	Feb 20	Oct '19 - Feb 20	YTD Budget	Annual Budget
5410 · Other Exhibits	0.00	0.00	125.00	300.00
5340 · Exhibits - Other	0.00	0.00	0.00	0.00
Total 5340 · Exhibits	0.00	251.79	833.56	2,000.00
5425 · Insurance - Workers Comp	0.00	1,135.68	1,735.44	4,165.00
5430 · Meetings & Conferences	0.00	30.00	416.69	1,000.00
5450 · Payroll - Salaries & Wages	12,673.92	69,706.56	63,076.96	164,000.00
5460 · Payroll Taxes	974.28	5,358.85	4,615.36	12,000.00
5470 · Programs				
5480 · Adults	304.81	629.11	416.69	1,000.00
5490 · Children	0.00	1,150.34	4,291.69	10,300.00
5500 · Families, Groups	0.00	0.00	2,791.69	6,700.00
5510 · Outreach	33.27	173.74	416.69	1,000.00
5530 · Summer Camp				
5535 · Insurance - Summer Camp E	0.00	0.00	0.00	600.00
5530 · Summer Camp - Other	0.00	0.00	0.00	9,000.00
Total 5530 · Summer Camp	0.00	0.00	0.00	9,600.00
Total 5470 · Programs	338.08	1,953.19	7,916.76	28,600.00
5550 · Supplies	0.00	59.02	41.69	100.00
5560 · Subscriptions & memberships	0.00	0.00	125.00	300.00
Total 5300 · EDUCATION	15,642.17	85,118.93	87,442.16	238,784.55
5600 · RESEARCH				
5610 · Benefits				
5620 · Major Medical	752.28	2,078.34	1,959.12	8,816.04
5630 · Retirement Fund	273.60	1,005.60	644.60	1,676.00
Total 5610 · Benefits	1,025.88	3,083.94	2,603.72	10,492.04
5640 · Citizens Water Monitoring	418.67	838.75	1,666.67	4,000.00
5645 · Trailer Lease	491.65	2,458.25	2,481.66	5,955.83
5650 · NEP Grant 2016	0.00	0.00	0.00	0.00
5655 · Grant Expenses				
5655a · Core Module	0.00	97.01	527.51	1,266.01
5655b · Lululemon	1,209.78	1,209.78	2,067.53	2,067.53
5655c · SET Grant	4,811.50	4,811.50	2,004.60	4,811.00
5655d · Impact 100	164.54	1,011.28	1,181.25	2,835.00
5655dd · Impact 100-P/R	0.00	0.00	3,074.23	7,378.18
5655e · Samson Island	0.00	0.00	4,712.50	11,310.00
5655f · Bag Sale	0.00	0.00	1,895.83	4,550.00
5655g · SP Shoreline	0.00	0.00	2,083.33	5,000.00
5655h · JB Impoundment	65.02	65.02	2,250.00	6,000.00
5655i · Microplastic P/R	0.00	0.00	2,483.04	5,959.30
Total 5655 · Grant Expenses	6,250.84	7,194.59	22,279.82	51,177.02
5660 · Boat Insurance	486.42	2,432.10	2,285.41	5,485.00
5665 · Insurance - Workers Comp	0.00	567.84	625.00	1,500.00
5680 · Coastal Center Research-Conserv	0.00	0.00	208.38	500.00
5690 · FLOOR / FOSTER	0.00	0.00	0.00	0.00

Florida Oceanographic Society, Inc.
Profit & Loss Budget Performance
February 2020

	Feb 20	Oct '19 - Feb 20	YTD Budget	Annual Budget
5695 - FLOOR	0.00	312.13	1,045.00	2,500.00
5696 - FOSTER	27.96	40.44	421.00	1,000.00
5697 - Living Shorelines	0.00	7.12	208.38	500.00
5700 - Payroll - Salaries & Wages	9,163.13	47,369.39	51,923.04	135,000.00
5710 - Payroll Taxes	701.47	3,636.01	3,961.60	10,300.00
5715 - IRL NEP Grant	0.00	0.00	0.00	0.00
5740 - Subscriptions & Memberships	0.00	0.00	200.00	200.00
5750 - Vessels - Registration	0.00	0.00	100.00	200.00
5760 - Meetings and Conferences	128.66	1,117.43	625.00	1,500.00
Total 5600 - RESEARCH	18,694.68	69,057.99	90,634.68	230,309.89
5800 - VOLUNTEERS				
5816 - Contract - ECommerce	70.00	350.00	300.00	720.00
5840 - Board & Committees	0.00	18.18	312.50	750.00
5842 - Trailer Lease	491.59	2,457.95	2,481.66	5,955.83
5846 - Insurance - Volunteer	0.00	0.00	0.00	900.00
5848 - Insurance - Workers Comp	0.00	43.68	67.13	161.00
5870 - Volunteer Operations & Training	30.22	442.41	625.00	1,500.00
5880 - Payroll - Salaries & Wages	2,091.00	10,744.00	9,860.00	25,636.00
5890 - Payroll Taxes	163.10	829.00	749.20	1,948.00
5900 - Volunteer Recognition	229.69	1,041.11	1,250.00	3,000.00
5910 - TEAM Ocean	0.00	0.00	208.38	500.00
Total 5800 - VOLUNTEERS	3,075.60	15,926.33	15,853.87	41,070.83
7400 - FACILITIES				
7410 - Benefits				
7420 - Major Medical	0.00	0.00	1,306.08	5,877.36
7430 - Retirement Fund	122.40	326.40	438.50	1,140.00
Total 7410 - Benefits	122.40	326.40	1,744.58	7,017.36
7440 - Contracts & Services				
7450 - Cleaning	450.00	2,468.75	2,291.69	5,500.00
7455 - Landscape Maintenance	600.00	6,700.00	2,500.00	6,000.00
7460 - Lift Station	90.00	450.00	583.38	1,400.00
7480 - Security	2,900.00	3,170.90	500.00	1,200.00
Total 7440 - Contracts & Services	4,040.00	12,789.65	5,875.07	14,100.00
7457 - Trailer Lease	491.65	2,458.25	2,481.66	5,955.83
7490 - Fuel	406.28	702.23	333.38	800.00
7495 - Furniture, Fixtures & Equipment				
7496 - Computer Equipment	0.00	601.48	625.00	1,500.00
7497 - Computer Software	237.00	948.00	1,458.38	3,500.00
7498 - Equipment & Tools	462.00	849.00	833.33	2,000.00
7499 - Furniture & Fixtures	0.00	103.76	833.33	2,000.00
Total 7495 - Furniture, Fixtures & Equipmen	699.00	2,502.24	3,750.04	9,000.00
7505 - Insurance - Facilities	2,388.81	11,944.02	10,833.38	26,000.00
7507 - Insurance - Workers Comp	0.00	786.24	1,041.69	2,500.00
7510 - Maintenance & Repairs				

Florida Oceanographic Society, Inc.
Profit & Loss Budget Performance
February 2020

	Feb 20	Oct '19 - Feb 20	YTD Budget	Annual Budget
7520 · Buildings & Office	1,218.96	2,339.79	2,083.38	5,000.00
7530 · Grounds, Nursery & Trail	1,559.29	2,780.07	833.38	2,000.00
7540 · Other Equipment Repairs	0.00	0.00	416.69	1,000.00
7550 · Telephone & Security Systems	37.76	37.76	416.69	1,000.00
7560 · Vehicles & Vessels	42.58	2,075.30	833.38	2,000.00
7510 · Maintenance & Repairs - Other	317.13	317.13	0.00	0.00
Total 7510 · Maintenance & Repairs	3,175.72	7,550.05	4,583.52	11,000.00
7580 · Payroll - Salaries & Wages	6,180.80	33,674.40	30,903.92	80,350.00
7590 · Payroll Taxes	479.62	2,602.88	2,363.92	6,146.00
7610 · Supplies - Facility	700.78	1,688.10	2,083.38	5,000.00
7620 · Tools and Equipment - Small	9.88	41.32	0.00	0.00
7630 · Utilities				
7640 · Electric - Ofc, OL, Visitor Ctr	1,373.07	7,214.64	5,250.00	15,000.00
7650 · Sanitation	797.00	5,584.62	3,125.00	7,500.00
7660 · Telephone/Internet	998.69	4,861.72	4,166.69	10,000.00
7670 · Water & Wastewater	717.23	3,344.42	2,916.69	7,000.00
7630 · Utilities - Other	0.00	0.00	0.00	0.00
Total 7630 · Utilities	3,885.99	21,005.40	15,458.38	39,500.00
Total 7400 - FACILITIES	22,580.93	98,071.18	81,452.92	207,369.19
7700 · VISITOR CENTER				
7710 · Benefits				
7720 · Major Medical	376.14	1,039.17	1,306.08	5,877.36
7730 · Retirement Fund	141.99	520.59	473.30	1,230.54
Total 7710 · Benefits	518.13	1,559.76	1,779.38	7,107.90
7715 · Contract - Trailer Lease	491.66	2,458.30	2,481.66	5,955.83
7740 · Gift Shop				
7750 · Books	1,314.70	3,711.48	3,750.00	9,000.00
7760 · Jewelry	1,364.76	5,028.30	4,166.69	10,000.00
7770 · Miscellaneous	2,988.71	10,959.21	8,312.67	21,500.00
7780 · TShirts	868.43	3,097.04	3,125.00	7,500.00
7790 · Toys	2,287.69	7,524.66	11,007.28	30,500.00
7795 · POS Inventory Adjustments	29.40	434.65	625.00	1,500.00
7911 · Freight and Shipping Costs	923.98	3,612.86	2,916.69	7,000.00
Total 7740 · Gift Shop	9,777.67	34,368.20	33,903.33	87,000.00
7785 · Insurance - Workers Comp	0.00	393.12	600.00	1,440.00
7820 · Payroll - Salaries & Wages	8,110.95	44,387.77	46,305.00	120,393.00
7830 · Payroll Taxes	625.39	3,418.83	3,538.40	9,200.00
7860 · Subscriptions & Memberships	0.00	0.00	50.00	50.00
7870 · Supplies	724.87	1,387.34	1,250.00	3,000.00
Total 7700 · VISITOR CENTER	20,248.67	87,973.32	89,907.77	234,146.73
Total I. · PROGRAMS	100,886.09	466,429.43	473,092.32	1,228,205.71
II. · FUNDRAISING				
6000 · DEVELOPMENT & MARKETING				
6010 · Benefits				

Florida Oceanographic Society, Inc.
Profit & Loss Budget Performance
February 2020

	Feb 20	Oct '19 - Feb 20	YTD Budget	Annual Budget
6020 · Major Medical	823.05	2,273.86	1,959.12	8,816.04
6030 · Retirement Fund	497.49	1,824.09	1,889.60	4,913.00
Total 6010 · Benefits	1,320.54	4,097.95	3,848.72	13,729.04
6015 · Trailer Lease	491.65	2,458.25	2,481.66	5,955.83
6016 · Contract - ECommerce	0.00	0.00	416.69	1,000.00
6025 · Copier Use	361.72	2,292.02	1,666.69	4,000.00
6040 · Cultivation	1.00	113.85	333.38	800.00
6045 · Business Partners	0.00	0.00	208.38	500.00
6050 · Donor Recognition	777.85	2,377.97	1,666.69	4,000.00
6055 · Insurance - Workers Comp	0.00	152.88	233.38	560.00
6060 · Marketing & Outreach	791.94	1,230.54	2,083.38	5,000.00
6065 · Community Outreach	0.00	369.77	833.38	2,000.00
6070 · Media Advertising	510.31	1,992.42	4,166.69	10,000.00
6080 · Mileage	0.00	0.00	104.19	250.00
6090 · Subscriptions & Memberships	0.00	250.00	833.38	2,000.00
6100 · Meetings & Conferences	0.00	220.00	166.69	400.00
6105 · Membership Appeals / Campaign	0.00	2,676.82	0.00	8,500.00
6110 · Membership Materials	1,299.52	1,681.00	1,250.00	3,000.00
6130 · Payroll - Salaries & Wages	13,534.90	77,403.06	87,826.96	228,350.00
6140 · Payroll Taxes	1,032.05	5,946.22	6,715.36	17,460.00
6145 · Postage	55.00	4,174.13	2,083.38	5,000.00
6150 · Publications				
6160 · Annual Report	0.00	4,676.53	6,100.00	6,100.00
Total 6150 · Publications	0.00	4,676.53	6,100.00	6,100.00
6190 · Special Events				
6191 · Golf Tournament	0.00	0.00	0.00	0.00
6192 · Clay Shoot	0.00	0.00	0.00	0.00
6193 · Rally for the River	0.00	370.98	0.00	750.00
6220 · Oceans Alive 2020	842.23	1,320.73	25,000.00	65,000.00
6221 · Oceans Alive 2019	0.00	320.00	0.00	0.00
6230 · Other Special Events	62.59	6,091.71	1,500.00	1,500.00
Total 6190 · Special Events	904.82	8,103.42	26,500.00	67,250.00
Total 6000 · DEVELOPMENT & MARKETING	21,081.30	120,216.83	149,519.00	385,854.87
Total II. · FUNDRAISING	21,081.30	120,216.83	149,519.00	385,854.87
III. · GENERAL & ADMINISTRATION				
7000 · ADMINISTRATION				
7010 · Employee Benefits				
7020 · Major Medical	446.91	1,234.69	1,306.08	5,877.36
7030 · Retirement Fund	205.77	869.09	1,344.60	3,496.00
Total 7010 · Employee Benefits	652.68	2,103.78	2,650.68	9,373.36
7040 · Computers				
7050 · Computer Repairs	0.00	0.00	208.38	500.00
7060 · Web Development	249.00	1,680.00	1,458.33	3,500.00
7070 · Technical Support	1,080.00	2,952.33	2,291.69	5,500.00

Florida Oceanographic Society, Inc.
Profit & Loss Budget Performance
February 2020

	Feb 20	Oct '19 - Feb 20	YTD Budget	Annual Budget
Total 7040 · Computers	1,329.00	4,632.33	3,958.40	9,500.00
7080 · Contracts & Services				
7090 · Copier Lease	626.99	2,667.49	1,458.33	3,500.00
7100 · Trailer Lease	491.66	2,458.30	2,481.66	5,955.83
7080 · Contracts & Services - Other	0.00	10,000.00	0.00	0.00
Total 7080 · Contracts & Services	1,118.65	15,125.79	3,939.99	9,455.83
7105 · Depreciation Expense	0.00	0.00	0.00	0.00
7110 · Insurance	756.84	3,784.20	3,264.19	7,834.00
7115 · Insurance - Workers Comp	0.00	131.04	200.00	480.00
7120 · Meetings & Conferences	0.00	88.20	104.19	250.00
7140 · Payroll - Salaries & Wages	8,034.28	41,824.85	40,384.64	105,000.00
7150 · Payroll Taxes	614.27	3,215.48	3,089.28	8,032.00
7170 · Postage - general	0.00	1,141.51	578.00	2,080.50
7180 · Professional Fees				
7190 · Accounting	1,275.00	8,100.00	6,250.00	15,000.00
7200 · Audit	0.00	0.00	3,500.00	3,500.00
7210 · Benefits Consultant	0.00	0.00	614.58	1,475.00
7225 · Payroll Service	347.30	2,341.32	1,750.00	4,200.00
Total 7180 · Professional Fees	1,622.30	10,441.32	12,114.58	24,175.00
7240 · Subscriptions & Memberships	28.63	354.64	229.17	550.00
7250 · Staff Development				
7260 · Meetings	0.00	0.00	125.00	300.00
7270 · Uniforms, badges	926.05	1,239.74	833.38	2,000.00
7280 · Recognition	47.50	5,725.54	833.38	2,000.00
7290 · Recruitment	75.00	225.00	83.38	200.00
7300 · Training	0.00	50.00	312.50	750.00
7250 · Staff Development - Other	0.00	0.00	0.00	5,000.00
Total 7250 · Staff Development	1,048.55	7,240.28	2,187.64	10,250.00
7310 · Supplies - office	739.57	3,012.39	3,125.00	7,500.00
7320 · Taxes, Licenses, Fees				
7330 · Bank & Charge Card fees	3,043.82	10,889.79	12,083.38	29,000.00
7350 · Licenses & Miscellaneous	298.10	302.10	0.00	500.00
7320 · Taxes, Licenses, Fees - Other	0.00	0.00	208.33	500.00
Total 7320 · Taxes, Licenses, Fees	3,341.92	11,191.89	12,291.71	30,000.00
Total 7000 · ADMINISTRATION	19,286.69	104,287.70	88,117.47	224,480.69
III. · GENERAL & ADMINISTRATION - Other	0.00	0.00	0.00	0.00
Total III. · GENERAL & ADMINISTRATION	19,286.69	104,287.70	88,117.47	224,480.69
Total Expense	141,254.08	690,933.96	710,728.79	1,838,541.27
Net Ordinary Income	71,239.00	133,790.28	100,150.37	753.73

Florida Oceanographic Society, Inc.
Endowment Profit & Loss
February 2020

	<u>Feb 20</u>	<u>Oct '19 - Feb 20</u>
Ordinary Income/Expense		
Income		
4350 · INTEREST INCOME		
4365 · Interest Earned - Endowment	166.72	906.83
Total 4350 · INTEREST INCOME	<u>166.72</u>	<u>906.83</u>
4950 · Endowment		
4920 · Endowment Unrestricted	0.00	50,000.00
Total 4950 · Endowment	<u>0.00</u>	<u>50,000.00</u>
Total Income	<u>166.72</u>	<u>50,906.83</u>
Gross Profit	<u>166.72</u>	<u>50,906.83</u>
Net Ordinary Income	<u>166.72</u>	<u>50,906.83</u>
Net Income	<u><u>166.72</u></u>	<u><u>50,906.83</u></u>

Florida Oceanographic Society, Inc.

Capital Profit & Loss

February 2020

	<u>Feb 20</u>	<u>Oct '19 - Feb 20</u>
Ordinary Income/Expense		
Income		
4350 · INTEREST INCOME		
4370 · Interest Earned - Capital	2,667.91	20,264.20
4371 · Interest Earned - Res Capital	10.88	61.94
Total 4350 · INTEREST INCOME	<u>2,678.79</u>	<u>20,326.14</u>
4800 · CAPITAL FUND		
4815 · Capital Campaign	127,750.00	1,310,726.10
4816 · Gain/Loss on Stock Sales - CAP	0.00	-21.79
4820 · Smith Statue (Former Phase I)	5,000.00	20,000.00
4825 · Improvements Donations	0.00	6,507.63
Total 4800 · CAPITAL FUND	<u>132,750.00</u>	<u>1,337,211.94</u>
Total Income	<u>135,428.79</u>	<u>1,357,538.08</u>
Gross Profit	135,428.79	1,357,538.08
Expense		
IV. · CAPITAL		
6300 · Capital Fund		
6225 · Development & Marketing	5,572.37	6,141.53
6310 · Construction	206,614.12	794,636.07
6311 · Exhibits	10,154.46	29,025.41
6315 · Master Planning	3,500.00	115,245.60
6318 · Professional Fees	4,166.00	20,830.00
6319 · Bank Service Charges	0.00	221.92
6325 · Improvement Projects Exp	7,939.49	51,867.18
6335 · Sea Grass Expansion Exp	0.00	0.00
Total 6300 · Capital Fund	<u>237,946.44</u>	<u>1,017,967.71</u>
Total IV. · CAPITAL	<u>237,946.44</u>	<u>1,017,967.71</u>
Total Expense	<u>237,946.44</u>	<u>1,017,967.71</u>
Net Ordinary Income	-102,517.65	339,570.37
Net Income	<u><u>-102,517.65</u></u>	<u><u>339,570.37</u></u>

Florida Oceanographic Society, Inc.

A/P Aging Summary

As of February 29, 2020

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
Achieve Agency, LLC	0.00	220.00	0.00	0.00	0.00	220.00
ANTEC	0.00	160.00	0.00	0.00	0.00	160.00
Aurora	0.00	846.09	0.00	0.00	0.00	846.09
Bliss & Nyitray, Inc.	0.00	3,041.40	0.00	0.00	0.00	3,041.40
Brent A. Wood Architecture LLC	0.00	3,500.00	0.00	0.00	0.00	3,500.00
Brian Sylvester	225.00	0.00	0.00	0.00	0.00	225.00
Charming Shark Tropical Acessor	0.00	364.33	0.00	0.00	0.00	364.33
Cintas Fire Protection	0.00	820.13	0.00	0.00	0.00	820.13
Colorad Signs and Exhibits	3,089.62	0.00	0.00	0.00	0.00	3,089.62
Earth Sun Moon Trading Company,	0.00	204.90	0.00	0.00	0.00	204.90
Earth, Sky & Water	0.00	143.32	0.00	0.00	0.00	143.32
Eventmakers	0.00	317.13	0.00	0.00	0.00	317.13
Express Radio, Inc.	462.00	0.00	0.00	0.00	0.00	462.00
FedEx	38.21	0.00	0.00	0.00	0.00	38.21
Fidelity Investments	0.00	2,287.01	0.00	0.00	0.00	2,287.01
First National Bank Omaha	1,630.56	119.99	0.00	0.00	0.00	1,750.55
Florida Oceanographic Society, Inc.	0.00	0.00	0.00	0.00	75.00	75.00
FPL	0.00	19.92	0.00	0.00	0.00	19.92
Green Tree Products, Inc.	458.16	0.00	0.00	0.00	0.00	458.16
Gulfstream Tropical Aquarium	64.00	0.00	0.00	0.00	0.00	64.00
Improvements Projects	0.00	0.00	0.00	0.00	9,793.05	9,793.05
Jensen Beach Storage	125.08	0.00	0.00	0.00	0.00	125.08
Keating Creative, LLC	0.00	220.00	0.00	0.00	0.00	220.00
Kim Rody	0.00	114.30	0.00	0.00	0.00	114.30
Loose Neck Land, Inc.	0.00	137.50	0.00	0.00	0.00	137.50
McRoberts Sales Co., Inc.	1,804.13	0.00	0.00	0.00	0.00	1,804.13
Network Integration & Consulting	594.00	0.00	0.00	0.00	0.00	594.00
nexAir, LLC	41.08	0.00	0.00	0.00	0.00	41.08
Nolan's Machine Shop, Inc.	0.00	3,218.13	0.00	0.00	0.00	3,218.13
Orlando Landscape Inc.	600.00	0.00	0.00	0.00	0.00	600.00
Pure Health Solutions, Inc.	0.00	148.99	0.00	0.00	0.00	148.99
Rhode Island Novelty	0.00	352.07	0.00	0.00	0.00	352.07
Sea Grass Expansion	0.00	0.00	0.00	0.00	17,684.37	17,684.37
SPARTA PEWTER USA, INC	218.19	0.00	0.00	0.00	0.00	218.19
Store Supply Warehouse	214.87	0.00	0.00	0.00	0.00	214.87
STUART PLUMBING INC.	90.00	0.00	0.00	0.00	0.00	90.00
The Home Depot Pro	0.00	598.58	0.00	0.00	0.00	598.58
TOSHIBA BUSINESS SOLUTIONS OF FLORIDA-GA	298.10	2,259.42	0.00	0.00	0.00	2,557.52
Turtle River Soap Company	0.00	243.00	0.00	0.00	0.00	243.00
Verizon Wireless	0.00	30.08	0.00	0.00	0.00	30.08
Waste Management	0.00	797.00	0.00	0.00	0.00	797.00
WILDLIFE ARTISTS, INC	0.00	338.25	0.00	0.00	-2.95	335.30
Women of the Cloud Forest	0.00	176.50	0.00	0.00	0.00	176.50
WQCS 88.9 FM	490.00	0.00	0.00	0.00	0.00	490.00
Your True Nature	0.00	282.16	0.00	0.00	0.00	282.16
TOTAL	10,443.00	20,960.20	0.00	0.00	27,549.47	58,952.67

Florida Oceanographic Society, Inc.

A/P Aging Summary

As of February 29, 2020

Current 1 - 30 31 - 60 61 - 90 > 90 TOTAL

Total Capital Reserve Payables						\$17,684.37
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