

## Florida Oceanographic Capital Campaign Report BOD 11/13/19

Since our last Board meeting we have increased our Capital Campaign totals:

Total 104 donors - \$5,803,154 committed/pledged. Endowment - 5 bequest estate gifts totaling \$1,050,000 includes signed \$50k cash pledge Askew \$10k per year for five years, a % estate legacy gift and 2 notifications of legacy estate gifts (estimate \$1M).

**Confidential**

New committed gifts –

Bryant Donigan - \$10,000

Gillis - \$2,500

Kelly Family - \$5,000 – GL transfer from operating to Capital

Lehman - \$55,500 total, added \$30,000 over two years

Libby/Jacobsohn Foundation - \$10,000 – grant forthcoming

Merritt - \$2,000

Florida Power & Light - \$10k -meeting 11/15 to discuss additional gift for naming opportunity

Peterson - \$2,000 additional gift

Interest Income FY18 - \$18,235, FY19 YTD - \$53,558, FY20 YTD- \$3,510

Unrecorded Pledges/unrecorded gifts (included in \$5,803,154 total)

TDC grant - \$525,000 – Agreement signed

Pending Gift verbally confirmed to Mark: Lore Dodge \$125k gift date is TBD

Hunt - \$250,000, balance in December 2019

Deal - \$100,000 additional pledge signed in Nov.

Askew - \$25k will be paid through Jim's daughter Ann Colin

Metzger - \$100,000 will be paid in November – check forthcoming from UBS

Lehman - \$30,000 recorded in Nov

Petersen - \$2,000 paid in Nov.

Gillis – \$2,500 paid in Nov

Libby – \$10,000 pledged in November

FPL – \$10,000 pledged in Nov

Alan Rose - \$25k bequest to capital fund – signed pledge.

Positive responses( no amount yet): Conservative forecast \$100,000

Tom & Kathy Cullen

Lindy Donigan & Deane MacMillan

Dan & Maria Dunn – per Maria, gift will be year-end

Dave & Yancey Hillegas

Dale & Mary Hudson

Jim & Ann Orr – Wanted to know Trustee/Board gift total, will discuss gift amt year-end.

Rufus Wakeman committed to \$10,000 unofficially.

Prospects: Bob Weissman referral of David & Sarah Hill who were good friends with John & Lore Dodge coming for tour end of November. Dinner with Morgridges 11/22, SFWMD Drew Bartlett interested in educational water tank and signage by the Waterworks Exploration Zone (asked for \$100k) Paul Kleinfeld two referrals, Tiger Wood's PR VP Glenn Greenspan meeting soon. Jupiter Island Dave & Barbara Birdsey will tour FOS end of November. Lori Driscoll will connect end of November. Wolcott Henry from Munson Foundation Forecast \$450,000

Working with Geoffrey Smith on Coral Reef Sculpture for Building Entrance. Houghland pledged \$50k Met with Kathy Fitzpatrick MC Engineer who will help us apply for FIND funds.

Nancy B. Perry, CFRE Fundraising Consultant